## SECURITIES AND EXCHANGE COMMISSION

 Washington, D.C. 20549```
Form 10-Q
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(x) QUARTERLY REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarter ended: March 31, 1997

OR
( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from $\qquad$ to $\qquad$
Commission file number: 0-16214

## ALBANY INTERNATIONAL CORP.

(Exact name of registrant as specified in its charter)
Delaware $14-0462060$

Delaware
-

State or other jurisdiction of incorporation or organization)

1373 Broadway, Albany, New York
(Address of principal executive offices)

Registrant's telephone number, including area code

14-0462060
(IRS Employer Identification No.)

12204
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(Zip Code)
518-445-2200

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports,) and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No

The registrant had $25,023,463$ shares of Class A Common Stock and 5,615,563 shares of Class B Common Stock outstanding as of March 31, 1997.

ALBANY INTERNATIONAL CORP.

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Item 1. Financial Statements

ALBANY INTERNATIONAL CORP.
CONSOLIDATED STATEMENTS OF INCOME AND RETAINED EARNINGS
(unaudited)
(in thousands except per share data)

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 1997 | 1996 |
| Net sales | \$171,820 | \$168,067 |
| Cost of goods sold | 100,005 | 98,307 |
| Gross profit | 71,815 | 69,760 |
| Selling, technical and general expenses | 49,493 | 48,832 |
| Operating income | 22,322 | 20,928 |
| Interest expense, net | 3,888 | 4,515 |
| Other expense, net | 583 | 1,107 |
| Income before income taxes | 17,851 | 15,306 |
| Income taxes | 6,961 | 5,970 |
| Income before associated companies | 10,890 | 9,336 |
| Equity in losses of associated companies | (7) | (184) |
| Income before extraordinary item | 10,883 | 9,152 |
| Extraordinary loss on early extinguishment of debt, net of tax of \$828 | - | 1,296 |
| Net income | 10,883 | 7,856 |
| Retained earnings, beginning of period | 206,308 | 171,082 |
| Less dividends | 3,209 | 3,037 |
| Retained earnings, end of period | \$213,982 | \$175,901 |
| Income/(loss) per common share: |  |  |
| Income before extraordinary item | \$0.36 | \$0.30 |
| Extraordinary loss on early extinguishment of debt | - | (0.04) |
| Net income | \$0.36 | \$0.26 |
| Dividends per common share | \$0.105 | \$0.10 |
| Weighted average number of shares | 30,546,690 | 30,284,588 |

The accompanying notes are an integral part of the financial statements.

## CONSOLIDATED BALANCE SHEETS

## (in thousands)

|  | (unaudited) March 31, 1997 | $\begin{gathered} \text { December } 31, \\ 1996 \end{gathered}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and cash equivalents | \$7,028 | \$8,034 |
| Accounts receivable, net | 172,024 | 179,516 |
| Inventories: |  |  |
| Finished goods | 99,084 | 98,605 |
| Work in process | 42,635 | 40,568 |
| Raw material and supplies | 33,536 | 33,808 |
|  | 175,255 | 172,981 |
| Deferred taxes and prepaid expenses | 17,155 | 16,879 |
| Total current assets | 371,462 | 377,410 |
| Property, plant and equipment, net | 327,321 | 339,461 |
| Investments in associated companies | 2,153 | 2,060 |
| Intangibles | 43,909 | 44,954 |
| Deferred taxes | 28,637 | 27,756 |
| Other assets | 34,015 | 33,059 |
| Total assets | \$807,497 | \$824,700 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| Notes and loans payable | \$36,760 | \$65,165 |
| Accounts payable | 32,483 | 32,813 |
| Accrued liabilities | 53,104 | 59,755 |
| Current maturities of long-term debt | 2,374 | 2,295 |
| Income taxes payable and deferred | 11,289 | 13,068 |
| Total current liabilities | 136,010 | 173,096 |
| Long-term debt | 211,959 | 187,100 |
| Other noncurrent liabilities | 98,371 | 97,579 |
| Deferred taxes and other credits | 37,788 | 38,162 |
| Total liabilities | 484,128 | 495,937 |
| SHAREHOLDERS' EQUITY |  |  |
| Preferred stock, par value $\$ 5.00$ per share; authorized 2,000,000 shares; none issued | - | - |
| Class A Common Stock, par value $\$ .001$ per share; authorized $100,000,000$ shares; issued $25,026,699$ in 1997 and $24,865,573$ in 1996 | 25 | 25 |
| Class B Common Stock, par value $\$ .001$ per share; <br> authorized $25,000,000$ shares; issued and outstanding 5,615,563 in 1997 and 1996 | 6 | 6 |
| Additional paid in capital | 180,670 | 177,412 |
| Retained earnings | 213,982 | 206,308 |
| Translation adjustments | $(58,799)$ | $(42,340)$ |
| Pension liability adjustment | $(12,483)$ | $(12,483)$ |
|  | 323,401 | 328,928 |
| Less treasury stock (Class A), at cost (3,236 shares in 1997; 16,511 shares in 1996) | 32 | 165 |
| Total shareholders' equity | 323,369 | 328,763 |
| Total liabilities and shareholders' equity | \$807,497 | \$824,700 |

