SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## Form 10-Q

( $x$ ) QUARTERLY REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934

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\text { For the quarter ended: September 30, } 1998
$$

OR
( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$
Commission file number: 0-16214

## ALBANY INTERNATIONAL CORP.

(Exact name of registrant as specified in its charter)

## Delaware <br> -------

14-0462060
---------
(IRS Employer Identification No.)

State or other jurisdiction of incorporation or organization)

1373 Broadway, Albany, New York 12204
(Address of principal executive offices)
Registrant's telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports,) and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No

The registrant had $23,432,354$ shares of Class A Common Stock and 5,671,856 shares of Class B Common Stock outstanding as of September 30, 1998.

## ALBANY INTERNATIONAL CORP.

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Item 1. Financial Statements
ALBANY INTERNATIONAL CORP.
consolidated statements of income and retained earnings
(unaudited)
(in thousands except per share data)


The accompanying notes are an integral part of the financial statements.

| (in | (unaudited) September 30, 1998 | $\begin{gathered} \text { December 31, } \\ 1997 \end{gathered}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and cash equivalents | \$4,439 | \$2,546 |
| Accounts receivable, net | 177,628 | 171, 886 |
| Inventories: |  |  |
| Finished goods | 117,508 | 106,259 |
| Work in process | 43,813 | 38,904 |
| Raw material and supplies | 39,238 | 35,288 |
|  | 200,559 |  |
| Deferred taxes and prepaid expenses | 20,519 | $18,440$ |
| Total current assets | 403,145 | 373,323 |
| Property, plant and equipment, net | 325,093 | 321,611 |
| Investments in associated companies | 4,310 | 2,444 |
| Intangibles | 56,174 | 36,080 |
| Deferred taxes | 23,240 | 22,826 |
| Other assets | 41, 527 | 40,613 |
| Total assets | \$853,489 | \$796,897 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| Notes and loans payable | \$124,321 | \$76,095 |
| Accounts payable | 24,738 | 25,786 |
| Accrued liabilities | 54,575 | 56,743 |
| Current maturities of long-term debt | 3,938 | 1,703 |
| Income taxes payable and deferred | 11,099 | 10,113 |
| Total current liabilities | 218,671 | 170,440 |
| Long-term debt | 187,821 | 173,654 |
| Other noncurrent liabilities | 81,166 | 74,075 |
| Deferred taxes and other credits | 33,648 | 35,620 |
| Total liabilities | 521,306 | 453,789 |
| SHAREHOLDERS' EQUITY |  |  |
| Preferred stock, par value $\$ 5.00$ per share; authorized 2,000,000 shares; none issued | - | - |
| Class A Common Stock, par value $\$ .001$ per share; authorized 100,000,000 shares; issued $25,615,378$ in 1998 and $25,375,413$ in 1997 | 26 | 25 |
| Class B Common Stock, par value $\$ .001$ per share; authorized $25,000,000$ shares; issued and outstanding 5,671,856 in 1998 and 5,615,563 in 1997 | 6 | 6 |
| Additional paid in capital | 195, 087 | 187, 831 |
| Retained earnings |  |  |
| Translation adjustments (accumulated other comprehensive income) | $(85,217)$ | $(84,351)$ |
|  | 377,936 | 349,524 |
| Less treasury stock (Class A), at cost $(2,183,024$ shares in 1998; 280,680 shares in 1997) | 45,753 | 6,416 |
| Total shareholders' equity | 332,183 | 343,108 |
| Total liabilities and shareholders' equity | \$853,489 | \$796, 897 |

## ALBANY INTERNATIONAL CORP

CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited)
(in thousands)
Nine Months Ended
September 30,
98

