## SECURITIES AND EXCHANGE COMMISSION

 Washington, D.C. 20549Form 10-Q
(x) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

$$
\text { For the quarter ended: June 30, } 1997
$$

OR
( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$
Commission file number: 0-16214

> ALBANY INTERNATIONAL CORP.
> (Exact name of registrant as specified in its charter)

## Delaware

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(State or other jurisdiction of incorporation or organization)

1373 Broadway, Albany, New York
(Address of principal executive offices)

Registrant's telephone number, including area code

14-0462060
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(IRS Employer Identification No.) 12204 (Zip Code) 518-445-2200

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports,) and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No

The registrant had $25,137,101$ shares of Class A Common Stock and $5,615,563$ shares of Class B Common Stock outstanding as of June 30, 1997.

## ALBANY INTERNATIONAL CORP

INDEX

Part I Financial information
Item 1. Financial Statements
Consolidated statements of income and retained earnings -
three months and six months ended June 30, 1997 and 1996
Consolidated balance sheets - June 30, 1997 and December 31, 1996
Consolidated statements of cash flows - six months ended June 30, 1997 and 1996
Notes to consolidated financial statements
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Item 1. Financial Statements
ALBANY INTERNATIONAL CORP.

## CONSOLIDATED STATEMENTS OF INCOME AND RETAINED EARNINGS

 (unaudited)(in thousands except per share data)


The accompanying notes are an integral part of the financial statements.

| (unaudited) |  |
| :---: | :---: |
| June 30, | December 31 |
| 1997 | 1996 |

ASSETS

| Cash and cash equivalents | \$10,875 | \$8, 034 |
| :---: | :---: | :---: |
| Accounts receivable, net | 175,671 | 179,516 |
| Inventories: |  |  |
| Finished goods | 100,111 | 98,605 |
| Work in process | 41, 801 | 40,568 |
| Raw material and supplies | 32,819 | 33,808 |
|  | 174,731 | 172,981 |
| Deferred taxes and prepaid expenses | 16,167 | 16,879 |
| Total current assets | 377,444 | 377,410 |
| Property, plant and equipment, net | 324,322 | 339,461 |
| Investments in associated companies | 2,209 | 2,060 |
| Intangibles | 43,082 | 44,954 |
| Deferred taxes | 28,637 | 27,756 |
| Other assets | 36,711 | 33,059 |
| Total assets | \$812,405 | \$824,700 |


| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| :---: | :---: | :---: |
| Notes and loans payable | \$46,446 | \$65,165 |
| Accounts payable | 29,851 | 32,813 |
| Accrued liabilities | 56,458 | 59,755 |
| Current maturities of long-term debt | 2,432 | 2,295 |
| Income taxes payable and deferred | 9,631 | 13,068 |
| Total current liabilities | 144,818 | 173,096 |
| Long-term debt | 193,954 | 187,100 |
| Other noncurrent liabilities | 102,999 | 97,579 |
| Deferred taxes and other credits | 41,345 | 38,162 |
| Total liabilities | 483,116 | 495,937 |
| SHAREHOLDERS' EQUITY |  |  |
| Preferred stock, par value \$5.00 per share; authorized 2,000,000 shares; none issued | - | - |
| Class A Common Stock, par value $\$ .001$ per share; authorized 100,000,000 shares; issued $25,141,815$ in 1997 and $24,865,573$ in 1996 | 25 | 25 |
| Class B Common Stock, par value $\$ .001$ per share; authorized 25,000,000 shares; issued and outstanding 5,615,563 in 1997 and 1996 | 6 | 6 |
| Additional paid in capital | 182,989 | 177,412 |
| Retained earnings | 224,233 | 206,308 |
| Translation adjustments | $(65,390)$ | $(42,340)$ |
| Pension liability adjustment | $(12,483)$ | $(12,483)$ |
|  | 329,380 | 328,928 |
| Less treasury stock (Class A), at cost (4,714 shares |  |  |
| in 1997; 16,511 shares in 1996) | 91 | 165 |
| Total shareholders' equity | 329,289 | 328,763 |
| Total liabilities and shareholders' equity | \$812,405 | \$824,700 |

## ALBANY INTERNATIONAL CORP

CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited)
(in thousands)
Six Months Ended June 30,

OPERATING ACTIVITIES
Net income

| \$24,354 | \$20,004 |
| :---: | :---: |
| (96) | 113 |
| 22,260 | 22,846 |
| - | 353 |
| 7,833 | 270 |
| $(1,032)$ | (972) |
| 1,732 | (8) |
| (20) | 535 |
| 2,736 | 3,719 |
|  | 1,296 |
| 1,933 | $(5,576)$ |
| $(2,053)$ | $(10,266)$ |
| 1,071 | 504 |
| $(2,962)$ | $(8,999)$ |
| (715) | $(7,347)$ |
| $(3,561)$ | 9,189 |
| $(4,105)$ | $(2,491)$ |
| 47,375 | 23,170 |

