SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
Form 10-Q

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(x) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarter ended: June 30, 1996
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OR
( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$ Commission file number: 0-16214

## ALBANY INTERNATIONAL CORP.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)

14-0462060
(IRS Employer Identification No.)

## 1373 Broadway, Albany, New York

(Address of principal executive offices)
Registrant's telephone number, including area code

12204
(Zip Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports,) and (2) has been subject to such filing requirements for the past 90 days. Yes X No

The registrant had $24,759,925$ shares of Class A Common Stock and $5,615,563$ shares of Class B Common Stock outstanding as of June 30, 1996.

ALBANY INTERNATIONAL CORP.
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Consolidated statements of income and retained earnings

- three months and six months ended June 30, 1996 and 1995

Consolidated balance sheets - June 30, 1996 and December 31, 19952

Consolidated statements of cash flows - six months ended
June 30, 1996 and 1995
Notes to consolidated financial statements 4-5
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
(unaudited)
(in thousands except per share data)

Three Months Ended
June 30,

## 1996

1995


Six Months Ended June 30,

19961995
$\begin{array}{rlr}\$ \quad 340,148 \\ 197,982\end{array} \quad \$ \quad 320,966$
$\begin{array}{rr}142,166 & 133,764 \\ 98,572 & 91,087\end{array}$
98,572 91,087

| 43,594 | 42,677 |
| ---: | ---: |
| 8,515 | 10,643 |
| $(28)$ | 214 |



| 35,107 | 31,820 |
| :---: | :---: |
| 13,694 | 12,728 |
| $-\cdots-\cdots-\cdots$ |  |
| 21,413 | 19,092 |
| $(113)$ | 228 |
| $-\cdots-\cdots-\cdots-\cdots$ |  |
| 21,300 | 19,320 |
|  |  |
| 1,296 | $-\cdots-\cdots$ |

19,320
171,082 139,740
6, 073
5,643
$\$ 185,013 \quad \$ 153,417$
===========
==========

Income/(loss) per common share: Primary:


ALBANY INTERNATIONAL CORP.
CONSOLIDATED BALANCE SHEETS
(in thousands)

|  | (unaudited) June 30, 1996 | $\begin{gathered} \text { December } 31, \\ 1995 \end{gathered}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and cash equivalents | \$6,561 | \$7,609 |
| Accounts receivable, net | 175,998 | 170,415 |
| Inventories: |  |  |
| Finished goods | 93,599 | 88,378 |
| Work in process | 45,220 | 42,480 |
| Raw material and supplies | 32,828 | 30,523 |
|  | 171,647 | 161, 381 |
| Deferred taxes and prepaid expenses | 18,591 | 19,095 |
| Total current assets | 372,797 | 358,500 |
| Property, plant and equipment, net | 341, 792 | 342,150 |
| Investments in associated companies | 2, 057 | 2,366 |
| Intangibles | 31,124 | 31,682 |
| Deferred taxes | 32,537 | 28,537 |
| Other assets | 33,782 | 33, 290 |
| Total assets | \$814, 089 | \$796, 525 |

LIABILITIES AND SHAREHOLDERS' EQUITY
Notes and loans payable

| $\$ 46,333$ | $\$ 16,268$ |
| ---: | ---: |
| 26,262 | 35,262 |
| 51,198 | 59,301 |
| 3,056 | 985 |
| 20,440 | 12,067 |

Accrued liabilities
Current maturities of long-term debt
Income taxes payable and deferred
Total current liabilities
Long-term debt
Other noncurrent liabilities
Deferred taxes and other credits
Total liabilities
147,289 123, 883

222,647 245,265
106,194 100,268
24,747 24,812
-------- -------
500,877 494,228
SHAREHOLDERS' EQUITY
Preferred stock, par value $\$ 5.00$ per share; authorized 2,000,000 shares; none issued
Class A Common Stock, par value $\$ .001$ per share; authorized 100,000,000 shares; issued 24,847,173 in 1996 and 24,841,173 in 1995
Class B Common Stock, par value $\$ .001$ per share; authorized $25,000,000$ shares; issued and outstanding 5,615,563 in 1996 and 1995
Additional paid in capital
Retained earnings
Translation adjustments
Pension liability adjustment

| 6 | 6 |
| ---: | ---: |
| 176,473 | 176,345 |
| 185,013 | 171,082 |
| $(34,864)$ | $(30,580)$ |
| $(12,382)$ | $(12,382)$ |
| $---\ldots-\ldots-1$ |  |
| 314,271 | 304,496 |

$\left.\begin{array}{lll}\text { Less treasury stock (Class A), at cost }(87,248 \text { shares } \\ \text { in 1996; 143,589 shares in 1995) } & 1,059 & 2,199 \\ & & -\ldots-\ldots\end{array}\right)$

The accompanying notes are an integral part of the financial statements.

