## Form 10-Q

## ® QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarter ended: June 30, 2004
OR

## o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 0-16214

# ALBANY INTERNATIONAL CORP. <br> (Exact name of registrant as specified in its charter) 

## Delaware

(State or other jurisdiction of incorporation or organization)

1373 Broadway, Albany, New York
(Address of principal executive offices)

14-0462060
(IRS Employer Identification No.)

12204
(Zip Code)

Registrant's telephone number, including area code 518-445-2200

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports,) and (2) has been subject to such filing requirements for the past 90 days. Yes $\boxtimes$ No o

The registrant had 29,893,863 shares of Class A Common Stock and 3,236,476 shares of Class B Common Stock outstanding as of June 30 , 2004.

## ALBANY INTERNATIONAL CORP.

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## Item 1. Financial Statements

## ALBANY INTERNATIONAL CORP <br> CONSOLIDATED STATEMENTS OF OPERATIONS AND RETAINED EARNINGS (unaudited)

(in thousands except per share data)


The accompanying notes are an integral part of the financial statements.

## ALBANY INTERNATIONAL CORP.

CONSOLIDATED BALANCE SHEETS
(in thousands, except share data)

|  | (unaudited)June 30 2004 |  | $\underset{2003}{\text { December 31, }}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and cash equivalents | \$ | 82,206 | \$ | 78,822 |
| Accounts receivable, net |  | 144,270 |  | 151,157 |
| Note receivable |  | 19,418 |  | 21,814 |
| Inventories: |  |  |  |  |
| Finished goods |  | 93,024 |  | 93,787 |
| Work in process |  | 57,151 |  | 53,936 |
| Raw material and supplies |  | 31,063 |  | 29,805 |
|  |  | 181,238 |  | 177,528 |



The accompanying notes are an integral part of the financial statements.

## ALBANY INTERNATIONAL CORP. CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited) <br> (in thousands)

|  | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  |
| OPERATING ACTIVITIES |  |  |  |  |
| Net (loss)/income | \$ | $(12,125)$ | \$ | 36,969 |
| Adjustments to reconcile net (loss)/income to net cash provided by operating activities: |  |  |  |  |
| Equity in (earnings)/losses of associated companies |  | (217) |  | 95 |
| Depreciation |  | 26,907 |  | 25,567 |
| Amortization |  | 1,831 |  | 2,550 |
| Provision for deferred income taxes, other credits and long-term liabilities |  | 3,697 |  | 3,410 |
| Provision for write-off of equipment |  | 11,620 |  | - |
| Provision for impairment of investment |  | 4,000 |  | - |
| Increase in cash surrender value of life insurance |  | $(1,525)$ |  | $(1,470)$ |
| Change in unrealized currency transaction gains and losses |  | 7,367 |  | $(1,199)$ |
| Loss/(gain) on disposition of assets |  | 736 |  | (529) |
| Shares contributed to ESOP |  | 3,560 |  | 3,528 |
| Tax benefit of options exercised |  | 1,110 |  | 322 |
| Changes in operating assets and liabilities: |  |  |  |  |
| Accounts receivable |  | 1,659 |  | 6,885 |


| Sale of accounts receivable | $(5,326)$ |  | $(2,603)$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Note receivable |  | 2,396 |  | $(1,290)$ |
| Inventories |  | $(6,402)$ |  | $(2,742)$ |
| Prepaid expenses |  | 1,590 |  | $(1,535)$ |
| Accounts payable |  | $(1,598)$ |  | $(9,331)$ |
| Accrued liabilities |  | 21,240 |  | 6,826 |
| Income taxes payable |  | $(10,643)$ |  | (558) |
| Other, net |  | 1,495 |  | (615) |
| Net cash provided by operating activities |  | 51,372 |  | 64,280 |
|  |  |  |  |  |
| INVESTING ACTIVITIES |  |  |  |  |
| Purchases of property, plant and equipment |  | $(26,426)$ |  | $(18,702)$ |
| Purchased software |  | (383) |  | (423) |
| Proceeds from sale of assets |  | 1,246 |  | 3,824 |
| Net cash used in investing activities |  | $(25,563)$ |  | $(15,301)$ |
|  |  |  |  |  |
| FINANCING ACTIVITIES |  |  |  |  |
| Proceeds from borrowings |  | 14,489 |  | 34,532 |
| Principal payments on debt |  | $(12,476)$ |  | $(36,161)$ |
| Purchase of treasury shares |  | $(23,120)$ |  | - |
| Proceeds from options exercised |  | 4,426 |  | 2,248 |
| Debt issuance costs |  | $(1,555)$ |  | - |
| Dividends paid |  | $(4,716)$ |  | $(3,568)$ |
| Net cash used in financing activities |  | $(22,952)$ |  | $(2,949)$ |
|  |  |  |  |  |
| Effect of exchange rate changes on cash flows |  | 527 |  | $(5,664)$ |
|  |  |  |  |  |
| Increase in cash and cash equivalents |  | 3,384 |  | 40,366 |
| Cash and cash equivalents at beginning of year |  | 78,822 |  | 18,799 |
| Cash and cash equivalents at end of period | \$ | 82,206 | \$ | 59,165 |

The accompanying notes are an integral part of the financial statements.

## ALBANY INTERNATIONAL CORP. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. Management Opinion

In the opinion of management the accompanying unaudited consolidated financial statements contain all adjustments, consisting of normal, recurring adjustments, necessary for a fair presentation of results for such periods. The results for any interim period are not necessarily indicative of results for the full year. The preparation of financial statements for interim periods does not require all of the disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America. Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted. These consolidated financial statements should be read in conjunction with financial statements and notes thereto for the year ended December 31, 2003. Certain prior period data have been reclassified to conform to the current period presentation.

In the second quarter of 2004, the Company changed its classification of outbound freight costs. In prior financial reports, the Company reported these costs as a deduction in the computation of net sales. The Company has revised its policy to include outbound freight costs in "cost of goods sold." The amounts reported in this Form 10-Q, including prior period data, reflect that change.

The following table summarizes the amount of outbound freight costs by segment:

|  | Three Months Ended |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| June 30, |  |  |  |  |

## 2. Goodwill and Intangibles

Effective January 1, 2002, the Company adopted Statement of Financial Accounting Standards No. 142 (FAS No. 142), "Goodwill and Other Intangible Assets". FAS No. 142 requires that goodwill and intangible assets with indefinite useful lives no longer be amortized, but instead tested for impairment at least annually. The Company performs the test for goodwill impairment during the second quarter of each year. As a result of the test performed in the second quarter of 2004, no impairment provision was required. Goodwill and other long-lived assets are reviewed for impairment whenever events, such as
significant changes in the business climate, plant closures, changes in product offerings, or other circumstances indicate that the carrying amount may not be recoverable. The Company is continuing to amortize certain patents and trade names that have finite lives.

Acquired intangible assets and goodwill of the Company as of June 30, 2004 were as follows:

| (in thousands) | Balance at January 1, 2004 |  | Year to Date Amortization |  | $\begin{gathered} \text { Currency } \\ \text { Translation/other } \\ \hline \end{gathered}$ |  | Balance at June 30, 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amortizable Intangible Assets: |  |  |  |  |  |  |  |  |
| Trade names | \$ | 3,769 | \$ | (332) | \$ | (41) | \$ | 3,396 |
| Patents |  | 3,526 |  | (235) |  | (35) |  | 3,256 |
| Total |  | 7,295 |  | (567) |  | (76) |  | 6,652 |
| Deferred Pension Costs |  | 8,495 |  | - |  | - |  | 8,495 |
| Total Intangibles | \$ | 15,790 | \$ | (567) | \$ | (76) | \$ | 15,147 |
| Unamortized Intangible Assets: |  |  |  |  |  |  |  |  |
| Goodwill | \$ | 159,543 | \$ | 二 | \$ | $(3,305)$ | \$ | 156,238 |

As of June 30, 2004, goodwill included $\$ 128.6$ million in the Engineered Fabrics segment and $\$ 27.6$ million in the Albany Door Systems segment.
Amortization expense relating to intangible assets for the six months ended June 30, 2004 amounted to $\$ 567,000$. Estimated amortization expense for intangibles (in thousands) for the years ending December 31, 2004 through 2008 is as follows:

| Year |  | Annual <br> Amortization |
| :--- | :--- | :--- | :--- |
| 2004 | $\$$ | 1,000 |
| 2005 |  | 1,000 |
| 2006 |  | 1,000 |
| 2007 |  | 1,000 |
| 2008 |  | 1,000 |

## 3. Other Expense, Net



The Company has a program to sell, without recourse, certain North American accounts receivable to a Qualified Special Purpose Entity (QSPE), as defined under Financial Accounting Standard, No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities" (FAS No. 140). The QSPE is a wholly owned subsidiary of the Company and, in accordance with FAS No. 140, its financial statements are not consolidated with the financial statements of the Company.

The QSPE finances a portion of the accounts receivable purchased by selling an undivided ownership interest in the pool of purchased receivables to an unrelated third party for cash. The balance of the purchase price is financed by the Company, in exchange for a note receivable. In addition to financing a portion of the purchase price, the Company performs certain administration functions for the QSPE, including collecting the accounts receivable, in exchange for a fee.

Eligible accounts receivable are sold at a discount to the QSPE on an ongoing basis at the discretion of the Company and the amount is subject to change. The eligibility of accounts receivable is based on certain criteria agreed to by the Company and the unrelated third party. The discount rate is determined by the average time the accounts receivable are outstanding, current interest rates, and estimated credit losses.

The amount of receivables sold as of June 30, 2004 was approximately $\$ 63.7$ million. The Company received $\$ 42.7$ million in cash and a note receivable that has a balance of $\$ 19.4$ million in exchange for the accounts receivable sold. The discount is included in Other Expense, Net, and was $\$ 1.2$ million and $\$ 0.7$ million for the six months ending June 30, 2004 and 2003, respectively.

The QSPE receives cash from an unrelated third party in exchange for an undivided ownership interest in the accounts receivable. As of June 30, 2004, the QSPE had assets of $\$ 19.8$ million consisting primarily of the $\$ 63.7$ million of accounts receivable sold to it by the Company, net of the $\$ 42.7$ million interest sold to the unrelated third party, and an allowance for doubtful accounts. As of June 30, 2004, the liabilities of the QSPE were $\$ 19.4$ million consisting principally of the note payable to the Company. As of June 30,2004 , the QSPE had equity of $\$ 0.4$ million.

The accounts receivable securitization program is a low cost source of financing for the Company and can be terminated at any time, with thirty days notice, by the Company or the unrelated third party.

## 4. Earnings Per Share

Net income per share is computed using the weighted average number of shares of Class A Common Stock and Class B Common Stock outstanding during the period. Diluted net income per share includes the effect of all potentially dilutive securities.

