



Albany International Reports First-Quarter 2023 Results

April 25, 2023

ROCHESTER, N.H.--(BUSINESS WIRE)--Apr. 25, 2023-- Albany International Corp. (NYSE:AIN) today reported operating results for its first quarter of 2023, which ended March 31, 2023.

"We are pleased to report another strong quarter," said Albany International President and Chief Executive Officer, Bill Higgins. "Both of our businesses segments performed well and are on-track with their near-term and strategic plans.

"Our revenue of \$269 million was up \$25 million or 10% year-over-year. Engineered Composites grew first quarter sales approximately 29% compared to the first quarter of 2022 driven by higher program revenues from CH-53K, LEAP and contributions from our smaller programs. Machine Clothing markets remained healthy and the business segment posted stable revenue compared to the first quarter of 2022 with outstanding profitability.

"First quarter 2023 GAAP earnings per share was \$0.86. Adjusted earnings per share for the quarter was \$0.91, unchanged from 2022's first quarter result. Overall, we're very pleased with the start of the year and are reiterating our guidance for 2023," concluded Higgins.

For the first quarter ended March 31, 2023:

- Net sales were \$269.1 million, up 10.2%, or 12.2% after adjusting for currency translation, when compared to the prior year, primarily due to year-over-year growth in sales related to the CH-53K and LEAP programs within the Engineered Composites segment
- Gross profit of \$99.3 million was 8.4% higher than the \$91.6 million reported for the same period of 2022; overall gross margin declined by 60 basis points, primarily due to higher contribution from the lower-margin Engineered Composites segment
- Selling, Technical, General, and Research (STG&R) expenses were \$58.8 million, compared to \$52.6 million in the same period of 2022; the increase was driven by higher personnel-related costs and professional fees
- Operating income was \$40.5 million, compared to \$38.8 million in the prior year, an increase of 4.6%
- Effective tax rate for the quarter was 28.2%, effectively flat compared to the prior year quarter
- Net income attributable to the Company was \$26.9 million (\$0.86 per share), compared to \$27.7 million (\$0.87 per share) in the first quarter of 2022; Adjusted earnings per share (or Adjusted EPS, a non-GAAP measure) was \$0.91 in the first quarter of both the current and prior year quarter
- Adjusted EBITDA (a non-GAAP measure) was \$60.4 million, compared to \$61.0 million in the first quarter of 2022, a decrease of 1.1%.

Please see the tables below for a reconciliation of non-GAAP measures to their comparable GAAP measures.

Outlook for Full-Year 2023

The Company has updated its GAAP earnings per share guidance to incorporate Q1 2023 financial results. All other previously issued guidance for 2023 remains unchanged:

- Total company revenue between \$1.01 and \$1.05 billion;
- Effective income tax rate, including tax adjustments, between 28% and 30%;
- Total company depreciation and amortization between \$70 and \$75 million;
- Capital expenditures in the range of \$90 to \$100 million;
- GAAP earnings per share between \$3.05 and \$3.55;
- Adjusted earnings per share between \$3.10 and \$3.60;
- Total company Adjusted EBITDA between \$225 to \$255 million;
- Machine Clothing revenue between \$590 to \$610 million;
- Machine Clothing Adjusted EBITDA between \$205 and \$225 million;
- Albany Engineered Composites (AEC) revenue between \$420 to \$440 million; and
- Albany Engineered Composites Adjusted EBITDA between \$80 to \$90 million.

ALBANY INTERNATIONAL CORP.

CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except per share amounts)

(unaudited)

| | Three Months Ended | |
|---|---------------------------|-------------|
| | March 31, | |
| | 2023 | 2022 |
| Net sales | \$ 269,096 | \$ 244,169 |
| Cost of goods sold | 169,778 | 152,565 |
| Gross profit | 99,318 | 91,604 |
| Selling, general, and administrative expenses | 48,479 | 42,707 |
| Technical and research expenses | 10,277 | 9,889 |
| Restructuring expenses, net | 20 | 254 |
| Operating income | 40,542 | 38,754 |
| Interest expense, net | 3,290 | 3,609 |
| Other (income)/expense, net | (455) | (3,928) |
| Income before income taxes | 37,707 | 39,073 |
| Income tax expense | 10,621 | 10,998 |
| Net income | 27,086 | 28,075 |
| Net income attributable to the noncontrolling interest | 197 | 338 |
| Net income attributable to the Company | \$ 26,889 | \$ 27,737 |
| Earnings per share attributable to Company shareholders - Basic | \$ 0.86 | \$ 0.87 |
| Earnings per share attributable to Company shareholders - Diluted | \$ 0.86 | \$ 0.87 |