The accompanying notes are an integral part of the financial statements.

ALBANY INTERNATIONAL CORP.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited)
(in thousands)
Three Months Ended March 31,

| OPERATING ACTIVITIES |  |  |
| :---: | :---: | :---: |
| Net income | \$10,883 | \$7,856 |
| Adjustments to reconcile net cash provided by operating activities: |  |  |
| Equity in losses of associated companies | 7 | 184 |
| Depreciation and amortization | 11,253 | 11,573 |
| Accretion of convertible subordinated debentures | - | 353 |
| Provision for deferred income taxes, other credits and long-term liabilities | 3,337 | (851) |
| Increase in cash surrender value of life insurance, net of premiums paid | (516) | (485) |
| Unrealized currency transaction losses | 500 | 6 |
| (Gain)/loss on disposition of assets | (17) | 19 |
| Shares contributed to ESOP | 1,896 | 2,948 |
| Loss on early extinguishment of debt | - | 1,296 |
| Changes in operating assets and liabilities: |  |  |
| Accounts receivable | 6,812 | 405 |
| Inventories | $(2,577)$ | $(8,095)$ |
| Prepaid expenses | 84 | 38 |
| Accounts payable | (330) | $(5,105)$ |
| Accrued liabilities | $(6,905)$ | $(7,734)$ |
| Income taxes payable | $(1,904)$ | 8,585 |
| Other, net | (941) | (594) |
| Net cash provided by operating activities | 21,582 | 10,399 |
| INVESTING ACTIVITIES |  |  |
| Purchases of property, plant and equipment | $(11,170)$ | $(11,650)$ |
| Purchased software | (291) | (849) |
| Proceeds from sale of assets | 72 | 1,799 |
| Net cash used in investing activities | $(11,389)$ | $(10,700)$ |
| FINANCING ACTIVITIES |  |  |
| Proceeds from borrowings | 26,923 | 151,426 |
| Principal payments on debt | $(29,607)$ | $(144,113)$ |
| Proceeds from options exercised | 2,382 | - |
| Tax benefit of options exercised | 444 | - |
| Purchases of treasury shares | $(1,332)$ | $(2,552)$ |
| Dividends paid | $(3,045)$ | $(3,030)$ |
| Net cash (used)/provided by financing activities | $(4,235)$ | 1,731 |
| Effect of exchange rate changes on cash | $(6,964)$ | (963) |
| (Decrease)/increase in cash and cash equivalents | (1,006) | 467 |
| Cash and cash equivalents at beginning of year | 8,034 | 7,609 |
| Cash and cash equivalents at end of period | \$7,028 | \$8,076 |

The accompanying notes are an integral part of the financial statements.