The amounts used in computing earnings per share, including the effect on income and the weighted average number of shares of potentially dilutive securities, are as follows:

| (in thousands) | Three Months EndedJune 30, |  |  |  | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  | 2004 |  | 2003 |  |
|  |  |  |  |  |  |  |  |  |
| (Loss)/income available to common stockholders: |  |  |  |  |  |  |  |  |
| (Loss)/income available to common stockholders | \$ | $(15,418)$ | \$ | 15,975 | \$ | $(12,125)$ | \$ | 36,969 |
|  |  |  |  |  |  |  |  |  |
| Weighted average number of shares: |  |  |  |  |  |  |  |  |
| Weighted average number of shares used in calculating basic net (loss)/income per share |  | 33,094 |  | 32,605 |  | 33,345 |  | 32,522 |
| Effect of dilutive securities: |  |  |  |  |  |  |  |  |
| Stock options |  | - |  | 558 |  | - |  | 487 |
|  |  |  |  |  |  |  |  |  |
| Weighted average number of shares used in calculating diluted net (loss)/income per share |  | 33,094 |  | 33,163 |  | 33,345 |  | 33,009 |
|  |  |  |  |  |  |  |  |  |
| Options that were not included in the computation of diluted earnings per share because to do so would have been antidilutive |  | 2,541 |  | 250 |  | 2,541 |  | 250 |

The average market price of the common shares was $\$ 30.05$ and $\$ 30.68$ for the three and six-month periods ended June 30, 2004, respectively. Total issued and outstanding shares were 33,130,339 as of June 30, 2004.

## 5. Comprehensive Income

| (in thousands) | Three Months EndedJune 30, |  |  |  | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  | 2004 |  | 2003 |  |
| Net (loss)/income | \$ | $(15,418)$ | \$ | 15,975 | \$ | $(12,125)$ | \$ | 36,969 |
| Other comprehensive income/(loss): |  |  |  |  |  |  |  |  |
| Foreign currency translation adjustments |  | 172 |  | 32,775 |  | $(10,245)$ |  | 43,630 |
| Current period change in fair value of interest rate swaps |  | 3,177 |  | (939) |  | 3,587 |  | 208 |
| Income taxes related to the change in fair value of interest rate swaps |  | $(1,239)$ |  | 367 |  | $(1,399)$ |  | 350 |
| Total comprehensive (loss)/income | \$ | $(13,308)$ | \$ | 48,178 | \$ | $(20,182)$ | \$ | 81,157 |

## 6. Changes in Stockholders' Equity

The following table summarizes changes in Stockholders' Equity:

| (in thousands) | $\begin{gathered} \text { January 1, } \\ 2004 \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { Contributions } \\ & \text { to ESOP } \end{aligned}$ |  | Exercise of stock options |  | Repurchase of Class A shares |  | Net loss |  | Dividends declared |  | Other |  | $\begin{gathered} \text { June 30, } \\ 2004 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Class A Common Stock | \$ | 33 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 33 |
| Class B Common Stock |  | 3 |  | - |  | - |  | - |  | - |  | - |  | - |  | 3 |
| Additional paid in capital |  | 280,734 |  | 3,560 |  | 5,536 |  | - |  | - |  | - |  | 47 |  | 289,877 |
| Treasury stock |  | $(45,490)$ |  | - |  | - |  | $(23,120)$ |  | - |  | - |  | 121 |  | $(68,489)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accumulated items of other comprehensive income |  | $(114,032)$ |  | - |  | - |  | - |  | - |  | - |  | $(8,057)$ |  | $(122,089)$ |
| Retained earnings |  | 433,407 |  | - |  | - |  | - |  | $(12,125)$ |  | $(4,688)$ |  | - |  | 416,594 |
| Total Shareholders’ Equity | \$ | 554,655 | \$ | 3,560 | \$ | 5,536 | \$ | $(23,120)$ | \$ | $(12,125)$ | \$ | $(4,688)$ | \$ | $(7,889)$ | \$ | 515,929 |

## 7. Operating Segment Data

The following table shows data by operating segment, reconciled to consolidated totals included in the financial statements:

| (in thousands) | June 30, |  |  |  | June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  | 2004 |  | 2003 |  |
| Net Sales |  |  |  |  |  |  |  |  |
| Engineered Fabrics | \$ | 182,680 | \$ | 190,500 | \$ | 371,159 | \$ | 370,878 |
| Albany Door Systems |  | 25,662 |  | 24,307 |  | 53,494 |  | 47,200 |
| Applied Technologies |  | 18,867 |  | 13,671 |  | 33,862 |  | 25,139 |
| Consolidated total | \$ | 227,209 | \$ | 228,478 | \$ | 458,515 | \$ | 443,217 |
|  |  |  |  |  |  |  |  |  |
| Operating Income |  |  |  |  |  |  |  |  |
| Engineered Fabrics | \$ | 3,919 | \$ | 42,464 | \$ | 31,647 | \$ | 83,873 |
| Albany Door Systems |  | 164 |  | 14 |  | 212 |  | (444) |
| Applied Technologies |  | 4,765 |  | 2,877 |  | 6,502 |  | 3,756 |
| Research expense |  | $(6,721)$ |  | $(6,580)$ |  | $(13,921)$ |  | $(13,052)$ |
| Unallocated expenses |  | $(11,722)$ |  | $(10,230)$ |  | $(21,002)$ |  | $(17,882)$ |
| Operating (loss)/income before reconciling items |  | $(9,595)$ |  | 28,545 |  | 3,438 |  | 56,251 |
|  |  |  |  |  |  |  |  |  |
| Reconciling items: |  |  |  |  |  |  |  |  |
| Interest expense, net |  | $(3,886)$ |  | $(3,535)$ |  | $(7,540)$ |  | $(7,406)$ |
| Other expense, net |  | $(2,340)$ |  | $(2,138)$ |  | $(8,127)$ |  | $(3,347)$ |
| Consolidated (loss)/income before income taxes | \$ | $(15,821)$ | \$ | 22,872 | \$ | $(12,229)$ | \$ | 45,498 |
|  |  |  |  |  |  |  |  |  |
| Restructuring Costs by Segment |  |  |  |  |  |  |  |  |
| Engineered Fabrics | \$ | 30,665 | \$ | 871 | \$ | 42,258 | \$ | 1,389 |
| Albany Door Systems |  | 268 |  | (174) |  | 268 |  | - |
| Applied Technologies |  | - |  | 153 |  | - |  | 168 |
| Corporate and other |  | 142 |  | 1 |  | 142 |  | 125 |
| Consolidated total | \$ | 31,075 | \$ | 851 | \$ | 42,668 | \$ | 1,682 |

There were no material changes in the total assets of the reportable segments during the six months ended June 30, 2004.

## 8. Income Taxes

For the second quarter of 2004, income tax expense was a benefit of $\$ 0.1$ million on a loss before income taxes of $\$ 15.8$ million. The second-quarter income tax benefit was reduced by the effect of a $\$ 4.6$ million tax valuation allowance related to a tax loss carry-forward generated by restructuring activities. The Company expects the income tax rate for the second half of 2004, before special items, to continue to be approximately 30 percent.

## 9. Contingencies

Albany International Corp. ("Albany") is a defendant in suits brought in various courts in the United States by plaintiffs who allege that they have suffered personal injury as a result of exposure to asbestos-containing products previously manufactured by Albany. Albany's production of asbestos-containing paper machine clothing products was limited to certain synthetic dryer fabrics marketed during the period from 1967 to 1976 and used in certain paper mills. Such fabrics generally had a useful life of three to twelve months.

Albany was defending against 29,512 such claims as of July 23, 2004. This compares with 29,526 such claims as of April 23, 2004, 28,838 claims as of December 31, 2003, 22,593 claims as of December 31, 2002, 7,347 claims as of December 31, 2001, 1,997 claims as of December 31, 2000, and 2,276 claims as of December 31, 1999. These suits allege a variety of lung and other diseases based on alleged exposure to products previously manufactured by Albany.

Albany anticipates that additional claims will be filed against it and the related companies in the future but is unable to predict the number and timing of such future claims. These suits typically involve claims against from twenty to over two hundred defendants, and the complaints usually fail to identify the plaintiffs' work history or the nature of the plaintiffs' alleged exposure to Albany's products. In the vast majority of these suits, claimant work histories have not been provided. In cases in which work histories have been provided, approximately one-third of the claimants have alleged time spent in a paper mill, and only a portion of those claimants have alleged time spent in a paper mill to which Albany is believed to have supplied asbestos-containing products.

Approximately 24,865 of the claims pending against Albany are filed in various counties in Mississippi. The Company expects that only a portion of these claimants will be able to demonstrate time spent in a paper mill to which Albany supplied asbestos-containing products during a period in which Albany's asbestos-containing products were in use. Based on past experience, communications from certain plaintiffs' counsel and the advice of the Company's Mississippi counsel, the Company expects the percentage of claimants with paper mill exposure in the Mississippi proceedings to be considerably lower than the total number of claims asserted. It is the position of Albany and the other paper machine clothing defendants that there was insufficient exposure to asbestos from any paper machine clothing products to cause asbestos-related injury to any plaintiff. Furthermore, asbestos contained in Albany's synthetic products was encapsulated in a resin-coated yarn woven into the interior of the fabric, further reducing the likelihood of fiber release. While the Company believes it has meritorious defenses to these claims, it has settled certain of these cases for amounts it considers reasonable given the facts and circumstances of each case. The Company's insurer, Liberty Mutual, has defended each case under a standard reservation of rights. As of July 23, 2004, the Company had resolved, by means of settlement or dismissal, 6,500 claims, and had reached tentative agreement to resolve an additional 4,563 claims reported above as pending. The total cost of resolving all 11,063 such claims was $\$ 5,234,000$. Of this amount, $\$ 5,199,000$, or $99 \%$, was paid by the Company's insurance carrier. The Company has more than $\$ 130$ million in confirmed insurance coverage that should be available with respect to current and future asbestos claims, as well as additional insurance coverage that it should be able to access.

## Brandon Drying Fabrics, Inc.

Brandon Drying Fabrics, Inc. ("Brandon"), a subsidiary of Geschmay Corp., is also a separate defendant in most of these cases. Brandon was defending against 9,984 claims as of July 23, 2004. This compares with 10,035 such claims as of April 23, 2004, 10,242 claims as of December 31, 2003, 11,802 claims

Systems Corporation, in 1999. Brandon is a wholly-owned subsidiary of Geschmay Corp. In 1978, Brandon acquired certain assets from Abney Mills ("Abney"), a South Carolina textile manufacturer. Among the assets acquired by Brandon from Abney were assets of Abney's wholly-owned subsidiary, Brandon Sales, Inc. which, among other things, had sold dryer fabrics containing asbestos made by its parent, Abney. It is believed that Abney ceased production of asbestos-containing fabrics prior to the 1978 transaction. Although Brandon manufactured and sold dryer fabrics under its own name subsequent to the asset purchase, none of such fabrics contained asbestos. Under the terms of the Assets Purchase Agreement between Brandon and Abney, Abney agreed to indemnify, defend, and hold Brandon harmless from any actions or claims on account of products manufactured by Abney and its related corporations prior to the date of the sale, whether or not the product was sold subsequent to the date of the sale. It appears that Abney has since been dissolved. Nevertheless, a representative of Abney has been notified of the pendency of these actions and demand has been made that it assume the defense of these actions. Because Brandon did not manufacture asbestos-containing products, and because it does not believe that it was the legal successor to, or otherwise responsible for obligations of, Abney with respect to products manufactured by Abney, it believes it has strong defenses to the claims that have been asserted against it. In some instances, plaintiffs have voluntarily dismissed claims against it, while in others it has entered into what it considers to be reasonable settlements. As of July 23, 2004, Brandon has resolved, by means of settlement or dismissal, 6,529 claims for a total of $\$ 152,499$. Brandon’s insurance carriers initially agreed to pay $88.2 \%$ of the total indemnification and defense costs related to these proceedings, subject to the standard reservation of rights. The remaining $11.8 \%$ of the costs has been borne directly by Brandon. During July 2004, Brandon’s insurance carriers agreed to cover $100 \%$ of indemnification and defense costs, subject to policy limits and the standard reservation of rights. Brandon will also be reimbursed during the third quarter of 2004 for all indemnity and defense costs paid directly by Brandon related to these proceedings.