## ALBANY INTERNATIONAL CORP

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited)
(in thousands)


The accompanying notes are an integral part of the financial statements.

## 1. Management Opinion

In the opinion of management the accompanying unaudited consolidated financial statements contain all adjustments, consisting of only normal, recurring adjustments, necessary for a fair presentation of results for such periods. The results for any interim period are not necessarily indicative of results for the full year. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been omitted. These consolidated financial statements should be read in conjunction with financial statements and notes thereto for the year ended December 31, 1995.
2. Other (Income)/Expense, Net

Included in other (income)/expense, net for the six months ended June 30 are: currency transactions, $\$ 1.9$ million income in 1996 and $\$ .9$ million income in 1995, amortization of debt issuance costs and loan origination fees, \$.1 million in 1996 and $\$ .6$ million in 1995, interest rate protection agreements, $\$ .3$ million income in 1996 and $\$ .6$ million income in 1995 and other miscellaneous (income)/expenses, none of which are significant, in 1996 and 1995.

Included in other (income)/expense, net for the three months ended June 30 are: currency transactions, $\$ 2.0$ million income in 1996 and $\$ .8$ million income in 1995, amortization of debt issuance costs and loan origination fees, \$.1 million in 1995, interest rate protection agreements, $\$ .6$ million income in 1996 and $\$ .3$ million income in 1995 and other miscellaneous (income)/expenses, none of which are significant, in 1996 and 1995.

## 3. Earnings Per Share

Primary earnings per share on common stock are computed using the weighted average number of shares of Class A and Class B Common Stock outstanding during each year. Options granted under the Company's stock option plans were not dilutive to primary earnings per share at June 30, 1996 and 1995. As discussed in Note 5, the convertible subordinated debentures were redeemed in March 1996 and therefore excluded from the 1996 earnings per share calculation. The convertible subordinated debentures are not common stock equivalents and did not affect 1995 primary earnings per share. At June 30, 1995, the combined effect of the options and the convertible subordinated debentures were dilutive and were therefore included in the computation of fully diluted earnings per share. The weighted average number of shares outstanding, assuming full dilution, for the three and six months ended June 30,1995 was $36,481,836$ and $36,447,246$, respectively. Net income for the fully diluted earnings per share calculation, assuming interest savings from the conversion of the subordinated debentures, for the three and six months ended June 30, 1995 was $\$ 13.1$ million and $\$ 22.2$ million, respectively.

## 4. Income Taxes

The Company's effective tax rate for the six months ended June 30, 1996 was $39 \%$ as compared to $40 \%$ for the same period last year and approximates the anticipated effective tax rate for the full year 1996.

In February 1996, the Company amended its existing $\$ 150$ million revolving credit agreement, with its principal banks in the United States, to increase the banks' commitment to $\$ 300$ million with more favorable terms. The banks' commitment will decline to $\$ 150$ million in 2001 with the final maturity in 2002. The terms of the revolving credit agreement include a facility fee and allow the Company to select from various loan pricing options.

On March 15, 1996, the Company redeemed the $\$ 150$ million, 5.25\% convertible subordinated debentures at a redemption price of $91.545 \%$. This redemption resulted in an extraordinary loss of approximately $\$ 1.3$ million, net of tax.
6. Supplementary Cash Flow Information

Interest paid for the six months ended June 30, 1996 and 1995 was $\$ 10.5$ million and $\$ 10.8$ million, respectively.

Taxes paid for the six months ended June 30, 1996 and 1995 was $\$ 6.9$ million and $\$ 6.5$ million, respectively.

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OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
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FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 1996
The following discussion should be read in conjunction with the accompanying Consolidated Financial Statements and Notes thereto.

RESULTS OF OPERATIONS:
Net sales for the three months ended June 30, 1996 increased $3.1 \%$ compared to the same period in 1995. The effect of the stronger U.S. dollar as compared to the second quarter of 1995 was to decrease net sales by $\$ 1.5$ million. Excluding this effect, second quarter net sales increased 4.1\% over 1995.

Net sales increased $6 \%$ to $\$ 340.1$ million for the six months ended June 30, 1996 compared with the same period in 1995. Dollar rate effects were not significant. For the six months ended June 30, 1996, sales increased in all geographic regions. The sales gains were made despite a $3.9 \%$ reduction in paper production and a $5.4 \%$ reduction in board production during the first six months of 1996 in the United States. The latest data available indicates that total production of paper and board in Western Europe fell by $6.4 \%$ in the first quarter of 1996.