## ALBANY INTERNATIONAL CORP

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. Management Opinion

In the opinion of management the accompanying unaudited consolidated financial statements contain all adjustments, consisting of only normal, recurring adjustments, necessary for a fair presentation of results for such periods. The results for any interim period are not necessarily indicative of results for the full year. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been omitted. These consolidated financial statements should be read in conjunction with financial statements and notes thereto for the year ended December 31, 1996.
2. Other Expense, Net

Included in other expense, net are: currency transactions, $\$ .4$ million income in 1997 and $\$ .1$ million expense in 1996, amortization of debt issuance costs and loan origination fees, $\$ .2$ million in 1997 and $\$ .3$ million in 1996, interest rate protection agreements, $\$ .2$ million income in 1997 and $\$ .3$ million expense in 1996 and other miscellaneous expenses, none of which are significant, in 1997 and 1996.

## 3. Earnings Per Share

Earnings per share on common stock are computed using the weighted average number of shares of Class $A$ and Class $B$ Common Stock outstanding during each year. Options granted under the Company's stock option plans were not dilutive to earnings per share at March 31, 1997 and 1996. As discussed in Note 5, the convertible subordinated debentures were redeemed in March 1996 and therefore excluded from the 1996 earnings per share calculation.

Effective December 15, 1997, the Company is required to adopt Financial Accounting Standard No. 128, "Earnings per Share". This Standard requires both basic and diluted earnings per share to be reported for all periods presented. When income/(loss) per common share is calculated in accordance with this Standard, for the three months ended March 31, 1997 and 1996, basic and diluted income/(loss) per common share do not significantly differ from reported amounts.

## 4. Income Taxes

The Company's effective tax rate for the three months ended March 31, 1997 and 1996 was $39 \%$ and approximates the anticipated effective tax rate for the full year 1997.
5. Supplementary Cash Flow Information

Interest paid for the three months ended March 31, 1997 and 1996 was $\$ 3.6$ million and $\$ 6.8$ million, respectively.

Taxes paid for the three months ended March 31, 1997 and 1996 was $\$ 3.3$ million and $\$ .6$ million, respectively.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

For the Three Months Ended March 31, 1997
The following discussion should be read in conjunction with the accompanying Consolidated Financial Statements and Notes thereto.

RESULTS OF OPERATIONS:
Net sales increased to $\$ 171.8$ million for the three months ended March 31, 1997 as compared to $\$ 168.1$ million for the three months ended March 31, 1996. The effect of the stronger U.S. dollar as compared to the first quarter of 1996 was to decrease net sales by $\$ 4.9$ million. Excluding this effect and the 1996 acquisition of Schieffer Door Systems ("Schieffer"), 1997 net sales were flat as compared to 1996.

Geographically, net sales for the three months ended March 31, 1997, as compared to the same period in 1996, increased slightly in the U.S. and decreased in Canada. The decrease in Canada is due to poor economic conditions in the Canadian paper industry and lower exports to Asia due to high inventories in that region. Net sales in Europe decreased primarily due to the effect of the stronger U.S. dollar.

Gross profit was $41.8 \%$ of net sales for the three months ended March 31, 1997 as compared to $41.5 \%$ for the three months ended March 31, 1996. Excluding the effect of Schieffer, gross profit was $42.3 \%$ of net sales in 1997. Year to date variable costs as a percent of net sales increased from 31.8\% in 1996 to 33.6\% for the same period in 1997. Excluding the effect of Schieffer, variable costs as a percent of net sales were $32.2 \%$ in 1997 .

Selling, technical, general and research expenses decreased 2.4\%, excluding Schieffer, for the three months ended March 31, 1997 as compared to the three months ended March 31, 1996. Excluding the additional effect of translation of non-U.S. currencies into fewer U.S. dollars, these expenses approximated costs in the 1996 period.

Operating income as a percentage of net sales increased to $13.0 \%$ for the three months ended March 31,1997 from 12.5\% for the comparable period in 1996 due to items discussed above. Excluding Schieffer, operating income as a percentage of net sales was $13.2 \%$ in 1997.

The tax rate for the three months ended March 31, 1997 and 1996 was $39.0 \%$ and approximates the anticipated effective rate for the full year 1997.

LIQUIDITY AND CAPITAL RESOURCES:
Accounts receivable decreased $\$ 7.5$ million, principally due to the effect of the stronger U.S. dollar. Excluding this effect, accounts receivable decreased $\$ 1.9$ million. Inventories increased $\$ 2.3$ million during the three months ended March 31, 1997. Excluding the effect of the stronger U.S. dollar, inventories increased $\$ 6.4$ million.