## Mount Vernon

In some of these cases, the Company is named both as a direct defendant and as the "successor in interest" to Mount Vernon Mills ("Mount Vernon"). The Company acquired certain assets from Mount Vernon in 1993. Certain plaintiffs allege injury caused by asbestos-containing products alleged to have been sold by Mount Vernon many years prior to this acquisition. Mount Vernon is contractually obligated to indemnify the Company against any liability arising out of such products. The Company denies any liability for products sold by Mount Vernon prior to the acquisition of the Mount Vernon assets. Pursuant to its contractual indemnification obligations, Mount Vernon has assumed the defense of these claims. On this basis, the Company has successfully moved for dismissal in a number of actions.

The Company believes that all asbestos-related claims against it are without merit. Based on its understanding of the insurance policies available, how settlement amounts have been allocated to various policies, its recent settlement experience, the absence of any judgments against the Company or Brandon, the ratio of paper mill claims to total claims filed, and the defenses available, the Company currently does not anticipate any material liability relating to the resolution of the aforementioned pending proceedings in excess of existing insurance limits. Consequently, the Company does not believe, based on currently available information, that the ultimate resolution of the aforementioned proceedings will have a material adverse effect on the financial position, results of operations or cash flows of the Company.

Although the Company cannot predict the number and timing of future claims, based on the foregoing factors and the trends in claims against it to date, the Company does not anticipate that additional claims likely to be filed against it in the future will have a material adverse effect on its financial position, results of operations or cash flows. However, the Company is aware that litigation is inherently uncertain, especially when the outcome
is dependent primarily on determinations of factual matters to be made by juries. The Company is also aware that numerous other defendants in asbestos cases, as well as others who claim to have knowledge and expertise on the subject, have found it difficult to anticipate the outcome of asbestos litigation, the volume of future asbestos claims and the anticipated settlement values of those claims. For these reasons, there can be no assurance that the foregoing conclusions will not change.

A number of proposals being discussed among members of the United States Senate would provide compensation for persons injured as the result of exposure to asbestos. Funds would be provided by mandatory contributions from defendant corporations and insurance companies. Each of the proposals of which the Company is aware would require the Company to make payments of approximately $\$ 1$ million per year for up to 27 years. Such payments would not be covered by any of the Company's insurance policies. The Company cannot predict whether legislation relating to any such proposals will be passed.

## Other Proceedings

The Company has been named as respondent in an arbitration filed in the International Court of Arbitration of the International Chamber of Commerce ("ICC"). The Request for Arbitration was filed on February 17, 2003 by Mistral International Finance A.G. and Golden Bridge S.A. (the "Claimants"). The Claimants seek to recover $\$ 19,123,589$ based upon an alleged breach of a Share Purchase Agreement by which the Company purchased all of the shares of six wholly owned subsidiaries of Claimants, alleging that the subsequent termination of certain leases by a subsidiary of the Company deprived the Claimants of a portion of the purchase price of these shares. The arbitration hearing was held in this matter during February 2004, and the Company is awaiting the decision of the arbitral tribunal.

## 10. Restructuring

During the second quarter of 2004, the Company initiated the final phase of its $\$ 30$ million cost reduction initiative announced in January 2003. Results for the second quarter of 2004 were impacted by restructuring charges of $\$ 31.1$ million that include $\$ 4.7$ million in equipment write-offs and $\$ 26.4$ million in termination benefits and other restructuring costs. The majority of these additional costs relate to the shut down of the Company's Engineered Fabrics
segment facilities in Dieren, the Netherlands. The Company expects additional restructuring charges of up to $\$ 5$ million to be recorded in the second half of 2004.

This restructuring initiative is expected to result in approximately 430 employee terminations. As of June 30, 2004, there have been 339 employee terminations pursuant to this restructuring initiative. The Company expects that substantially all of the activities associated with this restructuring initiative will be completed by the end of 2004.

For this cost reduction initiative, the total restructuring costs incurred to date and total estimated costs are as follows:

| (in thousands) | Restructuring <br> costs incurred <br> to date |  |  | Total Estimated <br> Restructuring costs |
| :--- | :--- | ---: | :--- | ---: |
|  |  | $\$$ | 60,477 | $\$$ |
| Engineered Fabrics |  | 2,619 |  | 65,477 |
| Albany Door Systems | 677 | 2,619 |  |  |
| Applied Technologies |  | 646 |  | 677 |
| Other | $\$$ | 64,419 | $\$$ | 646 |
| Total |  |  |  | 69,419 |

Pursuant to restructuring initiatives announced in January 2003, the remaining restructuring accruals are as follows:


Pursuant to restructuring initiatives announced prior to 2003, the remaining restructuring accruals are as follows:

| (in thousands) | $\begin{gathered} \text { January 1, } \\ 2004 \\ \hline \end{gathered}$ |  | Payments |  | Currency translation/other |  | June 30, 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Termination costs | \$ | 2,677 | \$ | (670) | \$ | 143 | \$ | 2,150 |
| Plant rationalization costs |  | 155 |  | 0 |  | (155) |  | 0 |
| Lease obligations |  | 1,988 |  | (328) |  | (48) |  | 1,612 |
| Total | \$ | 4,820 | \$ | (998) | \$ | (60) | \$ | 3,762 |

## 11. Stock Options

The Company has Stock Option plans for key employees. For options issued prior to 2003, the Company accounted for non-cash stock-based compensation in accordance with Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" (APB 25), and its related interpretations, which state that no compensation expense is recognized for stock options that are granted with an exercise price equal to or above the estimated fair value of the Company's common stock on the grant date. Option exercise prices were equal to and were not permitted to be less than the market value on the date of grant. Accordingly, no compensation cost was recognized as a result of stock options granted.

In accordance with the prospective approach described in Financial Accounting Standard No. 148, "Accounting for Stock-Based Compensation, an Amendment of FAS No. 123" (FAS No. 148), the Company will record compensation expense for the fair value of any stock options granted after December 31, 2002. However, no options have been granted after December 31, 2002. The expense for any new stock options will be recorded over the vesting period of the options, normally five years.

The Company has adopted the disclosure requirements of Financial Accounting Standard No. 123, "Accounting for Stock-Based Compensation" (FAS No. 123) and FAS No. 148 with respect to pro forma disclosure of compensation expense for options issued prior to January 1, 2003. For purposes of the pro forma disclosures, the fair value of each option grant is estimated on the grant date using the Black-Scholes option-pricing model. Had the Company recorded compensation expense for the fair value of stock options granted prior to January 1, 2003, net income and earnings per share would have been affected as indicated by the pro forma amounts below.

| (in thousands, except per share amounts) | Three Months Ended June 30, |  |  |  | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  | 2004 |  | 2003 |  |
| Pro forma stock-based employee compensation cost, net of taxes | \$ | 477 | \$ | 608 | \$ | 953 | \$ | 1,216 |
| Net (loss)/income, as reported | \$ | $(15,418)$ | \$ | 15,975 | \$ | $(12,125)$ | \$ | 36,969 |
| Pro forma |  | $(15,418)$ |  | 15,975 |  | $(12,125)$ |  | 36,969 |
| Basic (loss)/income per share, as reported | \$ | (0.47) | \$ | 0.49 | \$ | (0.36) | \$ | 1.14 |
| Pro forma |  | (0.47) |  | 0.49 |  | (0.36) |  | 1.14 |
| Diluted (loss)/income per share, as reported | \$ | (0.47) | \$ | 0.48 | \$ | (0.36) | \$ | 1.12 |
| Pro forma |  | (0.47) |  | 0.48 |  | (0.36) |  | 1.12 |

## 12. Pensions and Other Benefits

The Company sponsors defined benefit pension plans in various countries. The amount of contributions to the plans is based on several factors including the funding rules in each country. The expected pension plan contributions for 2004 include $\$ 20$ million for the United States plan, and $\$ 6.5$ million for plans outside the United States. The Company also provides certain medical, dental and life insurance benefits ("Other Benefits") for retired United States employees that meet program qualifications. The Company currently funds this plan as claims are paid.

The components of net periodic benefit cost for the three and six-month periods ended June 30, 2004 and 2003, and expected Company contributions for 2004 are below:

| (in thousands) | Pension Plans Other Benefits |  |  |  |  |  |  |  | Pension Plans |  |  |  | Other Benefits |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended June 30, |  |  |  |  |  |  |  | Six months ended June 30, |  |  |  |  |  |  |  |
|  | 2004 |  | 2003 |  | 2004 |  | 2003 |  | 2004 |  | 2003 |  | 2004 |  | 2003 |  |
| Service cost | \$ | 1,914 | \$ | 1,618 | \$ | 788 | \$ | 698 | \$ | 3,828 | \$ | 3,236 | \$ | 1,576 | \$ | 1,396 |
| Interest cost |  | 4,306 |  | 4,144 |  | 1,812 |  | 1,686 |  | 8,612 |  | 8,288 |  | 3,624 |  | 3,372 |
| Expected return on plan assets |  | $(3,459)$ |  | $(3,123)$ |  | - |  | - |  | $(6,918)$ |  | $(6,246)$ |  | - |  | - |
| Amortization of prior service cost |  | 274 |  | 243 |  | (237) |  | (237) |  | 548 |  | 486 |  | (474) |  | (474) |
| Amortization of net actuarial costs |  | 1,374 |  | 835 |  | 785 |  | 486 |  | 2,748 |  | 1,670 |  | 1,570 |  | 972 |
| Amortization of transition assets |  | (14) |  | 20 |  | - |  | - |  | (28) |  | 40 |  | - |  | - |
| Net periodic benefit costs | \$ | 4,395 | \$ | 3,737 | \$ | 3,148 | \$ | 2,633 | \$ | 8,790 | \$ | 7,474 | \$ | 6,296 | \$ | 5,266 |
| Expected contributions in 2004 | \$ | 26,500 |  | - | \$ | 6,500 |  | - |  |  |  |  |  |  |  |  |

In May 2004, the Financial Accounting Standards Board (FASB) issued Staff Position No. FAS 106-2, "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003 (the "Act")". The Act introduces a prescription drug benefit under Medicare and also provides that a non-taxable subsidy will be paid to sponsors of postretirement benefit plans. The Company has not determined the effect that the Act will have on liabilities and costs of these Other Benefits. The Company is evaluating whether the benefits provided under its plan are actuarially equivalent to Medicare Part D under the Act.