OPERATING ACTIVITIES

| Net income | \$32, 717 | \$35, 778 |
| :---: | :---: | :---: |
| Adjustments to reconcile net cash provided by operating activities: |  |  |
| Equity in earnings of associated companies | (189) | (207) |
| Depreciation and amortization | 35, 026 | 33,149 |
| Provision for deferred income taxes, other credits and long-term liabilities | 2,587 | $(6,744)$ |
| Increase in cash surrender value of life insurance, net of premiums paid | (466) | (358) |
| Unrealized currency transaction (gains)/losses | $(2,988)$ | 3,385 |
| Losses on disposition of assets | 63 | 2 |
| Shares contributed to ESOP | 3,214 | 3,513 |
| Changes in operating assets and liabilities: |  |  |
| Accounts receivable | 1,365 | 7,387 |
| Inventories | $(16,287)$ | $(2,258)$ |
| Prepaid expenses | $(1,918)$ | (736) |
| Accounts payable | $(2,647)$ | $(4,756)$ |
| Accrued liabilities | 2,841 | 1,479 |
| Income taxes payable | 640 | $(1,818)$ |
| Other, net | 778 | $(3,300)$ |
| Net cash provided by operating activities | 54,736 | 64,516 |
| INVESTING ACTIVITIES |  |  |
| Purchases of property, plant and equipment | $(28,490)$ | $(39,410)$ |
| Purchased software | $(1,310)$ | (954) |
| Proceeds from sale of assets | 77 | 240 |
| Premiums paid for life insurance | $(1,187)$ | $(1,190)$ |
| Acquisitions, net of cash acquired | $(24,135)$ | - |
| Investment in associated companies | $(2,025)$ | - |
| Net cash used in investing activities | $(57,070)$ | $(41,314)$ |
| FINANCING ACTIVITIES |  |  |
| Proceeds from borrowings | 131, 068 | 41,477 |
| Principal payments on debt | $(74,101)$ | $(40,798)$ |
| Proceeds from options exercised | 2,105 | 6,864 |
| Tax benefit of options exercised | 281 | 1,079 |
| Purchases of treasury shares | $(45,227)$ | $(1,421)$ |
| Dividends paid | $(6,387)$ | $(9,475)$ |
| Net cash provided/(used) in financing activities | 7,739 | $(2,274)$ |
| Effect of exchange rate changes on cash flows | $(3,512)$ | $(6,491)$ |
| Increase in cash and cash equivalents | 1,893 | 14,437 |
| Cash and cash equivalents at beginning of year | 2,546 | 8, 034 |
| Cash and cash equivalents at end of period | \$4,439 | \$22,471 |

The accompanying notes are an integral part of the financial statements.

## ALBANY INTERNATIONAL CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. Management Opinion

In the opinion of management the accompanying unaudited consolidated financial statements contain all adjustments, consisting of only normal, recurring adjustments, necessary for a fair presentation of results for such periods. The results for any interim period are not necessarily indicative of results for the full year. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been omitted. These consolidated financial statements should be read in conjunction with financial statements and notes thereto for the year ended December 31, 1997.

## 2. Accounting for Derivatives

Gains or losses on forward exchange contracts that function as an economic hedge against currency fluctuation effects on future revenue streams are recorded in "Other (income)/expense, net".

Gains or losses on forward exchange contracts that are designated a hedge of a foreign operation's net assets and/or long-term intercompany loans are recorded in "Translation adjustments", a separate component of shareholders' equity. These contracts reduce the risk of currency exposure on foreign currency net assets and do not exceed the foreign currency amount being hedged. To the extent the above criteria are not met, or the related assets are sold, extinguished, or terminated, activity associated with such hedges is recorded in "Other (income)/expense, net".

All open positions on forward exchange contracts are valued at fair value using the estimated forward rate of a matching contract.

Gains or losses on futures contracts have been recorded in "Other (income)/expense, net". Open positions have been valued at fair value using quoted market rates.

In late June 1998, the Company entered into interest rate swap transactions to hedge part of its interest rate exposure. Gains or losses on these transactions are recorded in "Interest expense, net" and unrealized gains or losses related to changes in the fair value of the contracts are not recognized.

In June 1998, Financial Accounting Standard No. 133, "Accounting for Derivative Instruments and Hedging Activities", was issued. This Standard establishes a new model for accounting for derivatives and hedging activities. All derivatives will be required to be recognized as either assets or liabilities and measured at fair value. Each hedging relationship must be designated and accounted for pursuant to this Standard. Since the Company already records forward exchange and futures contracts at fair value, this Standard is not expected to have a material effect on the accounting for these transactions. In accordance with this Standard, interest rate swaps that hedge interest rate exposure will be measured at fair value with the initial asset or liability recognized in "Other comprehensive income". Actual amounts paid or received on these contracts will be reclassified from "Other comprehensive income" to "Interest expense, net". The Company plans to adopt this Standard on its effective date of January 1, 2000.

Included in other (income)/expense, net for the nine months ended September 30 are: currency transactions, $\$ 4.0$ million income in 1998 and $\$ 1.7$ million income in 1997; amortization of debt issuance costs and loan origination fees, $\$ 0.5$ million in 1998 and $\$ 0.7$ million in 1997; interest rate protection agreements, $\$ 0.7$ million income in 1997; strategic planning costs, $\$ 1.3$ million in 1997 and other miscellaneous (income)/expenses, none of which are significant, in 1998 and 1997.