Shares of the Company used in computing earnings per share:

| | | |
|-------|--------|--------|
| Basic | 31,131 | 31,877 |
|-------|--------|--------|

| | | |
|---------|--------|--------|
| Diluted | 31,217 | 31,961 |
|---------|--------|--------|

| | | |
|---|---------|---------|
| Dividends declared per share, Class A and Class B | \$ 0.25 | \$ 0.21 |
|---|---------|---------|

ALBANY INTERNATIONAL CORP.

CONSOLIDATED BALANCE SHEETS

(in thousands, except share data)

(unaudited)

| | March 31, 2023 | December 31, 2022 |
|---|---------------------------|----------------------------------|
| ASSETS | | |
| Cash and cash equivalents | \$ 304,258 | \$ 291,776 |
| Accounts receivable, net | 216,035 | 200,018 |
| Contract assets, net | 153,817 | 148,695 |
| Inventories | 153,777 | 139,050 |
| Income taxes prepaid and receivable | 8,711 | 7,938 |
| Prepaid expenses and other current assets | 52,857 | 50,962 |
| Total current assets | \$ 889,455 | \$ 838,439 |
| Property, plant and equipment, net | 450,254 | 445,658 |
| Intangibles, net | 32,874 | 33,811 |
| Goodwill | 179,255 | 178,217 |
| Deferred income taxes | 15,843 | 15,196 |
| Noncurrent receivables, net | 27,322 | 27,913 |
| Other assets | 100,755 | 103,021 |

| | | |
|--------------|--------------|--------------|
| Total assets | \$ 1,695,758 | \$ 1,642,255 |
|--------------|--------------|--------------|

LIABILITIES AND SHAREHOLDERS' EQUITY

| | | |
|------------------|-----------|-----------|
| Accounts payable | \$ 76,241 | \$ 69,707 |
|------------------|-----------|-----------|

| | | |
|---------------------|---------|---------|
| Accrued liabilities | 103,986 | 126,385 |
|---------------------|---------|---------|

| | | |
|--------------------------------------|---|---|
| Current maturities of long-term debt | — | — |
|--------------------------------------|---|---|

| | | |
|----------------------|-------|--------|
| Income taxes payable | 4,464 | 15,224 |
|----------------------|-------|--------|

| | | |
|---------------------------|---------|---------|
| Total current liabilities | 184,691 | 211,316 |
|---------------------------|---------|---------|

| | | |
|----------------|---------|---------|
| Long-term debt | 491,000 | 439,000 |
|----------------|---------|---------|

| | | |
|------------------------------|---------|---------|
| Other noncurrent liabilities | 108,371 | 108,758 |
|------------------------------|---------|---------|

| | | |
|--------------------------------------|--------|--------|
| Deferred taxes and other liabilities | 14,181 | 15,638 |
|--------------------------------------|--------|--------|

| | | |
|-------------------|---------|---------|
| Total liabilities | 798,243 | 774,712 |
|-------------------|---------|---------|

SHAREHOLDERS' EQUITY

| | | |
|---|---|---|
| Preferred stock, par value \$5.00 per share; authorized 2,000,000 shares; none issued | — | — |
|---|---|---|

| | | |
|---|----|----|
| Class A Common Stock, par value \$.001 per share; authorized 100,000,000 shares; 40,842,023 issued in 2023 and 40,785,434 in 2022 | 41 | 41 |
|---|----|----|

| | | |
|--|---|---|
| Class B Common Stock, par value \$.001 per share; authorized 25,000,000 shares; none issued and outstanding in 2023 and 2022 | — | — |
|--|---|---|

| | | |
|----------------------------|---------|---------|
| Additional paid in capital | 441,917 | 441,540 |
|----------------------------|---------|---------|

| | | |
|-------------------|---------|---------|
| Retained earnings | 950,415 | 931,318 |
|-------------------|---------|---------|