## 13. Recent Accounting Pronouncements

In January 2003, the FASB issued FASB Interpretation No. 46 (FIN 46), "Consolidation of Variable Interest Entities". In December 2003, the FASB issued a revision to FIN 46 (FIN 46R) to clarify some of the provisions of FIN 46, and to exempt certain entities from its requirements. FIN 46 gives guidance that determines whether consolidation of a Variable Interest Entity is required. The Company adopted the provisions of FIN 46 as of January 1, 2004. The adoption did not have a material effect on the financial statements.

In December 2003, the FASB issued FAS No. 132 (Revised), "Employers’ Disclosures About Pensions and Other Postretirement Benefits - an Amendment of FAS No. 87, 88 and 106 and a revision of FAS No. 132". This Statement requires expanded disclosures about these benefit plans, including required disclosures for interim reporting. The required disclosures have been included in this Form 10-Q.

## Item 2. Management's Discussion and Analysis <br> of Financial Condition and Results of Operations

## For the Three and Six Months Ended June 30, 2004

The following discussion should be read in conjunction with the accompanying Consolidated Financial Statements and Notes thereto.

## Financial Review

## Critical Accounting Policies and Assumptions

The Company's discussion and analysis of its financial condition and results of operations are based upon the Company's consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). The preparation of these financial statements requires the Company to make estimates and judgements that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities.

The Company records sales when persuasive evidence of an arrangement exists, delivery has occurred, the selling price is fixed and collectibility is reasonably assured. The timing of revenue recognition is dependent upon the contractual arrangement between the Company and its customers. These arrangements, which may include provisions for transfer of title and guarantees of workmanship, are specific to each customer. The Company limits the concentration of credit risk in receivables by closely monitoring credit and collection policies. The allowances for doubtful accounts and sales returns are made based on best-available information. If the financial condition of customers were to deteriorate, or if the Company experienced higher than normal sales returns, additional allowances may be required.

The Company has interest rate swap agreements that fix the rate of interest on $\$ 200$ million of the Company's debt. The Company has determined that the swaps qualify for hedge accounting in accordance with GAAP, and accordingly, changes in the fair value of these swaps are recorded in shareholders' equity in the caption, "Derivative valuation adjustment". Future events, such as a change in the Company's underlying debt arrangements, could require that the Company record changes in fair value in earnings. The Company values these swaps by estimating the cost of entering into one or more inverse swap transactions that would neutralize the original transactions. As of June 30, 2004, the pre-tax cost to neutralize the original swap transactions would have been approximately $\$ 10.9$ million.

Goodwill and other long-lived assets are reviewed for impairment whenever events such as significant changes in the business climate, plant closures, changes in product offerings, or other circumstances indicate that the carrying amount may not be recoverable. The Company performs a test for goodwill impairment at least annually. The determination of whether these assets are impaired involves significant judgments based upon short and long-term projections of future performance. Changes in strategy and/or market conditions may result in adjustments to recorded asset balances.

The Company has investments in joint ventures that are accounted for under the equity method. The Company performs reviews of the financial condition of these investments in order to determine if the value of the investment is impaired. If the financial condition of the joint ventures were to no longer support their recorded values, the Company would record a non-cash impairment loss.

The Company has pension and postretirement benefit costs and liabilities that are developed from actuarial valuations. Inherent in these valuations are key assumptions, including discount rates and expected return on plan assets, which are updated on an annual basis. The Company is required to consider current market
conditions, including changes in interest rates, in making these assumptions. The amounts of benefit plan contributions and expense are subject to many variables, including interest rates and the investment return on plan assets. Changes in pension and postretirement benefits costs and funding requirements may occur in the future due to changes in the assumptions.

The Company records deferred income tax assets and liabilities for the tax consequences of differences between financial statement and tax bases of existing assets and liabilities. A tax valuation allowance is established, as needed, to reduce net deferred tax assets to the amount for which recovery is possible. In the event it becomes more likely than not that some or all of the deferred tax asset valuation allowances will not be needed, the valuation allowance will be adjusted.

The Company has ongoing restructuring initiatives that involve the closing of manufacturing facilities and organizational change. Recording the cost of these actions involves significant estimation of the outcome of the restructuring activities. The ultimate cost of restructuring initiatives could be different than amounts initially recorded.

The Company has a program to sell, without recourse, certain North American accounts receivable to a qualified special purpose entity (QSPE), as defined under Financial Accounting Standard No. 140 "Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities" (FAS No. 140). The QSPE is a wholly owned subsidiary of the Company and, in accordance with FAS No. 140, its financial statements are not consolidated with the financial statements of the Company. As of June 30, 2004, the Company had sold accounts receivable of $\$ 63.7$ million and received cash of $\$ 42.7$ million plus a note receivable in the amount of $\$ 19.4$ million. If the securitization program were terminated, the Company would not be required to repay the $\$ 42.7$ million of cash, but no additional accounts receivable would be sold under the program. Accounts receivable would increase as new sales are made, and the note receivable would decrease as the sold accounts receivable were collected. The Company might need to borrow from its existing credit facilities or use existing cash to fund operations until cash flow from accounts receivable returns to normal levels. The accounts receivable securitization program is a low cost source of financing for the Company and can be terminated at any time, with thirty days notice, by the Company or the unrelated third party.

The QSPE receives cash from an unrelated third party in exchange for an undivided ownership interest in the accounts receivable. As of June 30, 2004, the QSPE had assets of $\$ 19.8$ million, liabilities of $\$ 19.4$ million and equity of $\$ 0.4$ million.

The Company has contingent liabilities for litigation, claims and assessments that result from the ordinary course of business. These matters are more fully described in Note 9 of this Form 10-Q.

## Overview

The Company is engaged in three business segments: Engineered Fabrics, Albany Door Systems and Applied Technologies.
The Company's largest segment is Engineered Fabrics, which includes paper machine clothing and process belts (PMC), which are technologically sophisticated consumable products designed, manufactured and marketed for each section of the paper machine. The design and material composition of clothing and belts can have a considerable effect on the quality of paper products produced and the efficiency of paper machines on which they are used. Paper machine clothing and belts have finite lives and must be replaced on a regular basis. The Company expends considerable effort on research and development to maintain what it believes to be its position as the technology leader in the marketplace, and to continually improve the production
processes and deliver increased value to customers. The Company's operations are strategically located in the major paper-producing regions of the world.
Albany Door Systems produces and services high-performance doors which are primarily marketed to industrial and commercial enterprises requiring interior or external doors which either involve frequent openings or temperature or environmental contrasts on the two areas separated by the doors. Highperformance doors open and close very rapidly, and may utilize electrical systems which assure automatic opening and closing under circumstances desired by customers. Although the Company's high-performance doors are marketed globally, principal manufacturing operations are in North America and Europe.

The Applied Technologies segment of the Company includes a wide variety of products, from wet and dry filtration media to Primaloft ${ }^{\circledR}$ patented synthetic down for the home furnishings and outerwear markets. Although these products do not represent a large portion of total sales, they do offer the opportunity for growth as new markets are developed. New product lines developed within this segment that do not provide expected returns are generally discontinued.

## Industry Trends

The Engineered Fabrics segment has experienced significant change since 1999 as consolidation and restructuring impacted the global paper and paperboard industry and reduced the number of major paper machine clothing competitors from eight to four. During the last four years this consolidation has resulted in
a reduction of capacity in the paper machine clothing industry. Albany International is the paper machine clothing market leader with about $30 \%$ market share, as compared to about $19 \%$ for the next largest competitor.

As part of the Company's long-term strategy to provide value to customers and to reduce costs to improve returns to shareholders, the Company has rationalized production capacity by closing and consolidating manufacturing facilities in North America and Europe, while increasing its presence in Asia. These actions enabled the Company to lower costs, concentrate capital employed, and focus resources in regions where the Company anticipates significant growth.

Implementing capacity reduction and consolidation involves risks such as employee work stoppages, slowdowns or strikes, which can threaten uninterrupted production, maintenance of high product quality and the meeting of customers’ delivery deadlines. Increases in output in remaining manufacturing operations can likewise impose stress on these remaining facilities as they undertake the manufacture of a greater volume and, in some cases, greater variety of products. Competitors can be quick to attempt to exploit these situations. The Company pays careful attention to these risks and plans each step of the process carefully, taking such steps as it can to address them in advance of any announcement of a planned or proposed plant closure or consolidation. The Company works to reassure customers who could be affected by any such matters that their requirements will continue to be met. The Company uses experience gained during previous consolidation initiatives in order to improve its processes and minimize these risks.

Similarly, the Company's papermaking customers have also gone through an extended period of consolidation, which has in turn led to the reduction of capacity in many markets, offset somewhat by additions of newer, more efficient paper-making facilities in other markets, especially Asia. This appears to have had the effect of shutting down many older, inefficient paper machines, especially in North America and reducing the overall number of global positions on paper machines where the Company's products could be used. Technological advances in Engineered Fabrics, while contributing to the papermaking efficiency of customers, have in some cases lengthened the useful life of the Company's products, and reduced the number of pieces required to produce the same volume of paper. While the Company is often able to charge higher prices for its products
as the result of these improvements, increased prices may not always be sufficient to offset completely a decrease in the number of fabrics sold. After adjusting for currency translation effects, the Company's net sales of Engineered Fabrics have decreased in each of the last two years. The foregoing trends may be responsible for these declines. Since major consolidation and capacity rationalization in the paper industry appears to be largely completed, the Company expects the negative impact of these trends on PMC demand in future periods will be minimized. Nevertheless, if these trends were to continue, they could have a negative impact on net sales in this segment. The Company's strategy for dealing with these trends is to continue to focus on improving the performance of its products in order to increase market share and improve its product mix and price structure, while at the same time exploring additional cost-saving opportunities.

## Challenges, Risks and Opportunities

The Engineered Fabrics segment of the business is very competitive. While some competitors tend to compete more on the basis of price, and others attempt to compete more on the basis of technology, both are significant competitive factors in the industry. The Company's strategy for addressing competition is to focus on continuous improvement in the technical performance of its products and services that deliver greater value to customers than the offerings of competitors. During the past three years, the Company has spent an average of $3 \%$ of its consolidated net sales on research expenses, and expects to spend similar amounts in future periods. Failure to maintain or increase the product and service value delivered to customers in future periods could have a material impact on sales in this segment.

Some competitors in this segment are also in the business of making and selling paper machines and paper- making equipment. They are thus able to market machines and fabrics together, and to condition machine warranties on the purchase and use of their clothing and belts.

The basic paper-making process, while it has undergone dramatic increases in efficiency and speed, has always relied on paper machine clothing. In the event that a paper machine builder or other person were able to develop a commercially viable manner of paper manufacture that did not require paper machine clothing, sales of the Company's products in this segment could be expected to decline significantly. As paper machines currently represent significant investments of capital, the Company believes that the impact of any such revolution in paper manufacture would take time to develop.

## Foreign Currency

Albany International operates in many geographic regions of the world and has more than half of its business in countries outside the United States. A substantial portion of the Company's sales are denominated in Euros or other currencies. As a result, changes in the relative values of U.S. dollars, Euros and other currencies affect revenues and profits as the results are translated into U.S. dollars in the consolidated financial statements.