Included in other (income)/expense, net for the three months ended September 30 are: currency transactions, $\$ 3.3$ million income in 1998 and $\$ 1.0$ million income in 1997; amortization of debt issuance costs and loan organization fees, \$0.2 million in 1998 and \$0.3 million in 1997; strategic planning costs, $\$ 1.3$ million in 1997 and other miscellaneous (income)/expenses, none of which are significant, in 1998 and 1997.

## 4. Earnings Per Share

In accordance with Financial Accounting Standard No. 128, "Earnings Per Share", net income per share is computed using the weighted average number of shares of Class A and Class B Common Stock outstanding during the period. Diluted net income per share includes the effect of all potentially dilutive securities.

The amounts used in computing earnings per share, including the effect on income and the weighted average number of shares of potentially dilutive securities, are as follows:

|  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: |
| (in thousands) | 19981997 | 1998 |

Income available to common stockholders:
Income available to common stockholders (No adjustments needed for dilutive securities)

$$
\$ 32,717 \quad \$ 35,778
$$

\$11, 067
\$11, 424
---.-- $\$ 35,778$

Weighted average number of shares:
Weighted average number of shares used in net income per share

30, 153
31, 005

446
414
29,783
31, 187
Effect of dilutive securities:
Stock options
265
541

Weighted average number of shares used in diluted net income per share

30,599
31,419
30, 048
31, 728

Options to purchase 250,000 shares of common stock at $\$ 25.5625$ per share and 777,200 shares of common stock at $\$ 22.25$ per share were outstanding at September 30, 1998 but were not included in the computation of diluted net income per share for the three months ended September 30, 1998 because the options' exercise price was greater than the average market price of the common shares for that period. The 250,000 shares were also not included in the computation for the nine months ended September 30, 1998.

Total comprehensive income consists of:

|  | Nine Months Ended September 30, |  | Three Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands) | 1998 | 1997 | 1998 | 1997 |
| Net income | \$32,717 | \$35,778 | \$11, 067 | \$11,424 |
| Other comprehensive loss, before tax: Foreign currency translation adjustments | (866) | $(25,925)$ | 4,280 | $(2,875)$ |
| Income tax related to items of other comprehensive loss | - | - | - | - |
| Total comprehensive income | \$31, 851 | \$9,853 | \$15,347 | \$8,549 |

## 6. Income Taxes

The Company's effective tax rate for the nine months ended September 30, 1998 and 1997 was $39 \%$ and approximates the anticipated effective tax rate for the full year 1998.

## 7. Supplementary Cash Flow Information

Interest paid for the nine months ended September 30, 1998 and 1997 was $\$ 13.8$ million and $\$ 11.4$ million, respectively.

Taxes paid for the nine months ended September 30, 1998 and 1997 was $\$ 19.7$ million and $\$ 16.7$ million, respectively.

## 8. Acquisitions

In January 1998, the Company acquired substantially all of the assets of Burwell Door Systems located in Sydney, Australia for approximately \$3.4 million.

In March 1998, the Company purchased all of the outstanding capital stock of Techniweave, Inc., a specialty fabricator of high performance textiles and composites. The purchase price was approximately $\$ 8.9$ million with $\$ 3.3$ million paid at closing and $\$ 5.6$ million deferred for up to ten years.

In March 1998, the Company purchased all of the outstanding capital stock of Metco Form Oy, a Finnish supplier of forming fabrics and other engineered fabrics for pulp mills and other chemical process industries. The purchase price was approximately $\$ 10.9$ million.

In April 1998, the Company purchased all of the outstanding capital stock of M\&I Door Systems located in Barrie, Ontario, Canada for approximately $\$ 8.4$ million.

All of the above acquisitions were accounted for as purchases and, accordingly, the Company included in its financial statements the results of operations of the acquired entities as of the respective acquisition dates.

In March 1998, the Company purchased a $50 \%$ interest in SARA (Loading Bay Specialists, Ltd.), a distributor of high performance industrial doors located in England for approximately $\$ 2.0$ million. This investment is being accounted for on an equity basis and is included in "Investments in Associated Companies".
9. Stock Dividends

On July 3, 1998 and October 5, 1998, the Company distributed a total of 239,640 shares of Class A Common Stock and 56,286 shares of Class B Common Stock in connection with two $0.5 \%$ stock dividends. As a result of the stock dividends, additional paid-in capital was increased $\$ 4.9$ million, treasury stock was reduced $\$ 2.7$ million and retained earnings was decreased $\$ 7.6$ million as of September 30, 1998. All references in the accompanying financial statements to the number of common shares and per-share amounts have been restated to reflect the stock dividends.

Item 2. Management's Discussion and Analysis

For the Three and Nine Months Ended September 30, 1998
The following discussion should be read in conjunction with the accompanying Consolidated Financial Statements and Notes thereto.