INVESTING ACTIVITIES
Purchases of property, plant and equipment
Purchased software
Proceeds from sale of assets
Net cash used in investing activities

| $(23,106)$ | $(24,511)$ |
| :---: | :---: |
| (508) | $(1,350)$ |
| 66 | 1,800 |
| $(23,548)$ | $(24,061)$ |


| FINANCING ACTIVITIES |  |  |
| :---: | :---: | :---: |
| Proceeds from borrowings | 29,083 | 153,952 |
| Principal payments on debt | $(38,133)$ | $(144,675)$ |
| Proceeds from options exercised | 3,708 | 101 |
| Tax benefit of options exercised | 626 | - |
| Purchases of treasury shares | $(1,421)$ | $(2,552)$ |
| Dividends paid | $(6,255)$ | $(6,067)$ |
| Net cash (used)/provided by financing activities | $(12,392)$ | 759 |
| Effect of exchange rate changes on cash | $(8,594)$ | (916) |
| Increase/(decrease) in cash and cash equivalents | 2,841 | $(1,048)$ |
| Cash and cash equivalents at beginning of year | 8,034 | 7,609 |
| Cash and cash equivalents at end of period | \$10, 875 | \$6,561 |

The accompanying notes are an integral part of the financial statements.

## ALBANY INTERNATIONAL CORP

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. Management Opinion

In the opinion of management the accompanying unaudited consolidated financial statements contain all adjustments, consisting of only normal, recurring adjustments, necessary for a fair presentation of results for such periods. The results for any interim period are not necessarily indicative of results for the full year. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been omitted. These consolidated financial statements should be read in conjunction with financial statements and notes thereto for the year ended December 31, 1996
2. Other Expense/(Income), Net

Included in other expense/(income), net for the six months ended June 30 are: currency transactions, $\$ .7$ million income in 1997 and $\$ 1.9$ million income in 1996, amortization of debt issuance costs and loan origination fees, $\$ .4$ million in 1997 and $\$ .5$ million in 1996, interest rate protection agreements, $\$ .7$ million income in 1997 and $\$ .3$ million income in 1996 and other miscellaneous expenses/(income), none of which are significant, in 1997 and 1996.

Included in other expense/(income), net for the three months ended June 30 are: currency transactions, $\$ .3$ million income in 1997 and $\$ 2.0$ million income in 1996, amortization of debt issuance costs and loan origination fees, $\$ .2$ million in 1997 and 1996, interest rate protection agreements, $\$ .5$ million income in 1997 and $\$ .6$ million income in 1996 and other miscellaneous expenses/(income), none of which are significant, in 1997 and 1996.

## 3. Earnings Per Share

Earnings per share on common stock are computed using the weighted average number of shares of Class $A$ and Class B Common Stock outstanding during each year. Options granted under the Company's stock option plans were not dilutive to earnings per share at June 30, 1997 and 1996.

Effective December 15, 1997, the Company is required to adopt Financial Accounting Standard No. 128, "Earnings per Share". This Standard requires both basic and diluted earnings per share to be reported for all periods presented. When income/(loss) per common share is calculated in accordance with this Standard, for the three and six months ended June 30, 1997 and 1996, basic and diluted income/(loss) per common share do not significantly differ from reported amounts.

## 4. Income Taxes

The Company's effective tax rate for the six months ended June 30, 1997 and 1996 was $39 \%$ and approximates the anticipated effective tax rate for the full year 1997.
5. Supplementary Cash Flow Information

Interest paid for the six months ended June 30, 1997 and 1996 was $\$ 7.3$ million and $\$ 10.5$ million, respectively.

Taxes paid for the six months ended June 30, 1997 and 1996 was $\$ 7.7$ million and $\$ 6.9$ million, respectively.
6. Accounting for Derivatives

Gains or losses on forward exchange contracts that function as an economic hedge against currency fluctuation effects on future revenue streams are recorded in "Other expense/(income), net".

Gains or losses on forward exchange contracts that are designated a hedge of a foreign operation's net assets and/or long-term intercompany loans are recorded in "Translation adjustments", a separate component of shareholders' equity. These contracts reduce the risk of currency exposure on foreign currency net assets and do not exceed the foreign currency amount being hedged. To the extent the above criteria are not met, or the related assets are sold, extinguished, or terminated, activity associated with such hedges is recorded in "Other expense/(income), net".

All open positions on forward exchange contracts are valued at fair value using the estimated forward rate of a matching contract.

Gains or losses on futures contracts are recorded in "Other expense/ (income), net". Open positions are valued at fair value using quoted market rates.

For the Three and Six Months Ended June 30, 1997
The following discussion should be read in conjunction with the accompanying Consolidated Financial Statements and Notes thereto.