Accumulated items of other comprehensive income:

| | | |
|-------------------------|------------|------------|
| Translation adjustments | (132,970) | (146,851) |
|-------------------------|------------|------------|

| | | |
|--|-----------|-----------|
| Pension and postretirement liability adjustments | (16,699) | (15,783) |
|--|-----------|-----------|

| | | |
|---------------------------------|--------|--------|
| Derivative valuation adjustment | 14,805 | 17,707 |
|---------------------------------|--------|--------|

| | | |
|--|------------|------------|
| Treasury stock (Class A), at cost; 9,674,542 shares in 2023 and 2022 | (364,923) | (364,923) |
|--|------------|------------|

| | | |
|------------------------------------|---------|---------|
| Total Company shareholders' equity | 892,586 | 863,049 |
|------------------------------------|---------|---------|

| | | |
|--|--------------|--------------|
| Noncontrolling interest | 4,929 | 4,494 |
| Total equity | 897,515 | 867,543 |
| Total liabilities and shareholders' equity | \$ 1,695,758 | \$ 1,642,255 |

ALBANY INTERNATIONAL CORP.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

(unaudited)

Three Months Ended March 31,

| | 2023 | 2022 |
|---|-----------|-----------|
| OPERATING ACTIVITIES | | |
| Net income | \$ 27,086 | \$ 28,075 |
| Adjustments to reconcile net income to net cash used in operating activities: | | |
| Depreciation | 15,864 | 15,597 |
| Amortization | 1,503 | 2,165 |
| Change in deferred taxes and other liabilities | (887) | 1,792 |
| Impairment of property, plant, equipment, and inventory | 100 | 2,868 |
| Non-cash interest expense | 280 | 282 |
| Compensation and benefits paid or payable in Class A Common Stock | 378 | 745 |
| Provision/(recovery) for credit losses from uncollected receivables and contract assets | 309 | 1,858 |
| Foreign currency remeasurement (gain)/loss on intercompany loans | (1,732) | (2,385) |
| Fair value adjustment on foreign currency options | 58 | (977) |
| Changes in operating assets and liabilities that provided/(used) cash: | | |
| Accounts receivable | (13,702) | (15,674) |
| Contract assets | (4,403) | 272 |
| Inventories | (12,360) | (7,549) |
| Prepaid expenses and other current assets | (2,191) | (1,976) |

| | | |
|---------------------------------------|-----------|-----------|
| Income taxes prepaid and receivable | (693) | 1,829 |
| Accounts payable | 5,214 | (375) |
| Accrued liabilities | (23,137) | (19,350) |
| Income taxes payable | (10,996) | (10,890) |
| Noncurrent receivables | 867 | 614 |
| Other noncurrent liabilities | 7 | (1,914) |
| Other, net | 2,042 | (398) |
| Net cash used in operating activities | (16,393) | (5,391) |

INVESTING ACTIVITIES

| | | |
|--|-----------|-----------|
| Purchases of property, plant and equipment | (16,275) | (15,719) |
| Purchased software | — | (35) |
| Net cash used in investing activities | (16,275) | (15,754) |

FINANCING ACTIVITIES

| | | |
|---|----------|-----------|
| Proceeds from borrowings | 58,000 | 77,000 |
| Principal payments on debt | (6,000) | — |
| Principal payments on finance lease liabilities | — | (390) |
| Purchase of Treasury shares | — | (42,230) |
| Taxes paid in lieu of share issuance | (3,136) | (770) |
| Proceeds from options exercised | — | 7 |
| Dividends paid | (7,778) | (6,742) |
| Net cash provided by financing activities | 41,086 | 26,875 |

| | | |
|--|-------|--------|
| Effect of exchange rate changes on cash and cash equivalents | 4,064 | (351) |
|--|-------|--------|

| | | |
|---------------------------------------|--------|-------|
| Increase in cash and cash equivalents | 12,482 | 5,379 |
|---------------------------------------|--------|-------|

| | | |
|--|------------|------------|
| Cash and cash equivalents at beginning of period | 291,776 | 302,036 |
| Cash and cash equivalents at end of period | \$ 304,258 | \$ 307,415 |