RESULTS OF OPERATIONS:
Net sales increased to $\$ 176.3$ million for the three months ended September 30, 1998 as compared to $\$ 171.7$ million for the three months ended September 30, 1997. The effect of the stronger U.S. dollar as compared to the third quarter of 1997 was to decrease net sales by $\$ 3.9$ million. Acquisitions, as discussed below, added $\$ 7.2$ million to third quarter 1998 net sales. Excluding these two factors, 1998 net sales were flat as compared to 1997.

Net sales for the nine months ended September 30, 1998 increased $1.3 \%$ to $\$ 532.1$ million as compared to $\$ 525.5$ million for the same period in 1997. The effect of the stronger U.S. dollar as compared to the first nine months of 1997 was to decrease net sales by $\$ 17.4$ million. 1998 acquisitions added $\$ 14.0$ million to net sales. Excluding these two factors, 1998 net sales increased $1.9 \%$ as compared to 1997.

Geographically, net sales for the nine months ended September 30, 1998, as compared to the same period in 1997, increased slightly in the United States and decreased in Canada. Net sales in Canada were impacted by the effect of the stronger U.S. dollar and a weather related shutdown that closed manufacturing operations for about two weeks in January 1998. Asian sales were lower in 1998, as compared to 1997. European sales increased in local currencies and were up slightly in U.S. dollars.

Gross profit was $41.6 \%$ of net sales for the three months ended September 30, 1998 as compared to $43.0 \%$ for the same period in 1997 bringing the nine month result to $42.5 \%$ for 1998 as compared to $42.7 \%$ for 1997. Year to date variable costs as a percent of net sales decreased to $33.6 \%$ in 1998 from $33.7 \%$ for the same period in 1997. Excluding the effect of the stronger U.S. dollar, 1998 acquisitions and the start-up of the Company's new Korean plant, as discussed below, variable costs as a percent of net sales were $32.6 \%$ in 1998.

Selling, technical, general and research expenses increased 1.8\%, excluding 1998 acquisitions and the new Korean plant, for the nine months ended September 30, 1998 as compared to the nine months ended September 30, 1997. Excluding the additional effect of translation of non-U.S. currencies into fewer U.S. dollars, these expenses increased $4.3 \%$ as compared to 1997. This increase was principally due to higher wages and benefit costs and the unfavorable change in the remeasurement of foreign currency transactions incurred principally in Sweden and France.

Operating income as a percentage of net sales decreased to $12.7 \%$ for the nine months ended September 30, 1998 from 13.8\% for the comparable period in 1997 due to items discussed above. Excluding the effect of the stronger U.S. dollar, 1998 acquisitions and the new Korean plant, operating income as a percentage of net sales was $13.4 \%$ in 1998.

In October 1998, the Company announced an enhanced retirement program for certain eligible employees. Although the extent of the savings and charges expected to result from this program are not yet determinable, an announcement will be made by the end of the year. Charges against earnings in the fourth
quarter of 1998 will be incurred based on decisions made by employees offered the retirement incentive, plus other cost reduction steps to be formalized by the end of the year.

Interest expense increased $\$ 2.7$ million for the nine months ended September 30, 1998 as compared to the same period in 1997. This increase was due to higher total debt during 1998 as a result of acquisitions and the Company's purchase of $2,458,300$ shares of its own stock since November 1997.

The tax rate for the nine months ended September 30, 1998 and 1997 was $39.0 \%$ and approximates the anticipated effective rate for the full year 1998.

In late 1997, the Company finished the construction of a new paper machine clothing plant located in Chungju, South Korea for a total cost of approximately $\$ 22$ million. The first shipments to customers were made in February 1998.

In January 1998, the Company acquired substantially all of the assets of Burwell Door Systems located in Sydney, Australia for approximately $\$ 3.4$ million.

In March 1998, the Company purchased all of the outstanding capital stock of Techniweave, Inc., a specialty fabricator of high performance textiles and composites. The purchase price was approximately $\$ 8.9$ million with $\$ 3.3$ million paid at closing and $\$ 5.6$ million deferred for up to ten years.

In March 1998, the Company purchased all of the outstanding capital stock of Metco Form Oy, a Finnish supplier of forming fabrics and other engineered fabrics for pulp mills and other chemical process industries. The purchase price was approximately $\$ 10.9$ million.

In April 1998, the Company purchased all of the outstanding capital stock of M\&I Door Systems located in Barrie, Ontario, Canada for approximately $\$ 8.4$ million.

All of the above acquisitions were accounted for as purchases and, accordingly, the Company included in its financial statements the results of operations of the acquired entities as of the respective acquisition dates. Management does not expect these acquisitions to have a significant impact on 1998 operating results.