In some locations, the profitability of transactions is affected by the fact that sales are denominated in a currency different from the currency in which the costs to manufacture and distribute our products are denominated. To mitigate this currency rate risk, the Company periodically enters into foreign currency contracts.

## RESULTS OF OPERATIONS:

Total Company - three months ended June 30, 2004
Net sales were $\$ 227.2$ million for the three months ended June 30, 2004 as compared to $\$ 228.5$ million for the three months ended June 30 , 2003. Changes in currency translation rates had the effect of increasing net sales by $\$ 6.2$ million. Excluding the effect of changes in currency translation rates, net sales decreased $3.3 \%$ as compared to the same period last year.

The decrease in net sales is due principally to weak paper machine clothing (PMC) demand and share-of-market loss in certain regions.

Following is a table of second-quarter net sales for each business segment and the effect of changes in currency translation rates:

| (in thousands) | $\begin{aligned} & \text { Three Months Ended } \\ & \text { June 30, } \\ & \hline \end{aligned}$ |  |  |  | Increase in 2004 sales due to changes in currency translation rates |  | Percent change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | As reported | Excluding currency rate effect |
|  |  |  |  |  |  |  |  |  |  |  |
| Engineered Fabrics | \$ | 182,680 | \$ | 190,500 | \$ | 4,391 | -4.1\% | -6.4\% |
| Albany Door Systems |  | 25,662 |  | 24,307 |  | 1,034 | 5.6\% | 1.3\% |
| Applied Technologies |  | 18,867 |  | 13,671 |  | 770 | 38.0\% | 32.4\% |
| Consolidated total | \$ | 227,209 | \$ | 228,478 | \$ | 6,195 | -0.6\% | -3.3\% |

In the second quarter of 2004, the Company changed its policy of recording outbound freight costs. In past financial reports, the Company reported these costs as a deduction in the computation of net sales. The Company has revised its policy to include outbound freight costs in "cost of goods sold." The amounts reported in this Form 10-Q, including prior period data, reflect that change. The following table summarizes the amount of outbound freight costs by segment:

| (in thousands) | $\begin{gathered} \text { Three Months Ended } \\ \text { June 30, } \\ \hline \end{gathered}$ |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  | 2004 |  | 2003 |  |
|  |  |  |  |  |  |  |  |  |
| Engineered Fabrics | \$ | 4,217 | \$ | 4,199 | \$ | 8,577 | \$ | 7,996 |
| Albany Door Systems |  | 490 |  | 453 |  | 972 |  | 809 |
| Applied Technologies |  | 275 |  | 268 |  | 544 |  | 441 |
| Total | \$ | 4,982 | \$ | 4,920 | \$ | 10,093 | \$ | 9,246 |

Gross profit was 38.8 percent of net sales in the second quarter of 2004, compared to 41.0 percent in the second quarter of 2003. The reclassification of freight costs had no effect on the amount of gross profit, but reduced second-quarter gross profit as a percentage of net sales by 0.9 percent in both 2004 and 2003. The decrease in gross profit as a percentage of net sales is due principally to lower Engineered Fabrics net sales and $\$ 2.3$ million ( $\$ 0.05$ per share) of costs related to equipment relocations and production inefficiencies. These costs result from moving production from locations being shut down to other Company operations and cannot be categorized as restructuring costs for accounting purposes.

Selling, technical, general, and research expenses increased 3.7 percent compared to the same period last year and 1.0 percent excluding the effect of changes in currency translation rates. The increase is due principally to higher wages and travel costs.

Following is a table of operating income and restructuring charges by segment:

| (in thousands) | Three Months EndedJune 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  | 2004 |  | 2003 |  |
|  |  |  |  |  |  |  |  |  |
| Operating Income |  |  |  |  |  |  |  |  |
| Engineered Fabrics | \$ | 3,919 | \$ | 42,464 | \$ | 31,647 | \$ | 83,873 |
| Albany Door Systems |  | 164 |  | 14 |  | 212 |  | (444) |
| Applied Technologies |  | 4,765 |  | 2,877 |  | 6,502 |  | 3,756 |
| Research expense |  | $(6,721)$ |  | $(6,580)$ |  | $(13,921)$ |  | $(13,052)$ |
| Unallocated expenses |  | $(11,722)$ |  | $(10,230)$ |  | $(21,002)$ |  | $(17,882)$ |
| Operating (loss)/income before reconciling items |  | $(9,595)$ |  | 28,545 |  | 3,438 |  | 56,251 |
|  |  |  |  |  |  |  |  |  |
| Reconciling items: |  |  |  |  |  |  |  |  |
| Interest expense, net |  | $(3,886)$ |  | $(3,535)$ |  | $(7,540)$ |  | $(7,406)$ |
| Other expense, net |  | $(2,340)$ |  | $(2,138)$ |  | $(8,127)$ |  | $(3,347)$ |
| Consolidated (loss)/income before income taxes | \$ | $(15,821)$ | \$ | 22,872 | \$ | $(12,229)$ | \$ | 45,498 |
|  |  |  |  |  |  |  |  |  |
| Restructuring Costs by Segment |  |  |  |  |  |  |  |  |
| Engineered Fabrics | \$ | 30,665 | \$ | 871 | \$ | 42,258 | \$ | 1,389 |
| Albany Door Systems |  | 268 |  | (174) |  | 268 |  | - |
| Applied Technologies |  | - |  | 153 |  | - |  | 168 |
| Corporate and other |  | 142 |  | 1 |  | 142 |  | 125 |
| Consolidated total | \$ | 31,075 | \$ | 851 | \$ | 42,668 | \$ | 1,682 |

During the second quarter of 2004, the Company initiated the final phase of its $\$ 30$ million cost reduction initiative announced in January 2003. The Company estimates that the annual cost savings from this initiative will be approximately $\$ 39$ million. Results for the second quarter of 2004 were impacted by restructuring charges of $\$ 31.1$ million that include $\$ 4.7$ million in equipment write-offs and $\$ 26.4$ million in termination benefits and other costs. The majority of these additional costs relate to the shut down of the Company's Engineered Fabrics segment facilities in Dieren, the Netherlands. The Company expects additional restructuring charges of up to $\$ 5$ million to be recorded in the second half of 2004.

This restructuring initiative is expected to result in approximately 430 employee terminations. As of June 30, 2004, there have been 339 employee terminations pursuant to this restructuring initiative. The Company expects that substantially all of the activities associated with this restructuring initiative will be completed by the end of 2004 .

For this cost reduction initiative, the total restructuring costs incurred to date and total estimated costs are as follows:

| (in thousands) | Restructuring costs incurred to date |  | Total Estimated Restructuring costs |  |
| :---: | :---: | :---: | :---: | :---: |
| Engineered Fabrics | \$ | 60,477 | \$ | 65,477 |
| Albany Door Systems |  | 2,619 |  | 2,619 |
| Applied Technologies |  | 677 |  | 677 |
| Other |  | 646 |  | 646 |
| Total | \$ | 64,419 | \$ | 69,419 |

While restructuring activities resulted in closed plants, a work force reduction and transferred equipment and processes to other facilities, the Company focused on providing customers timely delivery of products. During this process, additional operating costs were incurred. As the disruption associated with the restructuring activities lessens, the Company expects these costs will be eliminated by the end of the year.

Research expenses increased $2.1 \%$ compared to the second quarter of 2003, primarily due to the effect of changes in currency translation rates. Unallocated expenses, which consist primarily of Corporate headquarters expenses, increased $14.6 \%$ to $\$ 11.7$ million primarily due to higher salaries, benefits, travel and professional fees.

For the second quarter of 2004, income tax expense was a benefit of $\$ 0.1$ million on a loss before income taxes of $\$ 15.8$ million. The second-quarter income tax benefit was reduced by the effect of a $\$ 4.6$ million ( $\$ 0.14$ per share) tax valuation allowance related to the tax loss carry-forward generated by the restructuring activities. The Company expects its income tax rate for the second half, before special items, to be approximately 30 percent.

Net income/loss was a loss of $\$ 15.4$ million for the second quarter of 2004, compared to income of $\$ 16.0$ million in the same quarter of 2003.
The following table summarizes effects on second quarter net (loss)/income per share:

|  | Second Quarter |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  |
| Earnings per share before special items: | \$ | 0.33 | \$ | 0.51 |
| Restructuring-related expenses: |  |  |  |  |
| Restructuring charges |  | (0.66) |  | (0.02) |
| Income tax charge related to restructuring activities |  | (0.14) |  | - |
| Basic net (loss)/income per share | \$ | (0.47) | \$ | 0.49 |

## Total Company - six months ended June 30, 2004

Net sales increased to $\$ 458.5$ million for the six months ended June 30, 2004 as compared to $\$ 443.2$ million for the same period of 2003. Changes in currency translation rates had the effect of increasing net sales by $\$ 25.2$ million. Excluding the effect of changes in currency translation rates, net sales decreased $2.2 \%$ as compared to the same period last year.

Following is a table of year to date net sales for each business segment and the effect of changes in currency translation rates:

| (in thousands) | Six Months EndedJune 30, |  |  |  | Increase in 2004 sales due to changes in currency translation rates |  | Percent change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | As reported | $\begin{gathered} \text { Excluding currency } \\ \text { rate effect } \end{gathered}$ |
|  | 2004 |  | 2003 |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Engineered Fabrics | \$ | 371,159 | \$ | 370,878 | \$ | 18,555 | 0.1\% | -4.9\% |
| Albany Door Systems |  | 53,494 |  | 47,200 |  | 4,360 | 13.3\% | 4.1\% |
| Applied Technologies |  | 33,862 |  | 25,139 |  | 2,241 | 34.7\% | 25.8\% |
| Consolidated total | \$ | 458,515 | \$ | 443,217 | \$ | 25,156 | 3.5\% | -2.2\% |

For the first six months of 2004, gross profit as a percentage of net sales was 39.2 percent, compared to 41.5 percent for the first six months of last year. The decrease is principally due to costs associated with plant-shutdown activities and lower Engineered Fabrics sales excluding the effect of changes in currency translation rates. The reclassification of freight costs reduced gross profit as a percentage of sales by 0.9 percent in each of 2004 and 2003.

Year to date selling, technical, general and research expenses increased $6.2 \%$ in 2004 as compared to 2003. The increase is principally due to the changes in currency translation rates. Excluding the effect of changes in currency translation rates, these expenses increased $0.8 \%$.

Research expenses increased $2.1 \%$ compared to the first six months of 2003, primarily due to the effect of changes in currency translation rates. Unallocated expenses increased $14.6 \%$ to $\$ 11.7$ million, principally due to higher salaries, benefits, travel and professional fees.

Year to date operating income decreased from income of $\$ 56.3$ million in the first six months of 2003 to $\$ 3.4$ million in 2004. The decrease is principally due to the restructuring charges of $\$ 42.7$ million, the decrease in Engineered Fabrics sales on a constant dollar basis, and $\$ 4.0$ million of other costs associated with plant shutdown activities.