The following table presents the reconciliation of Net sales to net sales excluding the effect of changes in currency translation rates, a non-GAAP measure:

| (in thousands, except percentages) | Net sales as reported, Q1 2023 | Decrease due to changes in currency translation rates | Q1 2023 sales | Net sales as reported, Q1 2022, excluding | % Change | |
|------------------------------------|--------------------------------|---|--------------------------|---|----------------------------|--------------------------------|
| | | | on same basis as Q1 2022 | | currency translation rates | compared to Q1 2022, excluding |
| Machine Clothing | \$ 153,222 | \$ (3,468) | \$ 156,690 | \$ 154,062 | 1.7 | % |
| Albany Engineered Composites | 115,874 | (1,496) | 117,370 | 90,107 | 30.3 | % |
| Consolidated total | \$ 269,096 | \$ (4,964) | \$ 274,060 | \$ 244,169 | 12.2 | % |

The following table presents Gross profit and Gross profit margin:

| (in thousands, except percentages) | Gross profit, Gross profit margin, | | Gross profit, Gross profit margin, | |
|------------------------------------|------------------------------------|---------|------------------------------------|---------|
| | Q1 2023 | Q1 2023 | Q1 2022 | Q1 2022 |
| Machine Clothing | \$ 77,855 | 50.8 % | \$ 79,345 | 51.5 % |
| Albany Engineered Composites | 21,463 | 18.5 % | 12,259 | 13.6 % |
| Consolidated total | \$ 99,318 | 36.9 % | \$ 91,604 | 37.5 % |

A reconciliation from Net income/(loss) (GAAP) to Adjusted EBITDA (non-GAAP) for the current-year and comparable prior-year periods has been calculated as follows:

Three months ended March 31, 2023

| (in thousands) | Machine Clothing | Albany Engineered Composites | Corporate expenses and other | Total Company |
|---------------------------------------|------------------|------------------------------|------------------------------|--------------------|
| Net income/(loss) (GAAP) | \$ 48,964 | \$ 9,418 | \$ (31,296) |) \$ 27,086 |
| Interest expense, net | — | — | 3,290 | 3,290 |
| Income tax expense | — | — | 10,621 | 10,621 |
| Depreciation and amortization expense | 4,775 | 11,664 | 928 | 17,367 |
| EBITDA (non-GAAP) | 53,739 | 21,082 | (16,457) |) 58,364 |
| Restructuring expenses, net | 20 | — | — | 20 |

| | | | | | |
|---|------------------|------------------|-------------------|----------|------------------|
| Foreign currency revaluation (gains)/losses (a) | 1,960 | (133 |) | 60 | 1,887 |
| Acquisition/integration costs | — | 269 | — | 269 | |
| Pre-tax (income) attributable to noncontrolling interest | — | (189 |) | — | (189) |
| Adjusted EBITDA (non-GAAP) | \$ 55,719 | \$ 21,029 | \$ (16,397 |) | \$ 60,351 |
| Adjusted EBITDA margin (Adjusted EBITDA divided by Net sales) (non-GAAP) | 36.4 | % | 18.1 | % | — |
| | | | | | 22.4 % |

Three months ended March 31, 2022

| (in thousands) | Machine Clothing | Albany Engineered Composites | Corporate expenses and other | Total Company | |
|---|---------------------|------------------------------------|------------------------------------|--------------------|---------------|
| Net income/(loss) (GAAP) | \$ 49,644 | \$ 1,195 | \$ (22,764 |) \$ 28,075 | |
| Interest expense, net | — | — | 3,609 | 3,609 | |
| Income tax expense | — | — | 10,998 | 10,998 | |
| Depreciation and amortization expense | 4,923 | 12,039 | 800 | 17,762 | |
| EBITDA (non-GAAP) | 54,567 | 13,234 | (7,357 |) 60,444 | |
| Restructuring expenses, net | 243 | — | 11 | 254 | |
| Foreign currency revaluation (gains)/losses (a) | 1,057 | 423 | (3,740 |) (2,260) | |
| Dissolution of business relationships in Russia | 1,787 | — | 781 | 2,568 | |
| Acquisition/integration costs | — | 282 | — | 282 | |
| Pre-tax (income) attributable to noncontrolling interest | — | (252 |) | — | (252) |
| Adjusted EBITDA (non-GAAP) | \$ 57,654 | \$ 13,687 | \$ (10,305 |) \$ 61,036 | |
| Adjusted EBITDA margin (Adjusted EBITDA divided by Net sales) (non-GAAP) | 37.4 | % | 15.2 | % | — |
| | | | | | 25.0 % |