In March 1998, the Company purchased a $50 \%$ interest in SARA (Loading Bay Specialists, Ltd.), a distributor of high performance industrial doors located in England for approximately $\$ 2.0$ million. This investment is being accounted for on an equity basis and is included in "Investments in Associated Companies".

Reasons for the changes in operating results for the three month period ended September 30, 1998 as compared to the corresponding period in 1997 are similar to those which affected the nine month comparisons, except where specifically noted.

## LIQUIDITY AND CAPITAL RESOURCES:

Accounts receivable increased $\$ 5.7$ million since December 31, 1997. Excluding the effect of the stronger U.S. dollar, acquisitions and the new Korean plant, accounts receivable decreased $\$ 0.9$ million. Inventories increased $\$ 20.1$ million during the nine months ended September 30, 1998. Excluding the factors noted above, inventories increased $\$ 13.0$ million. The Company is currently taking steps to reduce inventories, including reduced production schedules and short-time at some operations.

The Company's current debt structure provides approximately $\$ 160$ million in committed and available unused debt capacity with financial institutions. Management believes that this debt capacity, in combination with informal commitments and expected free cash flows, should be sufficient to meet operating requirements and for business opportunities and most acquisitions which support corporate strategies.

Capital expenditures for the nine months ended September 30, 1998, including leases to the extent they are required to be capitalized, were $\$ 28.5$ million as compared to $\$ 39.4$ million for the same period last year. The Company anticipates that capital expenditures, including leases, will be approximately $\$ 53$ million for the full year and will continue to finance these expenditures with cash from operations and existing credit facilities.

A cash dividend of $\$ .105$ per share, which was declared for the fourth quarter of 1997, was paid in the first quarter of 1998. The Company also declared a cash dividend of $\$ .105$ per share for the first quarter of 1998 , which was paid in the second quarter of this year. On July 3, 1998 and October 5, 1998, the Company distributed 239,640 shares of Class A Common Stock and 56,286 shares of Class B Common Stock in connection with two $0.5 \%$ stock dividends. As a result of the stock dividends, additional paid-in capital was increased $\$ 4.9$ million, treasury stock was reduced $\$ 2.7$ million and retained earnings was decreased $\$ 7.6$ million as of September 30, 1998. All references in the accompanying financial statements to the number of common shares and per-share amounts have been restated to reflect the stock dividends.

In 1997, the Company began a program to assess, test and remedy its computer and manufacturing systems to assure that these systems will properly recognize the year 2000 and therefore substantially eliminate the risk of date-related computer shutdowns.

The most significant area to assess under this program is the Company's business systems, which includes the Company's information system, the hardware and software associated with its network of personal computers and its telecommunications infrastructure. Most of the Company's operating units have completed the assessment phase of the program and some have already begun testing and remediation. All phases are expected to be complete by mid-1999. Currently, a company-wide implementation of a new information system is in progress. This implementation has not been accelerated as a result of the year 2000 issue. Each of the Company's operating units are at a different level of completion. In some cases, the existing system which is being replaced is not year 2000 compliant. For these systems, if the implementation of the new system is not expected to be complete by the year 2000, a contingency plan which includes upgrading the existing software or the temporary use of manual processes will be put in place. The Company does not expect any significant problems related to year 2000 compliance of its business systems.

The Company's manufacturing process involves some use of computers and embedded chips in process equipment. Each operating unit has been assigned a coordinator to oversee the planning, testing and remediation of this equipment. While each operation is at a different state of readiness, all work is expected to be complete by mid-1999. While the Company does not anticipate any year 2000 related shutdowns, it expects that any problems that do occur would be isolated to one or a few operations. In these cases, production can be moved to other operations within the Company until the problems are corrected. The Company would expect to be able to remediate any undiscovered year 2000 related machinery problems within a matter of days, with no material impact on overall production.

The Company depends on customers and suppliers for its daily operations. Disruptions due to year 2000 problems in their operations could have a significant impact on the Company. The Company is currently monitoring the status of its customers and suppliers to determine risks and contingency plans.

Total external costs of the year 2000 program are estimated to be $\$ 1.0$ million and are expected to be funded from cash flow from operations. Of the $\$ 1.0$ million, $\$ 0.3$ million is for consultants, $\$ 0.5$ million for hardware and $\$ 0.2$ million for software. As of September 30, 1998, $\$ 0.3$ million has been spent on consultants and $\$ 0.1$ million has been spent on hardware. Cost estimates are being monitored and will be revised as needed.