Other expense, net, was $\$ 8.1$ million in 2004 compared to $\$ 3.3$ million in 2003. The increase is principally due to an impairment loss of $\$ 4.0$ million, representing the full value of the Company's investment in an unaffiliated company.

Income tax expense includes, in both years, the benefit of resolving certain income tax matters that increased net income by $\$ 0.9$ million in 2004 and $\$ 5.2$ million in 2003. In 2004, the Company recorded a $\$ 4.6$ million valuation allowance on deferred tax assets. Except for the effects of resolving certain income tax matters and recording the tax valuation allowance, the tax rate in both years was $30 \%$.

Net income/loss was a loss of $\$ 12.1$ million for the first six months of 2004 compared to income of $\$ 37.0$ million for the same period of 2003.
The following table summarizes effects on year to date net (loss)/income per share:

|  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  |
| Earnings per share before special items: | \$ | 0.72 | \$ | 1.02 |
| Resolution of income tax matters |  | . 03 |  | . 16 |
| Impairment loss |  | (.08) |  | - |
| Restructuring-related expenses: |  |  |  |  |
| Restructuring charges |  | (0.89) |  | (0.04) |
| Income tax charge related to restructuring activities |  | (0.14) |  | - |
|  |  |  |  |  |
| Basic net (loss)/income per share | \$ | (0.36) | \$ | 1.14 |

## Engineered Fabrics Segment - three months ended June 30, 2004

Engineered Fabrics segment net sales for the three months ended June 30, 2004, as compared to the same period in 2003 were $4.1 \%$ lower. Excluding the effect of changes in currency translation rates, net sales decreased $6.4 \%$ as compared to the same period of last year.

The sales decrease resulted from weak PMC demand due to customer PMC inventory adjustments, longer fabric life due to product enhancements, the impact of the more efficient installed paper machine
base, and loss of some unprofitable business due to price. Despite having declined some unattractive business during the period, the Company's share of the global PMC market remained relatively constant.

Paper and paperboard manufacturers increased production in many regions during the second quarter. However, reductions in global paper machine clothing (PMC) demand, and the Company's previously disclosed decision to decline certain sales opportunities that did not meet profit objectives, resulted in a decline in sales for the quarter. A number of factors appear to be adversely impacting PMC demand. In North America and Europe, some customers are running PMC longer and modifying PMC inventory practices to reduce overall PMC inventories. In addition, the overall global PMC market appears to have shifted and contracted over the last several quarters.

As previously reported, the Company's net sales of Engineered Fabrics, excluding the effects of changes in currency translation rates, declined in each of the last two years. Such declines continued during the first half of 2004, even though paper and paperboard operating rates improved. Industry consolidation by paper and paperboard manufacturers, especially in North America, has resulted in the closure of older mills and the shutdown of less efficient machines, shifting more paper production to newer, more efficient paper machines that require fewer PMC fabrics per ton of paper produced. This trend has been most evident in the dryer section, as the consumption of dryer fabrics on these more efficient machines in North America appears to have declined by 10 percent. As a result of these factors, North American PMC shipments declined 4 percent during the quarter, while North American paper and paperboard production increased 3 percent.

In Europe, PMC industry shipments remained flat during the first half of 2004, in spite of reported increases in paper and paperboard production during this period. Although European PMC industry shipments declined slightly in dryer fabrics, the total PMC market for all forms of PMC remained essentially unchanged over the last several quarters. In contrast, the PMC market in Asia appears to be growing at a pace equal to the growth of paper and paperboard production in the region.

Since major consolidation and capacity rationalization in the paper industry appears to be largely completed, the Company expects the negative impact of these changes on PMC demand in future periods will be minimized. As previously reported, the Company continues to decline business that fails to meet its profit objectives. The Company's strategy to grow its business focuses on documenting to customers the economic value of the Company's products and services. The Company remains convinced that customers will pay for value where it can be demonstrated.

In the United States, Canada, and Mexico, paper and paperboard operating rates improved over the second quarter of last year, although shipments of PMC declined. For the second quarter, net sales in North America were 3.9 percent behind last year. Excluding the effect of changes in currency translation rates, net sales decreased 3.8 percent compared to 2003. Changes in customer inventory practices by some customers had a negative impact on sales for the quarter.

In Europe, second quarter industry shipments of PMC remained flat while paper and paperboard production increased based on the most recent industry report. Second-quarter net sales increased 1.1 percent over the same quarter in 2003 and decreased 5.1 percent excluding the effect of changes in currency translation rates. Many customers in Europe are running fabrics longer and are reducing their PMC inventories. While the reduction of inventory has the effect of disrupting PMC shipments in the short term, it provides mutual benefit in inventory management.

Second-quarter net sales in the Pacific region decreased 10.2 percent compared to the same period last year and decreased 12.6 percent excluding the effect of changes in currency translation rates. During the second quarter of 2004, net sales were adversely affected by customer PMC inventory practices and the absence of new machine start-ups. Sales in this region commonly fluctuate based on the timing of new machine start-ups. The Company expects the impact
of inventory practices will be minimized in future quarters. Net sales in China, the largest potential market in Asia, were flat compared to the second quarter of last year, but remain well ahead of 2003 six-months results.

Gross profit as a percentage of net sales for the entire Engineered Fabrics segment was $41.2 \%$ for the second quarter of 2004 compared to $43.3 \%$ for the same period of 2003. The decrease is principally due to lower sales volume and $\$ 2.3$ million of costs related to plant shutdown activities. Operating income decreased to $\$ 3.9$ million compared to $\$ 42.5$ million for the second quarter of 2003 . The decrease is principally due to higher restructuring charges in 2004 , the weaker segment sales, and the costs related to plant shutdown activities.

Engineered Fabrics Segment - six months ended June 30, 2004
Engineered Fabrics segment net sales for the six months ended June 30, 2004, as compared to the same period in 2003 were flat. Excluding the effect of changes in currency translation rates, net sales decreased $4.9 \%$ as compared to the same period of last year.

In North America, year-to-date net sales decreased 2.6 percent and decreased 3.6 percent excluding the effect of changes in currency translation rates. Net sales in Europe increased 5.9 percent when measured in U.S.
dollars, but decreased 4.4 percent excluding the effect of changes in currency translation rates. Year-to-date net sales in the Pacific region decreased 3.3 percent in U.S. dollars, and decreased 7.1 percent excluding the effect of changes in currency translation rates.

Gross profit as a percentage of net sales was $41.7 \%$ for the first six months of 2004 , compared to $43.6 \%$ for the same period of 2003 . The decrease is principally due to lower sales volume and costs associated with plant shutdown activities. Operating income decreased to $\$ 31.6$ million compared to $\$ 83.9$ million for the same period of 2003. The decrease is principally due to higher restructuring charges in 2004.

Albany Door Systems Segment - three months ended June 30, 2004
Albany Door Systems segment net sales for the three months ended June 30, 2004, as compared to the same period in 2003, were 5.6\% higher. Excluding the effect of changes in currency translation rates, second-quarter 2004 net sales were $1.3 \%$ higher than the same period of 2003 .

New product introductions and improvement in aftermarket sales provided sales gains in spite of continued softness in key markets. Improvements in segment earnings resulted from efficiency gains.

Gross profit as a percentage of net sales was $32.2 \%$ in the second quarter of 2004 and 2003 . Operating income in the second quarter of 2004 was $\$ 164,000$ compared to $\$ 14,000$ in the same quarter of 2003 . The increase in operating income is principally due to higher sales, and benefits resulting from cost reduction activities.

## Albany Door Systems Segment - six months ended June 30, 2004

Albany Door Systems segment net sales for the six months ended June 30, 2004, as compared to the same period in 2003 were $13.3 \%$ higher. Excluding the effect of changes in currency translation rates, year to date net sales were $4.1 \%$ higher than the same period of 2003.

Gross profit as a percentage of net sales was $31.6 \%$ for the first six months of 2004 compared to $31.5 \%$ for the same period of 2003 . Operating income for the first six months of 2004 was income of $\$ 212,000$ compared to a loss of $\$ 444,000$ for the same period of 2003 . The increase in operating income is principally due to higher sales, and benefits resulting from cost reduction activities.

## Applied Technologies Segment - three months ended June 30, 2004

Applied Technologies segment net sales for the three months ended June 30, 2004, as compared to the same period in 2003, were $38.0 \%$ higher. Excluding the effect of changes in currency translation rates, net sales were $32.4 \%$ higher than the same period of 2003.

Increased sales of filtration products and sales growth for both PrimaLoft and Techniweave operations contributed to the stronger quarter. Sales and earnings for the segment benefited from increased customer spending levels, new products, and improved efficiency.

Gross profit as a percentage of net sales was $34.2 \%$ for the first quarter of 2004 compared to $24.1 \%$ in the same period of 2003 . Operating income was $\$ 4.8$ million in the second quarter of 2004 compared to $\$ 2.9$ million in the same quarter of 2003.

Applied Technologies Segment - six months ended June 30, 2004

Applied Technologies segment net sales for the six months ended June 30, 2004, as compared to the same period in 2003, were $34.7 \%$ higher. Excluding the effect of changes in currency translation rates, net sales were $25.8 \%$ higher than the same period of 2003.

Gross profit as a percentage of net sales was $34.6 \%$ for the first six months of 2004 compared to $28.3 \%$ for the same period of 2003 . Operating income was $\$ 6.5$ million in the first six months of 2004 compared to $\$ 3.8$ million in the same quarter of 2003

## LIQUIDITY AND CAPITAL RESOURCES:

Net cash provided by operating activities was $\$ 26.9$ million during the second quarter of 2004, compared to $\$ 32.0$ million for the same period of 2003 . The decrease reflects approximately $\$ 5.0$ million of payments related to severance and machine relocations. It is anticipated that additional payments for these
purposes of about $\$ 13.5$ million in the third quarter and $\$ 14.4$ million in the fourth quarter will be funded by cash from operations. Additionally, the Company anticipates that it will make a contribution of $\$ 20$ million to its United States pension plan during the third quarter.

Inventories increased $\$ 1.1$ million, and accounts receivable increased $\$ 0.7$ million during the second quarter of 2004 excluding the effect of changes in currency translation rates. Inventory levels during the relocation of production in connection with restructuring will likely remain slightly higher than normal to ensure customer coverage.

The Company has a program to sell, without recourse, certain North American accounts receivable. In exchange for the accounts receivable sold, the Company receives cash and a note. As of June 30, 2004, the Company sold $\$ 63.7$ million of accounts receivable under this program and received cash of $\$ 42.7$ million, plus a note receivable that has a balance of $\$ 19.4$ million as of June 30,2004 . The note is subject to monthly fluctuation based on the amount of receivables sold and bears interest at variable rates. As of June 30,2004 , the interest rate was $1.95 \%$.

Capital spending during the second quarter was $\$ 11.2$ million. Capital spending is expected to be approximately $\$ 12$ million in the third quarter and $\$ 14$ million in the fourth quarter. Full-year capital spending is expected to be about $\$ 52$ million, as compared to full-year depreciation and amortization of $\$ 54$ million.