Per share impact of the adjustments to earnings per share are as follows:

| Three months ended March 31, 2023 (in thousands, except per share amounts) | Pre tax Amounts | Tax Effect | After tax Effect | Per share Effect |
|---|--------------------|---------------|---------------------|---------------------|
| Restructuring expenses, net | \$ 20 | \$ 4 | \$ 16 | \$ 0.00 |

| | | | | |
|---|-------|-----|-------|------|
| Foreign currency revaluation (gains)/losses (a) | 1,887 | 553 | 1,334 | 0.04 |
| Acquisition/integration costs | 269 | 77 | 192 | 0.01 |

| Three months ended March 31, 2022 | Pre tax | Tax | After tax | Per share |
|---|----------------|---------------|------------------|------------------|
| (in thousands, except per share amounts) | Amounts | Effect | Effect | Effect |
| Restructuring expenses, net | \$ 254 | \$ 73 | \$ 181 | \$ 0.01 |
| Foreign currency revaluation (gains)/losses (a) | (2,260) | (653) | (1,607) | (0.05) |
| Dissolution of business relationships in Russia | 2,568 | 332 | 2,236 | 0.07 |
| Acquisition/integration costs | 282 | 84 | 198 | 0.01 |

The following table provides a reconciliation of Earnings per share to Adjusted Earnings per share:

| | Three months ended March 31, | |
|---|-------------------------------------|-------------|
| Per share amounts (Basic) | 2023 | 2022 |
| Earnings per share (GAAP) | \$ 0.86 | \$ 0.87 |
| Adjustments, after tax: | | |
| Restructuring expenses, net | — | 0.01 |
| Foreign currency revaluation (gains)/losses (a) | 0.04 | (0.05) |
| Dissolution of business relationships in Russia | — | 0.07 |
| Acquisition/ integration costs | 0.01 | 0.01 |
| Adjusted Earnings per share (non-GAAP) | \$ 0.91 | \$ 0.91 |

(a) Foreign currency revaluation (gains)/losses represent unrealized gains and losses arising from the remeasurement of monetary assets and liabilities denominated in non-functional currencies on the balance sheet date.

The calculations of net debt are as follows:

| (in thousands) | March 31, 2023 | December 31, 2022 | March 31, 2022 |
|--------------------------------------|-----------------------|--------------------------|-----------------------|
| Current maturities of long-term debt | \$ — | \$ — | \$ — |
| Long-term debt | 491,000 | 439,000 | 427,000 |
| Total debt | 491,000 | 439,000 | 427,000 |
| Cash and cash equivalents | 304,258 | 291,776 | 307,415 |
| Net debt (non-GAAP) | \$ 186,742 | \$ 147,224 | \$ 119,585 |

The calculation of net leverage ratio as of March 31, 2023 is as follows:

Total Company

| | Twelve months ended | Three months ended | | Trailing twelve months ended |
|--|---------------------------|--------------------|-------------------|----------------------------------|
| (in thousands) | December 31, 2022 | March 31, 2022 | March 31, 2023 | March 31, 2023 (non-GAAP) (b) |
| Net income/(loss) (GAAP) | \$ 96,508 | \$ 28,075 | \$ 27,086 | \$ 95,519 |
| Interest expense, net | 14,000 | 3,609 | 3,290 | 13,681 |
| Income tax expense | 35,472 | 10,998 | 10,621 | 35,095 |
| Depreciation and amortization expense | 69,049 | 17,762 | 17,367 | 68,654 |
| EBITDA (non-GAAP) | 215,029 | 60,444 | 58,364 | 212,949 |
| Restructuring expenses, net | 106 | 254 | 20 | (128) |
| Foreign currency revaluation (gains)/losses (a) | (9,829) | (2,260) | 1,887 | (5,682) |
| Dissolution of business relationships in Russia | 2,275 | 2,568 | — | (293) |
| Pension settlement expense | 49,128 | — | — | 49,128 |
| IP address sales | (3,420) | — | — | (3,420) |
| Acquisition/integration costs | 1,057 | 282 | 269 | 1,044 |
| Pre-tax (income) attributable to noncontrolling interest | (817) | (252) | (189) | (754) |
| Adjusted EBITDA (non-GAAP) | \$ 253,529 | \$ 61,036 | \$ 60,351 | \$ 252,844 |

(in thousands, except for net leverage ratio) **March 31, 2023**

Net debt (non-GAAP) \$ 186,742

Trailing twelve months Adjusted EBITDA (non-GAAP) 252,844

Net leverage ratio (non-GAAP) 0.74

(b) Calculated as amounts incurred during the twelve months ended December 31, 2022, less those incurred during the three months ended March 31, 2022, plus those incurred during the three months ended March 31, 2023.