The estimates and conclusions herein contain forward-looking statements and are based on management's best estimates of future events. The risks to completing this plan include the Company's ability to discover and correct year 2000 problems within its systems and the ability of its customers and suppliers to bring their systems into year 2000 compliance.

In June 1998, Financial Accounting Standard No. 133, "Accounting for Derivative Instruments and Hedging Activities", was issued. This Standard establishes a new model for accounting for derivatives and hedging activities. All derivatives will be required to be recognized as either assets or liabilities and measured at fair value. Each hedging relationship must be designated and accounted for pursuant to this Standard. Since the Company already records forward exchange and futures contracts at fair value, this Standard is not expected to have a material effect on the accounting for these transactions. In accordance with this Standard, interest rate swaps, that hedge interest rate exposure, will be measured at fair value with the initial asset or liability recognized in "Other comprehensive income". Actual amounts paid or received on these contracts will be reclassified from "Other comprehensive income" to "Interest expense, net". The Company plans to adopt this Standard on its effective date of January 1, 2000.

## Item 6. Exhibits and Reports on Form 8-K

No reports on Form 8-K were filed during the quarter ended September 30, 1998.

## Exhibit No.

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11.
27.

## Description

Schedule of computation of net income per share and diluted net income per share
Financial data schedule

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALBANY INTERNATIONAL CORP.
(Registrant)

Date: November 10, 1998
by /s/Michael C. Nahl
Michael C. Nahl
Sr. Vice President and
Chief Financial Officer

## ALBANY INTERNATIONAL CORP.

EXHIBIT 11
SCHEDULE OF COMPUTATION OF NET INCOME PER SHARE AND DILUTED NET INCOME PER SHARE
(in thousands, except per share data)

Net Income

Weighted average number of shares
Effect of potentially dilutive securities: Stock options (2)

Weighted average number shares,
including the effect of potentially dilutive securities

Net income per share

Diluted net income per share

Calculation of Weighted Average Number of Shares (3):


Weighted Average Shares

| For the three months <br> ended September 30, | For the nine months <br> ended September 30, |
| ---: | :---: |
| 1998 | 1998 |

Activity Outstanding (1) Year to Date Quarter

## 1997

Beginning balance
Options - 200 shares
Options - 3,600 shares
Options - 10,000 shares
Options - 900 shares
Options - 5,000 shares
Treasury shares - 57,500
Options - 37,300 shares
ESOP shares - 12,002
Options - 20,000 shares
Options - 5,000 shares
Options - 27,000 shares
Options - 1,400 shares
Options - 28,600 shares
Options - 10,000 shares
ESOP shares - 58,773
ESOP shares - 12,126
Options - 1,800 shares
Directors shares - 2,922
ESOP shares - 12,380
Treasury shares - 4,400
ESOP shares - 12,193
Options - 2,500 shares
Options - 17,900 shares
Options - 10,200 shares
Options - 8,700 shares
Options - 19,200 shares
Options - 5,000 shares
Options - 14,000 shares
ESOP shares - 11,243
Options - 5,100 shares
Options - 22,000 shares
Options - 60,000 shares
Options - 26,800 shares and
ESOP shares - 10,555
Options - 600 shares

| 30,770, 033 | 1 |  |
| :---: | :---: | :---: |
| 30,770,235 | 1 |  |
| 30,773,871 | 3 |  |
| 30,783,971 | 1 |  |
| 30,784,880 | 1 |  |
| 30,789,930 | 19 |  |
| 30,731, 854 | 3 |  |
| 30,769,528 | 1 |  |
| 30,781,650 | 3 |  |
| 30,801, 851 | 4 |  |
| 30,806,901 | 5 |  |
| 30,834, 171 | 1 |  |
| 30,835,586 | 1 |  |
| 30,864,472 | 4 |  |
| 30,874,572 | 10 |  |
| 30, 933,935 | 31 |  |
| 30, 946,182 | 2 |  |
| 30, 948, 000 | 19 |  |
| 30,950,952 | 9 |  |
| 30,963,456 | 1 |  |
| 30, 959, 012 | 30 |  |
| 30, 971, 327 | 9 |  |
| 30,973,852 | 3 |  |
| 30,991,931 | 1 |  |
| 31, 002, 234 | 5 |  |
| 31, 011, 021 | 1 |  |
| 31, 030,413 | 6 |  |
| 31, 035,463 | 1 |  |
| 31, 049,604 | 4 |  |
| 31,060,959 | 22 | 21 |
| 31, 066, 111 | 2 | 2 |
| 31, 088, 331 | 1 | 1 |
| 31,148,933 | 6 | 6 |
| 31,186,662 | 1 | 1 |
| 31,187, 268 | 4 | 4 |