During the first half of 1996, a $5 \%$ price increase became effective in the United States, and other price increases took effect in Canada and selective European markets. It is expected that the average effect of price increases for the full year will be about $2 \%$.

Gross profit was $42.1 \%$ of net sales for the three months ended June 30, 1996 as compared to $42.5 \%$ for the same period in 1995 bringing the six month result to $41.8 \%$ for 1996 as compared to $41.7 \%$ for 1995 . Year to date variable costs as a percent of net sales increased from $32.4 \%$ in 1995 to $32.7 \%$ for the same period in 1996, due mainly to increased sales of product lines with higher cost to sales dollar ratios.

Selling, technical, general and research expenses increased 8.2\% for the six months ended June 30, 1996 as compared to the six months ended June 30, 1995. The translation of non-U.S. currencies into U.S. dollars had no significant effect on these expenses. Increased wages and benefit costs, higher sales commissions and additional costs generated by acquisitions made in the second half of 1995 accounted for a significant portion of the increase.

Operating income as a percentage of net sales was $12.8 \%$ for the six months ended June 30,1996 as compared to $13.3 \%$ for the comparable period in 1995 and was $13.2 \%$ for the three months ended June 30,1996 as compared to $14.7 \%$ for the same period last year due to items discussed above.

Interest expense decreased compared to the six months ended June 30, 1996, despite higher total debt, due to lower interest rates during the six months ended June 30, 1996 as compared to the same period in 1995.

Reasons for the changes in operating results for the three month period ended June 30, 1996 as compared to the corresponding period in 1995 are similar to those which affected the six month comparisons, except where specifically noted.

## LIQUIDITY AND CAPITAL RESOURCES:

Inventories increased $\$ 10.2$ million and accounts receivable increased $\$ 5.6$ million or $3.3 \%$ during the six months ended June 30, 1996. Market conditions have resulted in customers requesting suppliers to either hold more inventory than in past years or to extend payment terms beyond those historically accepted. Management anticipates that these conditions may change and, combined with internal programs focused on better managing accounts receivable and inventories, some improvement is expected by year-end.

In February 1996, the Company amended its existing $\$ 150$ million revolving credit agreement, with its principal banks in the United States, to increase the banks' commitment to $\$ 300$ million with more favorable terms. The banks' commitment will decline to $\$ 150$ million in 2001 with the final maturity in 2002. The terms of the revolving credit agreement include a facility fee and allow the Company to select from various loan pricing options. Management believes that the unused line, in combination with expected free cash flows, should be sufficient to meet operating requirements and for business opportunities and acquisitions which support corporate strategies.

On March 15, 1996, the Company redeemed the $\$ 150$ million, $5.25 \%$ convertible subordinated debentures at a redemption price of $91.545 \%$. This redemption resulted in an extraordinary loss of approximately $\$ 1.3$ million, net of tax. The debentures were redeemed by utilizing the revolving credit agreement and short-term debt. The Company's current debt structure has resulted in lower interest expense and currently provides approximately $\$ 200$ million in committed and available unused long-term debt capacity with financial institutions.

Capital expenditures for the six months ended June 30, 1996 were $\$ 24.5$ million as compared to $\$ 19.0$ million for the same period last year. The Company anticipates that capital expenditures, excluding South Korea, will be approximately $\$ 45$ million for the full year. An additional $\$ 8$ million will be spent for construction of a manufacturing facility in South Korea. The Company will finance these expenditures with cash from operations and existing credit facilities.

Cash dividends of $\$ .10$ per share were paid in the first two quarters of 1996 and were related to the fourth quarter of 1995 and the first quarter of 1996. The Company also declared a cash dividend of $\$ .10$ per share for the second quarter of 1996, which will be paid in the third quarter of this year.

Item 4. Submission of Matters to a Vote of Security Holders
At the annual meeting of shareholders held on May 14, 1996 items subject to a vote of security holders were the election of eight directors, the election of auditors and the approval of the Directors' Annual Retainer Plan.