The tables below provide a reconciliation of forecasted full-year 2023 Adjusted EBITDA and Adjusted EPS (non-GAAP measures) to the comparable GAAP measures

| Forecast of Full Year 2023 Adjusted EBITDA | Machine Clothing | | AEC | |
|--|------------------|------|-----|------|
| | Low | High | Low | High |
| (in millions) | | | | |

| | | | | |
|--|--------|--------|-------|-------|
| Net income attributable to the Company (GAAP) (c) | \$ 184 | \$ 203 | \$ 32 | \$ 41 |
| Income attributable to the noncontrolling interest | — | — | (1) | (1) |
| Interest expense, net | — | — | — | — |
| Income tax expense | — | — | — | — |
| Depreciation and amortization | 20 | 20 | 48 | 49 |
| EBITDA (non-GAAP) | 204 | 223 | 79 | 89 |
| Restructuring expenses, net (d) | — | — | — | — |
| Foreign currency revaluation (gains)/losses (d) | 1 | 2 | (1) | (1) |
| Acquisition/integration costs (d) | — | — | 1 | 1 |
| Pre-tax (income)/loss attributable to non-controlling interest | — | — | 1 | 1 |
| Adjusted EBITDA (non-GAAP) | \$ 205 | \$ 225 | \$ 80 | \$ 90 |

(c) Interest, Other income/expense and Income taxes are not allocated to the business segments

| Forecast of Full Year 2023 Adjusted EBITDA (in millions) | Total Company | |
|--|---------------|--------|
| | Low | High |
| Net income attributable to the Company (GAAP) | \$ 95 | \$ 111 |
| Income attributable to the noncontrolling interest | (1) | (1) |
| Interest expense, net | 16 | 19 |
| Income tax expense | 37 | 46 |
| Depreciation and amortization | 74 | 75 |
| EBITDA (non-GAAP) | 221 | 250 |
| Restructuring expenses, net (d) | 1 | 1 |
| Foreign currency revaluation (gains)/losses (d) | 1 | 2 |
| Acquisition/integration costs (d) | 1 | 1 |
| Pre-tax (income)/loss attributable to non-controlling interest | 1 | 1 |
| Adjusted EBITDA (non-GAAP) | \$ 225 | \$ 255 |

| | Total Company | |
|--|----------------------|-------------|
| Forecast of Full Year 2023 Earnings per share (basic) (e) | Low | High |
| Net income attributable to the Company (GAAP) | \$ 3.05 | \$ 3.55 |
| Restructuring expenses, net (d) | — | — |
| Foreign currency revaluation (gains)/losses (d) | 0.04 | 0.04 |
| Acquisition/integration costs (d) | 0.01 | 0.01 |
| Adjusted Earnings per share (non-GAAP) | \$ 3.10 | \$ 3.60 |

(d) Due to the uncertainty of these items, we are unable to forecast these items for 2023

(e) Calculations based on weighted average shares outstanding estimate of approximately 31.1 million

About Albany International Corp.

Albany International is a leading developer and manufacturer of engineered components, using advanced materials processing and automation capabilities, with two core businesses. Machine Clothing is the world's leading producer of custom-designed, consumable belts essential for the manufacture of all grades of paper products. Albany Engineered Composites is a growing designer and manufacturer of advanced materials-based engineered components for demanding aerospace applications, supporting both commercial and military platforms. Albany International is headquartered in Rochester, New Hampshire, operates 23 facilities in 11 countries, employs more than 4,200 people worldwide, and is listed on the New York Stock Exchange (Symbol AIN). Additional information about the Company and its products and services can be found at www.albint.com.