In January 2004, the Company entered into a $\$ 460$ million credit facility with a group of banks. The Company borrowed $\$ 200$ million under the new agreement at the closing and used the proceeds to satisfy its obligations under its old agreement. Based on the maximum leverage ratio, at June 30, 2004, the Company would have been able to borrow an additional $\$ 260$ million under the agreement. If any bank in the lending group is unable to meet its commitment to lend, the Company may be unable to borrow the full amount. The Company does not expect that any of the banks in the bank group will be unable to meet their commitments. The Company's ability to borrow additional amounts under the credit agreement is conditional upon the absence of any material adverse change.

During the quarter, the Company purchased 65,700 of its shares at an average price of $\$ 29.88$ per share. For the six months ended June 30 , 2004, the Company purchased 830,000 of its shares for a total cost of approximately $\$ 23.1$ million, or an average price of $\$ 27.86$ per share.

On August 2, 2004, the Company announced that it had purchased 1,489,943 shares of its Class A Common Stock in a private transaction. The purchase was made at $\$ 28.87$ per share, $\$ 1.05$ per share less than the last reported trade on the New York Stock Exchange prior to the time of the transaction. The shares acquired in the private transaction were purchased from trusts that are related to a Director of the Company. The authorization given by the Board of Directors for this purchase is separate from the three-million-share authorization given in 1998, under which the Company remains authorized to purchase an additional 553,100 shares without further notice.

Interest expense continues to be affected by the floating-to-fixed interest rate swap agreements that fix the interest rate on $\$ 200$ million of debt at 7.16 percent. These agreements mature in June and August of 2005.

For the first three and six month periods of 2004, dividends declared were $\$ 0.07$ and $\$ 0.14$ per share, respectively, compared to $\$ 0.055$ and $\$ 0.11$ for the same periods of 2003.

As of June 30, 2004, the Company had accrued restructuring liabilities of approximately $\$ 26.6$ million for the cost reduction initiative announced in January 2003, and $\$ 3.8$ million for restructuring programs initiated prior to 2003. The Company anticipates that the remaining cash payments for the cost reduction initiative announced in January 2003 will be $\$ 26.4$ million in 2004 and $\$ 0.2$ million in 2005, and the cash payments for the restructuring programs initiated prior to 2003 will be approximately $\$ 1.5$ million in 2004, $\$ 0.9$ million in 2005, $\$ 0.6$ million in 2006, $\$ 0.5$ million in 2007, $\$ 0.2$ million in 2008 and $\$ 0.1$ million thereafter.

The Company has guaranteed a letter of credit to a bank that loaned money to a joint venture partner in South Africa. The bank can draw upon the letter of credit if the joint venture partner defaults on the loan. The letter of credit is denominated in South African rand and was approximately $\$ 4.5$ million as of June 30, 2004. The Company has not recorded a liability related to this guarantee.

## Outlook:

In spite of the market impact of customers' consolidation and continued pricing pressure in some PMC markets, the Company remains optimistic about its potential for revenue and earnings growth. In each of the industries served, the Company looks for growth due to its ability to create value with products and services. Using the Albany Value Concept, the Company is making a difference for customers and providing new opportunities. The Albany Value Concept, combined with new product development efforts, has resulted in a very strong new product portfolio. For customers, these new products improve their operations and the profitability of their businesses. The Company believes this value and technology focus provides the best opportunity for growth and improvements for customers.

Recent sales and earnings growth in the Applied Technologies segment is encouraging and reflects both efficiency and market improvements. New product opportunities in this segment will assist in sustaining market momentum.

The Albany Door System segment, while improving, has yet to return to expected business levels, principally due to continuing market softness in Germany. With efficiency improvements in place and underway, new product introductions in full rollout, and expansion of aftermarket efforts, the Company expects further improvements in this segment in the second half.

## Non-GAAP Measures

This Form 10-Q contains certain items that may be considered non-GAAP financial measures. Such measures are provided because management believes that, when presented together with the GAAP items to which they relate, they can provide additional useful information to investors regarding the registrant's
financial condition, results of operations and cash flows.
Earnings per share before special items is calculated by adding back to net income per share certain individually significant items that affect the comparability of reporting periods. The effect of changes in currency translation rates is calculated by converting amounts reported in local currencies into U.S. dollars at the exchange rate of a prior period. That amount is then compared to the U.S. dollar amount reported in the current period.

## Recent Accounting Pronouncements

In January 2003, the FASB issued FASB Interpretation No. 46 (FIN 46), "Consolidation of Variable Interest Entities". In December 2003, the FASB issued a revision to FIN 46 (FIN 46R) to clarify some of the provisions of FIN 46, and to exempt certain entities from its requirements. FIN 46 gives guidance that determines whether consolidation of a Variable Interest Entity is required. The Company adopted the provisions of FIN 46 as of January 1, 2004. The adoption did not have a material effect on the financial statements.

In December 2003, the FASB issued FAS No. 132 (Revised), "Employers’ Disclosures About Pensions and Other Postretirement Benefits - an Amendment of FAS No. 87, 88 and 106 and a revision of FAS No. 132". This Statement requires expanded disclosures about these benefit plans, including required disclosures for interim reporting. The required disclosures have been included in this Form 10-Q.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

There has been no significant change in the Company's exposure to market risk during the first six months of 2004. For discussion of the Company's exposure to market risk, refer to "Market Sensitivity" in "Financial Review" on page 52 of the Company's Annual Report incorporated by reference in Form 10-K/A for the calendar year 2003.

## Item 4. Controls and Procedures

The Company, with the participation of its management, including its Chief Executive Officer and Chief Financial Officer, has carried out an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15 and 15d-15) as of the end of the period covered by this quarterly report. Based upon, and as of the date of, that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the disclosure controls and procedures of the Company were effective in ensuring that information required to be disclosed in the periodic reports that it files or submits under the Exchange Act is accumulated and communicated to the management of the Company, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

There have been no significant changes in the Company's internal controls, or in other factors that could significantly affect these controls, subsequent to the date of the evaluation referred to above. There were no significant deficiencies or material weaknesses identified in the evaluation and, therefore, no corrective actions have been taken since the date of the evaluation.

## FORWARD-LOOKING STATEMENTS

Forward-looking statements in this Form 10-Q, including statements about future sales, earnings, cash flows, possible uses of cash, pricing, markets, cost reductions, new products and process improvements, paper industry consolidation and outlook, changes in accounts receivable and inventory, capital expenditures, tax rates, cost savings, litigation, adoption of new accounting standards, depreciation and amortization, are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such statements are based on current expectations and are subject to various risks and uncertainties, including, but not limited to, economic conditions affecting the paper industry and other risks and uncertainties set forth in the Company's 2003 Annual Report to Shareholders and subsequent filings with the Securities and Exchange Commission.

## Part II - Other Information

## Item 1. LEGAL PROCEEDINGS

Albany International Corp. ("Albany") is a defendant in suits brought in various courts in the United States by plaintiffs who allege that they have suffered personal injury as a result of exposure to asbestos-containing products previously manufactured by Albany. Albany's production of asbestos-containing paper machine clothing products was limited to certain synthetic dryer fabrics marketed during the period from 1967 to 1976 and used in certain paper mills. Such fabrics generally had a useful life of three to twelve months.

Albany was defending against 29,512 such claims as of July 23, 2004. This compares with 29,526 such claims as of April $23,2004,28,838$ claims as of December 31, 2003, 22,593 claims as of December 31, 2002, 7,347 claims as of December 31, 2001, 1,997 claims as of December 31, 2000, and 2,276 claims as of December 31, 1999. These suits allege a variety of lung and other diseases based on alleged exposure to products previously manufactured by Albany.

Albany anticipates that additional claims will be filed against it and the related companies in the future but is unable to predict the number and timing of such future claims. These suits typically involve claims against from twenty to over two hundred defendants, and the complaints usually fail to identify the plaintiffs' work history or the nature of the plaintiffs' alleged exposure to Albany's products. In the vast majority of these suits, claimant work histories have not been provided. In cases in which work histories have been provided, approximately one-third of the claimants have alleged time spent in a paper mill, and only a portion of those claimants have alleged time spent in a paper mill to which Albany is believed to have supplied asbestos-containing products.

Approximately 24,865 of the claims pending against Albany are filed in various counties in Mississippi. The Company expects that only a portion of these claimants will be able to demonstrate time spent in a paper mill to which Albany supplied asbestos-containing products during a period in which Albany's asbestos-containing products were in use. Based on past experience, communications from certain plaintiffs' counsel and the advice of the Company's Mississippi counsel, the Company expects the percentage of claimants with paper mill exposure in the Mississippi proceedings to be considerably lower than
the total number of claims asserted. It is the position of Albany and the other paper machine clothing defendants that there was insufficient exposure to asbestos from any paper machine clothing products to cause asbestos-related injury to any plaintiff. Furthermore, asbestos contained in Albany's synthetic products was encapsulated in a resin-coated yarn woven into the interior of the fabric, further reducing the likelihood of fiber release. While the Company believes it has meritorious defenses to these claims, it has settled certain of these cases for amounts it considers reasonable given the facts and circumstances of each case. The Company's insurer, Liberty Mutual, has defended each case under a standard reservation of rights. As of July 23, 2004, the Company had resolved, by means of settlement or dismissal, 6,500 claims, and had reached tentative agreement to resolve an additional 4,563 claims reported above as pending. The total cost of resolving all 11,063 such claims was $\$ 5,234,000$. Of this amount, $\$ 5,199,000$, or $99 \%$, was paid by the Company's insurance carrier. The Company has more than $\$ 130$ million in confirmed insurance coverage that should be available with respect to current and future asbestos claims, as well as additional insurance coverage that it should be able to access.

## Brandon Drying Fabrics, Inc.

Brandon Drying Fabrics, Inc. ("Brandon"), a subsidiary of Geschmay Corp., is also a separate defendant in most of these cases. Brandon was defending against 9,984 claims as of July 23, 2004. This compares with 10,035 such claims as of April 23, 2004, 10,242 claims as of December 31, 2003, 11,802 claims as of December 31, 2002, 8,759 claims as of December 31, 2001, 3,598 claims as of December 31, 2000, and 1,887 claims as of December 31, 1999. The Company acquired Geschmay Corp., formerly known as Wangner

Systems Corporation, in 1999. Brandon is a wholly-owned subsidiary of Geschmay Corp. In 1978, Brandon acquired certain assets from Abney Mills ("Abney"), a South Carolina textile manufacturer. Among the assets acquired by Brandon from Abney were assets of Abney's wholly-owned subsidiary, Brandon Sales, Inc. which, among other things, had sold dryer fabrics containing asbestos made by its parent, Abney. It is believed that Abney ceased production of asbestos-containing fabrics prior to the 1978 transaction. Although Brandon manufactured and sold dryer fabrics under its own name subsequent to the asset purchase, none of such fabrics contained asbestos. Under the terms of the Assets Purchase Agreement between Brandon and Abney, Abney agreed to indemnify, defend, and hold Brandon harmless from any actions or claims on account of products manufactured by Abney and its related corporations prior to the date of the sale, whether or not the product was sold subsequent to the date of the sale. It appears that Abney has since been dissolved. Nevertheless, a representative of Abney has been notified of the pendency of these actions and demand has been made that it assume the defense of these actions. Because Brandon did not manufacture asbestos-containing products, and because it does not believe that it was the legal successor to, or otherwise responsible for obligations of, Abney with respect to products manufactured by Abney, it believes it has strong defenses to the claims that have been asserted against it. In some instances, plaintiffs have voluntarily dismissed claims against it, while in others it has entered into what it considers to be reasonable settlements. As of July 23, 2004, Brandon has resolved, by means of settlement or dismissal, 6,529 claims for a total of \$152,499. Brandon’s insurance carriers initially agreed to pay $88.2 \%$ of the total indemnification and defense costs related to these proceedings, subject to the standard reservation of rights. The remaining $11.8 \%$ of the costs has been borne directly by Brandon. During July 2004, Brandon’s insurance carriers agreed to cover $100 \%$ of indemnification and defense costs, subject to policy limits and the standard reservation of rights. Brandon will also be reimbursed during the third quarter of 2004 for all indemnity and defense costs paid directly by Brandon related to these proceedings.