In the vote for the election of eight members of the Board of Directors of the Company, the number of votes cast for, and the number of votes withheld from, each of the nominees were as follows:

| Nominee | Number of Vot | For Numb | r of Vo | Withheld | Broker | Nonvotes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Class A | Class B | Class A | Class B | Class A | Class B |
| J. Spencer Standish | 21,596,625 | 56,154,630 | 78,464 | - | - | - |
| Francis L. McKone | 21,597,189 | 56,154,630 | 77,900 | - | - | - |
| Charles B. Buchanan | 21,597,189 | 56,154,630 | 77,900 | - | - | - |
| Thomas R. Beecher, Jr. | 21,597,189 | 56,154,630 | 77,900 | - | - | - |
| Stanley I. Landgraf | 21,596,625 | 56,154,630 | 78,464 | - | - | - |
| Dr. Joseph G. Morone | 21,597,189 | 56,154,630 | 77,900 | - | - | - |
| Allan Stenshamn | 21,596,857 | 56,154,630 | 78, 232 | - | - | - |
| Barbara P. Wright | 21,596,625 | 56,154,630 | 78,464 | - | - | - |

In the vote on the motion to appoint the firm of Coopers \& Lybrand L.L.P. as the Company's auditor for 1996, the number of votes cast for, the number cast against, and the number of votes abstaining with respect to such resolution were as follows:

| Number of Votes For | Number of Votes Against | Number of Votes Abstaining |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Class A | Class B | Class A | Class B | Class A | Class B | Class A Class B

In the vote on the resolution to approve the Director's Annual Retainer Plan, the number of votes cast for, the number cast against, and the number of votes abstaining with respect to such resolution were as follows:


No reports on Form 8-K were filed during the quarter ended June 30, 1996.

## Exhibit No.

- --------

11. Schedule of computation of primary and fully diluted net income per share

Financial data schedule

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALBANY INTERNATIONAL CORP.
(Registrant)
Date: August 9, 1996
by /s/Michael C. Nahl
Michael C. Nahl
Sr. Vice President and
Chief Financial Officer

## ALBANY INTERNATIONAL CORP. <br> EXHIBIT 11

SCHEDULE OF COMPUTATION OF PRIMARY AND FULLY DILUTED NET INCOME PER SHARE
(in thousands, except per share data)
PRIMARY EARNINGS PER SHARE:
For the three months ended June 30,

| 1996 (1) | 1995 (1) |  | 1996 (1) | 1995 (1) |
| :---: | :---: | :---: | :---: | :---: |
| 30,375,488 | 30,162,578 | Common stock outstanding at end of period | 30,375,488 | 30,162,578 |
|  |  | Adjustments to ending shares to arrive at weighted average for the period: |  |  |
| $(22,053)$ | $(20,073)$ | Shares contributed to E.S.O.P. (2) | $(80,129)$ | $(49,872)$ |
| $(4,577)$ | $(26,796)$ | Shares issued under option or to Directors (2) | $(6,416)$ | $(49,322)$ |
| - | - | Treasury shares purchased (2) | 27,780 | 17,735 |
| 30, 348, 858 | 30,115,709 | Weighted average number of shares | 30, 316, 723 | 30, 081, 119 |
| \$12,148 | \$11, 631 | Income before extraordinary item | \$21,300 | \$19,320 |
| - | - | Extraordinary loss on early extinguishment of debt, net of tax of $\$ 828$ | \$1,296 | - |
| \$12,148 | \$11, 631 | Net income | \$20, 004 | \$19, 320 |
| \$0.40 | \$0.38 | Income per share before extraordinary item (3) | \$0.70 | \$0.64 |
| - | - | Extraordinary loss on early extinguishment of debt(3) | (0.04) | - |
| \$0.40 | \$0.38 | Net income per share (3) | \$0.66 | \$0.64 |

(1) Includes Class A and Class B Common Stock
(2) Calculated as follows:
number of shares multiplied by the reciprocal of the number of days outstanding (or the reciprocal of the number of days held in treasury for treasury stock purchases) divided by the number of days in the period

SHARES CONTRIBUTED TO E.S.O.P.: For the six months:

January 31, 1995
February 23, 1995
February 28, 1995
February 28, 1995
March 31, 1995
April 30, 1995
May 31, 1995
June 30, 1995

| 12,346 | (30/181) | 2,046 |
| :---: | :---: | :---: |
| 656 | (53/181) | 192 |
| 13,324 | (58/181) | 4,270 |
| 37, 040 | (58/181) | 11,869 |
| 12,697 | (89/181) | 6,243 |
| 9,968 | (119/181) | 6,554 |
| 10,301 | (150/181) | 8,537 |
| 10,217 | (180/181) | 10,161 |
|  |  | 49,872 |

January 31, 1996
February 29, 1996
March 31, 1996 April 30, 1996 May 31, 1996 June 30, 1996

| $12,969 *(30 / 182)$ | 2,138 |
| ---: | ---: | ---: |
| $136,670 *(59 / 182)$ | 44,305 |
| $11,616 *(90 / 182)$ | 5,744 |
| $10,790 *(120 / 182)$ | 7,114 |
| $12,658 *(151 / 182)$ | 10,502 |
| $10,383 *(181 / 182)$ | 10,326 |
|  | ------ |
|  | 80,129 |

ALBANY INTERNATIONAL CORP.