RESULTS OF OPERATIONS:
Net sales increased to \$181.9 million for the three months ended June 30, 1997 as compared to $\$ 172.1$ million for the three months ended June 30, 1996. The effect of the stronger U.S. dollar as compared to the second quarter of 1996 was to decrease net sales by $\$ 7.0$ million. Excluding this effect and the 1996 acquisition of Schieffer Door Systems ("Schieffer"), 1997 net sales increased $5.8 \%$ as compared to 1996.

Net sales increased $4 \%$ to $\$ 353.7$ million for the six months ended June 30, 1997 compared with the same period in 1996. The effect of the stronger U.S. dollar as compared to the first six months of 1996 was to decrease net sales by $\$ 11.9$ million. Excluding this effect and Schieffer, 1997 net sales increased $3.1 \%$ as compared to 1996.

Geographically, net sales for the six months ended June 30, 1997, as compared to the same period in 1996, increased in the U.S. and decreased in Canada. The decrease in Canada is due to poor economic conditions in the Canadian paper industry and lower exports to Asia due to high inventories in that region. Net sales in Europe decreased primarily due to the effect of the stronger U.S. dollar.

Gross profit was $43.3 \%$ of net sales for the three months ended June 30, 1997 as compared to $42.1 \%$ for the same period in 1996 bringing the six month result to $42.5 \%$ for 1997 as compared to $41.8 \%$ for 1996. Excluding the effect of Schieffer, gross profit was $43.4 \%$ and $42.9 \%$ of net sales for the three and six months ended June 30, 1997, respectively. Year to date variable costs as a percent of net sales increased from $32.7 \%$ in 1996 to $33.5 \%$ for the same period in 1997. Excluding the effect of Schieffer, variable costs as a percent of net sales would have declined to $32.4 \%$ in 1997.

Selling, technical, general and research expenses, excluding Schieffer, were flat for the six months ended June 30, 1997 as compared to the same period in 1996. Excluding the additional effect of translation of non-U.S. currencies into fewer U.S. dollars, these expenses increased 3\%.

Operating income as a percentage of net sales increased to $13.7 \%$ for the six months ended June 30, 1997 from $12.8 \%$ for the comparable period in 1996 and increased to $14.4 \%$ for the three months ended June 30, 1997 from 13.2\% in 1996, due to items discussed above.

The tax rate for the six months ended June 30, 1997 and 1996 was 39.0\% and approximates the anticipated effective rate for the full year 1997.

Reasons for the changes in operating results for the three month period ended June 30, 1997 as compared to the corresponding period in 1996 are similar to those which affected the six month comparisons, except where specifically noted.

LIQUIDITY AND CAPITAL RESOURCES:
Accounts receivable decreased $\$ 3.8$ million from December 31, 1996. Excluding the effect of the stronger U.S. dollar accounts receivable increased $\$ 2.3$ million. Inventories increased $\$ 1.7$ million during the six months ended June 30, 1997. Excluding the effect of the stronger U.S. dollar, inventories increased \$7.3 million.

On March 15, 1996, the Company redeemed the $\$ 150$ million, $5.25 \%$ convertible subordinated debentures at a redemption price of $91.545 \%$. This redemption resulted in an extraordinary loss of approximately $\$ 1.3$ million, net of tax. The debentures were redeemed by utilizing the revolving credit agreement and short-term debt. The Company's current debt structure has resulted in lower interest expense and currently provides approximately $\$ 230$ million in committed and available unused long-term debt capacity with financial institutions. Management believes that this debt capacity, in combination with expected free cash flows, should be sufficient to meet operating requirements and for business opportunities and most acquisitions which support corporate strategies.

Capital expenditures for the six months ended June 30, 1997 were $\$ 23.1$ million as compared to $\$ 24.5$ million for the same period last year. The Company anticipates that capital expenditures, excluding the capital equivalent of leases, will be approximately $\$ 60$ million for the full year. The largest single capital expenditure will be approximately $\$ 15$ million to complete the construction of a new manufacturing facility in South Korea. The Company will continue to finance these expenditures with cash from operations and existing credit facilities.

A cash dividend of $\$ .10$ per share, which was declared for the fourth quarter of 1996, was paid in the first quarter of 1997. The Company also declared a cash dividend of $\$ .105$ per share for the first quarter of 1997, which was paid in the second quarter of this year, and a cash dividend of $\$ .105$ per share for the second quarter of 1997 which will be paid in the third quarter of this year.

Effective December 15, 1997, the Company is required to adopt Financial Accounting Standard No. 128, "Earnings per Share". This Standard requires both basic and diluted earnings per share to be reported for all periods presented. When income/(loss) per common share is calculated in accordance with this Standard, for the three and six months ended June 30, 1997 and 1996, basic and diluted income/(loss) per common share do not significantly differ from reported amounts.