|  | 112,711 |
| :---: | :---: |
|  | 112,711 |
|  | 338, 174 |
|  | 112,762 |
|  | 112,765 |
|  | 2,142,889 |
|  | 337, 713 |
|  | 112,709 |
|  | 338, 260 |
|  | 451, 309 |
|  | 564, 229 |
|  | 112,946 |
|  | 112,951 |
|  | 452, 227 |
|  | 1,130,937 |
|  | 3,512,645 |
|  | 226,712 |
|  | 2,153,890 |
|  | 1, 020, 361 |
|  | 113,419 |
|  | 3,402,089 |
|  | 1, 021, 033 |
|  | 340, 372 |
|  | 113,524 |
|  | 567,806 |
|  | 113,593 |
|  | 681,987 |
|  | 113,683 |
|  | 454,939 |
| 7,090,002 | 2,503, 081 |
| 675,350 | 227,591 |
| 337, 917 | 113,877 |
| 2,031,452 | 684,592 |
| 338,985 | 114, 237 |
| 1,355,968 | 456, 956 |

ALBANY INTERNATIONAL CORP.
EXHIBIT 11
SCHEDULE OF COMPUTATION OF NET INCOME PER SHARE AND DILUTED NET INCOME PER SHARE
(in thousands, except per share data)
Options - 16,800 shares
Options - 1,000 shares
Options - 1,000 shares Options - 12,500 shares Options - 2,500 shares Options - 500 shares Options - 1,800 shares Options - 800 shares Options - 3,400 shares Options - 1,800 shares Options - 4,300 shares options - 1,800 shares ESOP shares - 9,406 Options - 1,000 shares Options - 600 shares Options - 1,000 shares Options - 4,400 shares Options - 1,000 shares Options - 8,300 shares Options - 5,300 shares ESOP shares - 10,061

Totals

| $31,204,237$ | 1 | 1 |
| :--- | :--- | :--- |
| $31,205,247$ | 1 | 1 |
| $31,206,257$ | 1 | 1 |
| $31,218,882$ | 4 | 4 |
| $31,221,407$ | 2 | 2 |
| $31,221,912$ | 4 | 4 |
| $31,223,730$ | 1 | 1 |
| $31,224,538$ | 1 | 1 |
| $31,227,972$ | 2 | 2 |
| $31,229,790$ | 3 | 3 |
| $31,234,133$ | 1 | 1 |
| $31,235,951$ | 5 | 5 |
| $31,245,452$ | 2 | 2 |
| $31,246,462$ | 1 | 1 |
| $31,247,068$ | 1 | 1 |
| $31,248,078$ | 1 | 1 |
| $31,252,522$ | 6 | 6 |
| $31,253,532$ | 1 | 1 |
| $31,261,915$ | 3 | 3 |
| $31,267,268$ | 15 | 15 |
| $31,277,430$ | 1 | 1 |

339,176
339,187
339,198
$1,357,343$
678,726
$1,357,474$
339,388
339,397
678,869
$1,018,363$
339,501
$1,697,606$
679,249
339,635
339,642
339,653
$2,038,208$
339,712
$1,019,410$
$5,097,924$
339,972

114, 301 114, 305 114, 309 457, 420 228,728 457, 464 114, 373 114, 376 228, 776 343, 185 114, 411 572, 087 228, 904 114, 456 114, 458 114, 462 686, 869 114, 482 343, 538 1,717,982 114, 569

31, 005, 132
=========

1998
Beginning balance
Treasury shares - 5,000 Options - 2,500 shares Treasury shares - 411,100 Treasury shares - 400,000 Treasury shares - 13.700 ESOP shares - 12,783 Treasury shares - 26,000 ESOP shares - 41,378 Options - 600 shares Options - 20,000 shares Options - 8,000 shares Options - 9,500 shares and

ESOP shares - 10,011
Options - 4,400 shares Options - 8,000 shares Options - 16,600 shares Options - 1,600 shares Options - 5,400 shares Options - 1,500 shares ESOP shares - 10,443 Options - 500 shares Options - 7,400 shares Directors shares - 2,004 Options - 600 shares Options - 3,000 shares Options - 1,200 shares Options - 600 shares ESOP shares - 9,096 Options - 10,000 shares Options - 10,000 shares Options - 2,500 shares Options - 500 shares Options - 3,000 shares Treasury shares - 6,900