On March 15, 1996, the Company redeemed the $\$ 150$ million, $5.25 \%$ convertible subordinated debentures at a redemption price of $91.545 \%$. This redemption resulted in an extraordinary loss of approximately $\$ 1.3$ million, net of tax. The debentures were redeemed by utilizing the revolving credit agreement and short-term debt. The Company's current debt structure has resulted in lower interest expense and currently provides approximately $\$ 230$ million in committed and available unused long-term debt capacity with financial institutions. Management believes that this debt capacity, in combination with expected free cash flows, should be sufficient to meet operating requirements and for business opportunities and most acquisitions which support corporate strategies.

Capital expenditures for the three months ended March 31, 1997 were $\$ 11.2$ million as compared to $\$ 11.7$ million for the same period last year. The Company anticipates that capital expenditures, excluding the capital equivalent of leases, will be approximately $\$ 60$ million for the full year. The largest single capital expenditure will be approximately $\$ 15$ million to complete the construction of a new manufacturing facility in South Korea. The Company will continue to finance these expenditures with cash from operations and existing credit facilities.

A cash dividend of $\$ .10$ per share, which was declared for the fourth quarter of 1996, was paid in the first quarter of 1997. The Company also declared a cash dividend of $\$ .105$ per share for the first quarter of 1997 , which will be paid in the second quarter of this year.

Effective December 15, 1997, the Company is required to adopt Financial Accounting Standard No. 128, "Earnings per Share". This Standard requires both basic and diluted earnings per share to be reported for all periods presented. When income/(loss) per common share is calculated in accordance with this Standard, for the three months ended March 31, 1997 and 1996, basic and diluted income/(loss) per common share do not significantly differ from reported amounts.

## Item 6. Exhibits and Reports on Form 8-K



No reports on Form 8-K were filed during the quarter ended March 31, 1997.

Exhibit No
Description
11. Schedule of computation of primary and fully diluted net income per share
27. Financial data schedule

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## ALBANY INTERNATIONAL CORP.

(Registrant)
by /s/Michael C. Nahl
Michael C. Nahl
Sr. Vice President and
Chief Financial Officer

ALBANY INTERNATIONAL CORP.
EXHIBIT 11
SCHEDULE OF COMPUTATION OF PRIMARY AND FULLY DILUTED NET INCOME PER SHARE (in thousands, except per share data)

PRIMARY EARNINGS PER SHARE:


| February 7, 1997 | 5,000 | (37/90) | 2,056 |
| :---: | :---: | :---: | :---: |
| February 12, 1997 | 27,000 | (42/90) | 12,600 |
| February 13, 1997 | 1,400 | (43/90) | 669 |
| February 14, 1997 | 28,600 | (44/90) | 13,982 |
| February 18, 1997 | 10,000 | (48/90) | 5,333 |
|  |  |  | 55,079 |

TREASURY SHARES PURCHASED:

| January 17, 1996 | 91,000 * (16/91) | 16,000 |
| :---: | :---: | :---: |
| March 13, 1996 | 50,000 * (72/91) | 39,560 |
|  |  | 55,560 |
| January 27, 1997 | $57,500 *(26 / 90)$ | 16,611 |

(3) Dilutive common stock equivalents are not material and therefore are not included in the calculation of primary earnings per common share.

FULLY DILUTED EARNINGS PER SHARE:
Weighted average number of shares
Incremental shares of unexercised options (4)
Adjusted weighted average number of shares
Income before extraordinary item
Extraordinary loss on early extinguishment of debt,
net of tax of \$828
Net income (including after-tax income adjustment)
Extraordinary loss on early extinguishment of debt
Fully diluted net income per share
Incor per share before extraordinary item
 higher of the average price of the Company's stock or the ending price exercise price is below the higher of the average or ending stock price.

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM
ALBANY INTERNATIONAL CORP'S CONSOLIDATED FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTHS ENDED MARCH 31, 1997 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

1,000

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