EXHIBIT 11
SCHEDULE OF COMPUTATION OF PRIMARY AND FULLY DILUTED NET INCOME PER SHARE (in thousands, except per share data)

For the three months:

| April 30, 1995 | 9,968 * (29/91) | 3,177 |
| :---: | :---: | :---: |
| May 31, 1995 | 10,301 * (60/91) | 6,792 |
| June 30, 1995 | 10,217 * (90/91) | 10,104 |
|  |  | 20, 073 |
| April 30, 1996 | 10,790 * (29/91) | 3,438 |
| May 31, 1996 | 12,658 * (60/91) | 8,346 |
| June 30, 1996 | 10,383 * (90/91) | 10, 269 |
|  |  | 22,053 |

SHARES ISSUED UNDER OPTION OR TO DIRECTORS: For the six months:

| April 12, 1995 | 25,000 * (101/181) | 13,950 |
| :---: | :---: | :---: |
| April 27, 1995 | 5,000 * (116/181) | 3, 204 |
| May 1, 1995 | 20,000 * (120/181) | 13,260 |
| June 2, 1995 | 7,500 * (152/181) | 6,298 |
| June 6, 1995 | 14,000 * (156/181) | 12,066 |
| June 14, 1995 | 600 * (164/181) | 544 |
|  |  | 49,322 |
| May 20, 1996 | 2,255 * (140/182) | 1,735 |
| May 22, 1996 | 6,000 * (142/182) | 4,681 |
|  |  | 6,416 |

For the three months:

| April 12, 1995 | 25,000 * (11/91) | 3, 022 |
| :---: | :---: | :---: |
| April 27, 1995 | 5,000 * (26/91) | 6,593 |
| May 1, 1995 | 20,000 * (30/91) | 6,593 |
| June 2, 1995 | 7,500 * (62/91) | 5,110 |
| June 6, 1995 | 14,000 * (66/91) | 10,154 |
| June 14, 1995 | 600 * (74/91) | 488 |
|  |  | 26,796 |
| May 20, 1996 | 2,255 * (49/91) | 1,214 |
| May 22, 1996 | 6,000 * (51/91) | 3,363 |
|  |  | 4,577 |

TREASURY SHARES PURCHASED:
For the six months:

| February 16, 1995 | 15,000 * (46/181) | 3,812 |
| :---: | :---: | :---: |
| March 14, 1995 | 35,000 * (72/181) | 13,923 |
|  |  | 17,735 |
| January 17, 1996 | 91,000 * (16/182) | 8,000 |
| March 13, 1996 | 50,000 * (72/182) | 19,780 |
|  |  | 27,780 |

(3) Dilutive common stock equivalents are not material and therefore are not included in the calculation of primary earnings per common share.

## ALBANY INTERNATIONAL CORP.

EXHIBIT 11

SCHEDULE OF COMPUTATION OF PRIMARY AND FULLY DILUTED NET INCOME PER SHARE
(in thousands, except per share data)


| For the six months ended June 30, |  |
| :---: | :---: |
| 1996 | 1995 |
| 30,316,723 | 30, 081,119 |
| 391,516 | 653,677 |
| - | 5,712,450 |
| 30, 708, 239 | 36,447, 246 |
| \$21,300 | \$22,170 |
| \$1,296 | - |
| \$20, 004 | \$22,170 |
| \$0.69 | \$0.61 |
| (0.04) | - |
| \$0.65 | \$0.61 |

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM ALBANY INTERNATIONAL CORP'S CONSOLIDATED FINANCIAL STATEMENTS AS OF AND FOR THE SIX MONTHS ENDED JUNE 30, 1996 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

```
                                    1,000
    6-MOS
DEC-31-1996
    JUN-30-1996
                                6,561
                    0
                181,240
                    5,242
                            171,647
                372,797
                    637,080
                    295,288
                814,089
            147,289
                    0
                                    222,647
                                    0
                                    3 1
                                    313,181
    814,089
                                    340,148
            340,148
                197,982
                    296,322
                    (28)
                    232
            8,515
                            35,107
                            13,694
            21,300
                0
            (1,296)
                    20,004
                    . }6
                    . }6
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