| $31,018,167$ | 8 | 908,957 |
| :--- | :--- | ---: |
| $31,013,117$ | 6 | 681,607 |
| $31,015,642$ | 1 | 113,610 |
| $30,600,420$ | 7 | 784,626 |
| $30,196,410$ | 7 | 774,267 |
| $30,182,573$ | 1 | 110,559 |
| $30,195,484$ | 25 | $2,765,154$ |
| $30,169,224$ | 3 | 331,530 |
| $30,211,016$ | 13 | $1,438,620$ |
| $30,211,622$ | 5 | 553,326 |
| $30,231,823$ | 9 | 996,654 |
| $30,239,903$ | 4 | 443,076 |
|  |  | 221,682 |
| $30,259,610$ | 2 | 110,857 |
| $30,264,054$ | 1 | 332,661 |
| $30,272,134$ | 3 | $1,664,225$ |
| $30,288,900$ | 15 | 332,863 |
| $30,290,516$ | 3 | 443,897 |
| $30,295,971$ | 4 | 221,960 |
| $30,297,486$ | 2 | 111,018 |
| $30,308,033$ | 1 | $1,110,203$ |
| $30,308,538$ | 10 | 444,191 |
| $30,316,012$ | 4 | 444,220 |
| $30,318,037$ | 4 | 111,057 |
| $30,318,643$ | 1 | 222,137 |
| $30,321,673$ | 2 | 555,364 |
| $30,322,885$ | 5 | 444,300 |
| $30,323,491$ | 4 | 333,326 |
| $30,332,678$ | 3 | 222,291 |
| $30,342,778$ | 2 | 333,548 |
| $30,352,878$ | 3 | 111,192 |
| $30,355,403$ | 1 | $111,200,744$ |
| $30,355,908$ | 9 | 333,538 |
| $30,358,939$ | 1 | 2 |

ALBANY INTERNATIONAL CORP.
EXHIBIT 11
schedule of computation of net income per share and diluted net income per share
(in thousands, except per share data)
options - 550 shares
Treasury shares - 120,000 ESOP shares - 11,371 Treasury shares - 72,200 Treasury shares - 33,700 Treasury shares - 50,000 ESOP shares - 13,945 Treasury shares - 52,000 Treasury shares - 64,800 Treasury shares - 7,800 Treasury shares - 63,700 Treasury shares - 16,800 Treasury shares - 60,000 Treasury shares - 14,400 Treasury shares - 50,000 Treasury shares - 40,100 Treasury shares - 5,000 ESOP shares - 13,856 Treasury shares - 36,000 Treasury shares - 152,000 Treasury shares - 200,000 Treasury shares - 100,000 Treasury shares - 15,000 Treasury shares - 35,000 Treasury shares - 44,900 Treasury shares - 63,600 ESOP shares - 14,678
$30,352,525$
$30,231,322$

30,243,186 5

30, 136, 756
30, 086, 506
30, 100, 521
30, 048, 261
29, 983, 137
29, 975, 298
29, 911, 279
29,894,395
29, 834, 095
29, 819, 623
29, 769, 373
29, 729, 073
29, 724, 048
29,737,973
29,701,793
29,549, 033
29, 348, 033
29,247,533
29,232,458
29,197, 283
29, 152, 159
29, 088, 241
$\begin{array}{lll}29,104,210 & 1 & 5 \\ \end{array}$

6, 903, 336
327, 942
327,573
2, 289, 191
1, 308, 718
979, 835
1, 303, 615
651, 637
1,300,490
649, 878
324, 284
324, 126
1,617,901
323, 142
1, 292,350 646,478 322, 846
321, 185
1,595,002 317, 908
1,588, 721
317,362
2,851, 842
1,580,883
316, 350
(1) Includes Class A and Class B Common Stock
(2) Incremental shares of unexercised options are calculated based on the average price of the Company's stock for the respective period. The calculation includes all options that are dilutive to earnings per share.
(3) Weighted average number of shares have been retroactively restated to reflect the $0.5 \%$ stock dividends issued on July 3, 1998 and October 5, 1998. Each change in the total share balance is comprised of the transaction noted plus the retroactive effect of the stock dividends.

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM ALBANY INTERNATIONAL CORP'S CONSOLIDATED FINANCIAL STATEMENTS AS OF AND FOR THE NINE MONTHS ENDED SEPTEMBER 30, 1998 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

Note - Earnings per share reflect the impact of a $0.5 \%$ stock dividend that was distributed on October 5, 1998. Prior Financial Data Schedules have not been restated to reflect this dividend.

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1,000
$$

9-MOS
DEC-31-1998
SEP-30-1998

183, 810
6,182
200, 559

403,145
656,147
331, 054
853,489
218,671
0 187,821
0
$\square$
853,489
332, 151
532,130

32,130 306,024
463,662
(77)

958
14,267
53,320
20,792
32,717
0
32,717
1.09
1.07