## Mount Vernon

In some of these cases, the Company is named both as a direct defendant and as the "successor in interest" to Mount Vernon Mills ("Mount Vernon"). The Company acquired certain assets from Mount Vernon in 1993. Certain plaintiffs allege injury caused by asbestos-containing products alleged to have been sold by Mount Vernon many years prior to this acquisition. Mount Vernon is contractually obligated to indemnify the Company against any liability arising out of such products. The Company denies any liability for products sold by Mount Vernon prior to the acquisition of the Mount Vernon assets. Pursuant to its contractual indemnification obligations, Mount Vernon has assumed the defense of these claims. On this basis, the Company has successfully moved for dismissal in a number of actions.

The Company believes that all asbestos-related claims against it are without merit. Based on its understanding of the insurance policies available, how settlement amounts have been allocated to various policies, its recent settlement experience, the absence of any judgments against the Company or Brandon, the ratio of paper mill claims to total claims filed, and the defenses available, the Company currently does not anticipate any material liability relating to the resolution of the aforementioned pending proceedings in excess of existing insurance limits. Consequently, the Company does not believe, based on currently available information, that the ultimate resolution of the aforementioned proceedings will have a material adverse effect on the financial position, results of operations or cash flows of the Company.

Although the Company cannot predict the number and timing of future claims, based on the foregoing factors and the trends in claims against it to date, the Company does not anticipate that additional claims likely to be filed against it in the future will have a material adverse effect on its financial position, results of operations or cash flows. However, the Company is aware that litigation is inherently uncertain, especially when the outcome
is dependent primarily on determinations of factual matters to be made by juries. The Company is also aware that numerous other defendants in asbestos cases, as well as others who claim to have knowledge and expertise on the subject, have found it difficult to anticipate the outcome of asbestos litigation, the volume of future asbestos claims and the anticipated settlement values of those claims. For these reasons, there can be no assurance that the foregoing conclusions will not change.

A number of proposals being discussed among members of the United States Senate would provide compensation for persons injured as the result of exposure to asbestos. Funds would be provided by mandatory contributions from defendant corporations and insurance companies. Each of the proposals of which the Company is aware would require the Company to make payments of approximately $\$ 1$ million per year for up to 27 years. Such payments would not be covered by any of the Company's insurance policies. The Company cannot predict whether legislation relating to any such proposals will be passed.

## Other Proceedings

The Company has been named as respondent in an arbitration filed in the International Court of Arbitration of the International Chamber of Commerce ("ICC"). The Request for Arbitration was filed on February 17, 2003 by Mistral International Finance A.G. and Golden Bridge S.A. (the "Claimants"). The

Claimants seek to recover $\$ 19,123,589$ based upon an alleged breach of a Share Purchase Agreement by which the Company purchased all of the shares of six wholly owned subsidiaries of Claimants, alleging that the subsequent termination of certain leases by a subsidiary of the Company deprived the Claimants of a portion of the purchase price of these shares. The arbitration hearing was held in this matter during February 2004, and the Company is awaiting the decision of the arbitral tribunal.

## Item 2. Changes in Securities and Use of Proceeds

In January 1998, the Board of Directors authorized the purchase of $3,000,000$ shares of Class A Common Stock, in the open market or otherwise, at such prices as management may from time to time consider advantageous. Through June 30, 2004, 2,446,900 shares were purchased pursuant to this authorization. Management remains authorized to purchase an additional 553,100 shares without further announcement.

| Period | Total number of shares purchased | Average pricepaid |  | Total number of shares purchased as part of publicly announced plans or programs | Maximum number of shares that may yet be purchased under the plans or programs |
| :---: | :---: | :---: | :---: | :---: | :---: |
| March 1 to 31, 2004 | 764,300 | \$ | 27.68 | not applicable | not applicable |
| April 1 to 30, 2004 | 65,700 |  | 29.88 | not applicable | not applicable |

## Item 4. Submission of Matters to a Vote of Security Holders

At the annual meeting of shareholders held May 6, 2004, the only items subject to a vote of security holders were the election of nine directors and the approval of the Directors' Annual Retainer Plan.

In the vote for the election of eleven members of the Board of Directors of the Company, the number of votes cast for, and the number of votes withheld from, each of the nominees were as follows:

| Nominee | Number of Votes For |  | Number of Votes Withheld |  | Broker Nonvotes |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Class A | Class B | Class A | Class B | Class A | Class B |
|  |  |  |  |  |  |  |
| Frank R. Schmeler | 16,510,837 | 32,359,940 | 11,695,021 | 0 | - | - |
| Thomas R. Beecher, Jr. | 14,899,996 | 32,359,940 | 13,305,911 | 0 | - | - |
| Francis L. McKone | 15,144,083 | 32,349,440 | 13,061,824 | 10,500 | - | - |
| Barbara P. Wright | 26,866,050 | 32,359,940 | 1,339,857 | 0 | - | - |
| Joseph G. Morone | 26,864,059 | 32,359,940 | 1,341,849 | 0 | - | - |
| Christine L. Standish | 14,397,615 | 32,359,940 | 13,808,292 | 0 | - | - |
| Erland E. Kailbourne | 26,461,306 | 32,359,940 | 1,744,602 | 0 | - | - |
| John C. Standish | 14,037,539 | 32,359,940 | 14,168,369 | 0 | - | - |
| Hugh J. Murphy | 26,897,261 | 32,359,940 | 1,308,646 | 0 | - | - |

In the vote taken at the 2004 Annual Meeting on the resolution to approve the Directors' Annual Retainer Plan, the number of votes cast for, the number cast against, and the number of votes abstaining with respect to such resolution were as follows:

| Number of Votes For |  | Number of Votes Withheld |  | Broker Nonvotes |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Class A | Class B | Class A | Class B | Class A | Class B |
|  |  |  |  |  |  |
| 25,552,994 | 32,359,940 | 568,203 | - | 1,880,956 | - |

## Item 6. Exhibits and Reports on Form 8-K

10(o)(v) Directors' Annual Retainer Plan, as amended and restated as of May 6, 2004. Filed herewith.
31.1 Certification of the Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Exchange Act.
31.2 Certification of the Chief Financial Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Exchange Act.
32.1 Certification of the Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350. This certification is not deemed to be filed for purposes of Section 18 of the Exchange Act (15 U.S.C. 78r), or otherwise subject to the liability of that section. Such certification will not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent that the registrant specifically incorporates it by reference.

On April 26, 2004, the Company furnished a news release with its earnings announcement for the first quarter of 2004 on Form 8-K to the Securities Exchange Commission pursuant to Item 12, "Disclosure of Results of Operations and Financial Condition".

# Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned 

 thereunto duly authorized.
## ALBANY INTERNATIONAL CORP.

(Registrant)

## Date: August 4, 2004

by /s/ Michael C. Nahl Michael C. Nahl
Senior Vice President and Chief Financial Officer

## DIRECTORS’ ANNUAL RETAINER PLAN

1. This Plan shall govern the annual retainer payable for services as a member of the Board of Directors of Albany International Corp. ("the Company") during the period from the Annual Meeting of Stockholders of the Company in 2004 until it is amended or terminated by the Board of Directors; provided, that in no event shall any shares be paid under this plan after May 5, 2013. This Plan shall affect only the portion of the annual retainer to be paid in shares of Class A Common Stock of the Company.
2. A portion of the annual retainer payable for service as a member of the Board of Directors each year shall be paid in shares of Class A Common Stock of the Company. The number of shares to be paid each year shall be determined by dividing $\$ 20,000$ by the per share closing price of a share of such stock on the day of the Annual Meeting at which the election of directors for such year occurs ("the Valuation Price"), as such Valuation Price is shown on the composite index for such day in the Wall Street Journal, rounded down to the nearest whole number.
3. The shares of Class A Common Stock payable to a director as part of the annual retainer shall be delivered to the director as promptly as practicable after each Annual Meeting. Upon delivery to the director, such shares shall be fully paid, non-assessable and not subject to forfeiture.
4. The portion of the annual retainer not paid in shares - that is the aggregate dollar amount of the annual retainer for the year, as determined from time to time by the Board of Directors, less (i) the Valuation Price times (ii) the number of whole shares payable to a director for the year - shall be paid to the directors in cash at such time or times during the year as the Board of Directors shall from time to time determine.
5. This Plan may be terminated or amended by the Board of Directors at any time, subject to any applicable rules or regulations requiring approval by stockholders of the Company.

## Certification

## I, Frank R. Schmeler, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Albany International Corp.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based upon my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15 (e)) for the registrant and we have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report, based on such evaluation, and
d). Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting, and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, of internal control over financial reporting to the registrant's auditors and the audit committee of registrant's board of directors:
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting, which are reasonably likely to adversely affect the registrant's ability to record, process, summarize, and report financial data and
b) Any fraud, whether or not material, that involves management or other employees who have significant role in the registrant's internal control over financial reporting.

Date: August 4, 2004
By /s/ Frank R. Schmeler
Frank R. Schmeler
Chairman and Chief Executive Officer

## Certification

I, Michael C. Nahl, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Albany International Corp.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based upon my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15 (e)) for the registrant and we have:
a). Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
c). Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report, based on such evaluation, and
d). Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting, and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors:
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting, which are reasonably likely to adversely affect the registrant's ability to record, process, summarize, and report financial data and
b). Any fraud, whether or not material, that involves management or other employees who have significant role in the registrant's internal controls over financial reporting.

Date: August 4, 2004
By /s/ Michael C. Nahl Michael C. Nahl
Senior Vice President and Chief Financial Officer

## Certification

## Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

## (Subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code)

Pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of section 1350, chapter 63 of title 18, United States Code), Frank R. Schmeler, the Chief Executive Officer and Michael C. Nahl, the Chief Financial Officer of Albany International Corp., a Delaware corporation (the "Company"), do hereby certify, to such officer's knowledge, that:

The Quarterly Report on Form 10-Q for the quarter ended June 30, 2004 (the "Form 10-Q") of the Company fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 and information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company, for the period covered by the report.

# /s/ Frank R. Schmeler 

Frank R. Schmeler
Chairman and Chief Executive Officer
/s/Michael C. Nahl
Michael C. Nahl
Senior Vice President and Chief Financial Officer