Non-GAAP Measures

This release, including the conference call commentary associated with this release, contains certain non-GAAP measures, that should not be considered in isolation or as a substitute for the related GAAP measures. Such non-GAAP measures include net sales and percent change in net sales, excluding the impact of currency translation effects ; EBITDA, Adjusted EBITDA, and Adjusted EBITDA margin; Net debt; Net leverage ratio; and Adjusted earnings per share (or Adjusted EPS). Management believes that these non-GAAP measures provide additional useful information to investors regarding the Company's operational performance.

Presenting Net sales and change in Net sales, after currency effects are excluded, provides management and investors insight into underlying sales trends. Net sales, or percent changes in net sales, excluding currency rate effects, are calculated by converting amounts reported in local currencies into U.S. dollars at the exchange rate of a prior period. These amounts are then compared to the U.S. dollar amount as reported in the current period.

EBITDA (calculated as net income excluding interest, income taxes, depreciation and amortization), Adjusted EBITDA, and Adjusted EPS are performance measures that relate to the Company's continuing operations. The Company defines Adjusted EBITDA as EBITDA excluding costs or benefits that are not reflective of the Company's ongoing or expected future operational performance. Such excluded costs or benefits do not consist of normal, recurring cash items necessary to generate revenues or operate our business. Adjusted EBITDA margin represents Adjusted EBITDA expressed as a percentage of net sales.

The Company defines Adjusted EPS as basic earnings per share (GAAP), adjusted by the after tax per share amount of costs or benefits not reflective of the Company's ongoing or expected future operational performance. The income tax effects are calculated using the applicable statutory income tax rate of the jurisdictions where such costs or benefits were incurred or the effective tax rate applicable to total company results.

The Company's Adjusted EBITDA, Adjusted EBITDA margin, and Adjusted EPS may not be comparable to similarly titled measures of other companies.

Net debt aids investors in understanding the Company's debt position if all available cash were applied to pay down indebtedness.

Net leverage ratio informs the investors of the Company's financial leverage at the end of the reporting period, providing an indicator of the Company's ability to repay its debt.

We encourage investors to review our financial statements and publicly-filed reports in their entirety and not to rely on any single financial measure.

Forward-Looking Statements

This press release may contain statements, estimates, guidance or projections that constitute "forward-looking statements" as defined under U.S. federal securities laws. Generally, the words "believe," "expect," "intend," "estimate," "anticipate," "project," "will," "should," "look for," "guidance," "guide," and similar expressions identify forward-looking statements, which generally are not historical in nature. Because forward-looking statements are subject to certain risks and uncertainties (including, without limitation, those set forth in the Company's most recent Annual Report on Form 10-K or

Quarterly Report on Form 10-Q), actual results may differ materially from those expressed or implied by such forward-looking statements.

Forward-looking statements in this release or in the webcast include, without limitation, statements about macroeconomic conditions, including inflationary cost pressures, as well as global events, which include but are not limited to, the ongoing COVID-19 pandemic and the Russia-Ukraine military conflicts; paper-industry trends and conditions during 2022 and in future years; expectations in 2022 and in future periods of sales, EBITDA, Adjusted EBITDA (both in dollars and as a percentage of net sales), Adjusted EPS, income, gross profit, gross margin, cash flows and other financial items in each of the Company's businesses, and for the Company as a whole; the timing and impact of production and development programs in the Company's AEC business segment and the sales growth potential of key AEC programs, as well as AEC as a whole; the amount and timing of capital expenditures, future tax rates and cash paid for taxes, depreciation and amortization; future debt and net debt levels and debt covenant ratios; and changes in currency rates and their impact on future revaluation gains and losses. Furthermore, a change in any one or more of the foregoing factors could have a material effect on the Company's financial results in any period. Such statements are based on current expectations, and the Company undertakes no obligation to publicly update or revise any forward-looking statements.

Statements expressing management's assessments of the growth potential of its businesses, or referring to earlier assessments of such potential, are not intended as forecasts of actual future growth, and should not be relied on as such. While management believes such assessments to have a reasonable basis, such assessments are, by their nature, inherently uncertain. This release and earlier releases set forth a number of assumptions regarding these assessments, including historical results, independent forecasts regarding the markets in which these businesses operate, and the timing and magnitude of orders for our customers' products. Historical growth rates are no guarantee of future growth, and such independent forecasts and assumptions could prove materially incorrect in some cases.

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