Item 4. Submission of Matters to a Vote of Security Holders
At the annual meeting of shareholders held on April 16, 1997 items subject to a vote of security holders were the election of eight directors and the election of auditors.

In the vote for the election of eight members of the Board of Directors of the Company, the number of votes cast for, and the number of votes withheld from, each of the nominees were as follows:

| Nominee | Number of Votes For |  | Number of Votes Withheld |  | Broker Nonvotes |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Class A | Class B | Class A | Class B | Class A | Class B |
| J. Spencer Standish | 22,004, 864 | 56,154,630 | 109,209 | - | - | - |
| Francis L. McKone | 22,004,814 | 56,154,630 | 109,259 | - | - | - |
| Charles B. Buchanan | 22,004,755 | 56,154,630 | 109,318 | - | - | - |
| Thomas R. Beecher, Jr. | 22,004,326 | 56,154,630 | 109,748 | - | - | - |
| Stanley I. Landgraf | 22,004,016 | 56,154,630 | 110,057 | - | - | - |
| Dr. Joseph G. Morone | 22,004,864 | 56,154,630 | 109,209 | - | - | - |
| Allan Stenshamn | 22,004,864 | 56,154,630 | 109,209 | - | - | - |
| Barbara P. Wright | 22,004,216 | 56,154,630 | 109,857 | - | - | - |

In the vote on the motion to appoint the firm of Coopers \& Lybrand L.L.P. as the Company's auditor for 1997, the number of votes cast for, the number cast against, and the number of votes abstaining with respect to such resolution were as follows:
Number of Votes For Number of Votes Against Broker Nonvotes

| Class A | Class B | Class A | Class B | Class A | Class B | Class A | Class B |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 22,031,307 | 56,154,630 | 17,480 | - | 65,285 | - | - | - |

## Item 6. Exhibits and Reports on Form 8-K

No reports on Form 8-K were filed during the quarter ended June 30, 1997.

Exhibit No.
Description
11. Schedule of computation of primary and fully diluted net income per share
27. Financial data schedule

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALBANY INTERNATIONAL CORP.

- CORP
(Registrant)

by /s/Michael C. Nahl

Michael C. Nahl
Sr. Vice President and
Chief Financial Officer

## ALBANY INTERNATIONAL CORP.

EXHIBIT 11
SCHEDULE OF COMPUTATION OF PRIMARY AND FULLY DILUTED NET INCOME PER SHARE
(in thousands, except per share data)

PRIMARY EARNINGS PER SHARE:

(1) Includes Class A and Class B Common Stock
(2) Calculated as follows:
number of shares multiplied by the reciprocal of the number of days outstanding (or the reciprocal of the number of days held in treasury for treasury stock purchases) divided by the number of days in the period

ADJUSTMENTS TO ENDING SHARES:

| Number of days in period |  |  |
| :---: | :---: | :---: |
|  | Three months | Six months |
| 1996 | 91 | 182 |
| 1997 | 91 | 181 |

Reciprocal days

Three months

Shares adjustment
Shares Three months

Six months
1996
Shares Contributed to ESOP:
$31-$ Jan-96
$29-$ Feb- 96
$31-$ Mar -96
$30-$ Apr- 96
$31-$ May- 96
$30-$ Jun- 96

Totals


(3) Dilutive common stock equivalents are not material and therefore are not included in the calculation of primary earnings per common share.

FULLY DILUTED EARNINGS PER SHARE:

(4) Incremental shares of unexercised options are calculated based on the higher of the average price of the Company's stock or the ending price for the respective period. The calculation includes all options whose exercise price is below the higher of the average or ending stock price.

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM ALBANY INTERNATIONAL CORP'S CONSOLIDATED FINANCIAL STATEMENTS AS OF AND FOR THE SIX MONTHS ENDED JUNE 30, 1997 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

|  | 1,000 |
| :---: | :---: |
| 6-MOS |  |
| DEC-31-1997 |  |
| JUN-30-1997 |  |
| 10,875 |  |
|  | 0 |
| $179,881$ |  |
| 4,211 |  |
| 174,731 |  |
| 377,444 |  |
| 624,501 |  |
| 300,179 |  |
| 812,405 |  |
| 144,818 |  |
|  | 193, 954 |
| 0 0 |  |
| 0812,405329,258 |  |
|  |  |
|  |  |
|  |  |
|  | 353,724 |
| 353,724 |  |
| $305,960{ }^{203,223}$ |  |
|  |  |
| 1, 024 |  |
| (751) |  |
| 7,725 |  |
| 39,766 |  |
| 15,508 |  |
| 24,354 |  |
| 0 |  |
| 0 |  |
|  | 0 |
| 24,354 |  |
| 0.80 |  |
| 0.80 |  |

